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TABLE OF CONTENTS

FEATURE ARTICLES

The President's Page	13
Scenes Behind the Doors Down the Engineers' Corridor	14
Truck Dealers Hold the Cards to Win Fleet Repair Business	16
Truck Salesmen Don't Toot the Right Tune	18
75 Railroads Go Store Delivery	20
16 Clever Keys to Electrical Repairs	24
Why Fleet Men Ignore Ratings	28
S.A.E. Transportation Meeting Program	30
Safety Rewards! Cash, Honors, or Nothing?	32
NEW PRODUCE DESCRIPTIONS	

American-LaFrance	Bu	ild	ls																				
Republic 20-Ton													. ,										
Stewart "8"						٠,																	
Heavy-Duty Maccan									٠.														
G.M.T. 11/2 to 2-Ton										. ,													
Bevel Gears Drive																							
Wheelers																							
Reo Offers Vocation	aliz	ed	E	30	dy	7	L	in	ie	1	O	r	1	3	2	-	T	0	n	n	e	r	

DEPARTMENTS	
After Hours	22
New Truck Registrations	31
Maintenance Chatter	35
News, General	44
Our Own Ear to the Ground Department	44
The Overload	46
Prosperity	46
Caught in Quotes	47
Personnel Changes	47
Commercial Car Specifications	61
Advertisers' Index 1	06

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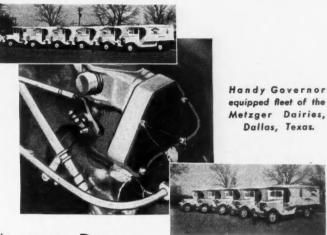
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THE PRESIDENT'S PAGE

The Truck Dealer—The Important Trade Unit

Ву

LTHOUGH the trade in general has always had a reasonably fair conception of the importance of the dealer, it was not until confronted with the great problems arising from business depression that the trade unit advantages became undeniably evident.

Present conditions, therefore, have emphasized the admirable qualities of the dealer who is being recognized today as never before, and who is being considered—so to speak—as the keystone of the arch of sales and service.

There is no satisfactory substitute for the trade unit in times of stress or—in fact—in periods of plenty; and there is nothing more helpful in future programs than the realization that in the search for outlets to care for large productive capacity the trail will invariably lead to the doors of the dealer establishment.

Those manufacturers who sought those portals during prosperous times have found them to be sanctuaries during lean years, for by no other means than the trade unit can the manufacturer make economical and satisfactory contacts with the farmer, the neighborhood store and practically all types of buyers of individual trucks, and it is these buyers who

President
Chilton Class Journal Co.



COMMERCIAL CAR JOURNAL

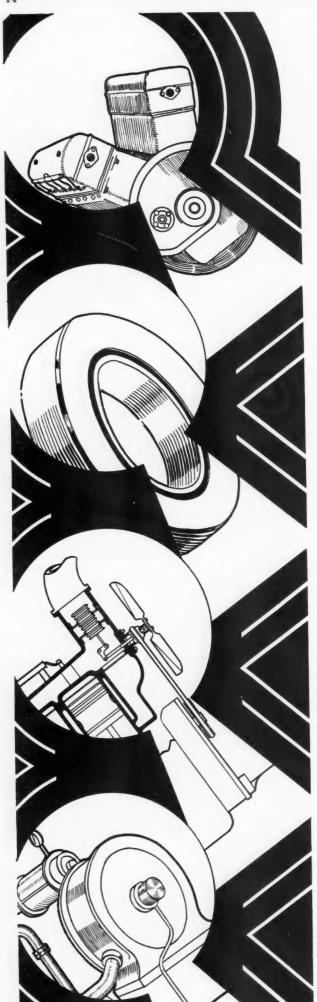
PHILADELPHIA OCTOBER, 1931

PENNA. VOL. XLII, No. 2 use 80 per cent of the trucks purchased.

Naturally, as greater recognition is accorded the dealer, the greater becomes his responsibility and he is required to give evidence of his ability to properly represent the manufacturer and service the user. Not the least among the many qualities he must possess is promptness in accepting and mastering the problems which new ideas are continually developing in truck transportation and to apply these new ideas intelligently for the benefit of truck users.

New eras bring with them new competitive posers, and the present business depression has brought many and taught severe lessons. That: which has been learned should be applied constructively now and in the next business cycle, and since the greatest lesson has been the potent value of the trade unit, manufacturers will anticipate the future by building organizations of dealers who will be their battering-rams in prosperity and their props in adversity.

Never before in the history of the commercial car industry has the need been so great for a cooperative manufacturer-dealer spirit, and at no time has it been more evident that those who prosper most will be those who believe most—in each other.



October. 1931

S C E N E S Down the

LONG about 1914, before the start of the World War, when engineers had achieved the noteworthy feat of putting front doors on touring cars and electric starters on engines, many persons in the automotive industry thought that the limit of development had been reached. They were wrong, of course, and so have been others since that time who have presumed to limit or define the advancement of design of motor vehicles.

With full knowledge of the pitfalls in the way of predicters we here reveal some pet projects of designing engineers. Some ideas are just around the corner ready to be presented at any time, others have not been perfected. All of them are beyond the rumor stage and are in the hands of men with authority. We shall stroll down the corridor and take a few peeks.

More Twelves

A 12-cylinder V-type truck engine developing about 240 hp. is described in this issue. The American-LaFrance Co. is only a few jumps ahead of other makers of 12-cylinder engines, according to several accounts. A beautifully finished marine engine attracted many favorable comments at the Motor Boat Show early this year. It is a V-12 of about 300 hp. By changing a few parts and putting on a bell housing it can be transformed into a truck engine, in fact it was designed with truck service in mind. Sixteen-cylinder jobs turning out 400 to 500 hp. are surely coming, in the opinion of one engineer, unless legislation puts a stop to high-speed intercity highway freight service.

Sealed Bearings

Sealed anti-friction bearings which will be lubricated during assembly and not thereafter are about to solve a lot of transmission and rear axle troubles if eyes and ears do not deceive. Refiners have produced lubricants which will withstand the extreme tooth pressures mentioned by A. Scaife, field engineer of White Co., in the article in the June issue. But, a considerable but, in fact, these lubricants are poison to anti-friction bearings. Like Jack Spratt and his wife of nursery rhyme fame, what is good for gears is sure death to bearings, and a suitable bearing lubricant is very uncomfortable in a heavy-duty rear axle. Instead of a compromise in makeup of the lubricant, engineers propose to seal lubricants in the bearings and let the refiners do their worst, in concocting transmission and rear axle lubricants.

Idle Fans

Cooling fans have large appetites for power, as several engineers recently pointed out. More than one engineer is speculating about means to run the fan only when needed and thus save 10 or 15 hp. for driving the truck. Obviously a cooling system which will maintain a cooling water temperature of 180 deg. with outside air at 100 deg. is overcooling whenever air temperatures are below 100 deg. By

BEHIND THE DOORS Engineers' Corridor

rigging up a thermostat to control a clutch on the fan the warming-up time of an engine can be reduced, best operating temperature of the engine maintained and power saved. Engineers are working upon some very interesting devices to attain these advantages.

Gas Turbine

The idea of getting a piston up to a speed of 60 m.p.h., stopping it, then bringing it up to speed again, all at the rate of two or three thousand times a minute, is unscientific, illogical, wasteful and unnecessary, according to some engineers. They are attracted by the idea of a gas turbine with parts revolving at high speed instead of reciprocating. Steam turbines "revoluting" ten or fifteen or twenty thousand "revs" per minute live to a ripe old age. Why not build a gas turbine winding at the same speed, lighter, smaller, more compact? Why?

Finding materials which will stand up under continuous heat of combustion of gasoline and building an efficient rotary compressor are the two little stumbling blocks in the way of a successful gas turbine. A powerplant of this type is now being tested in Europe; details of construction are not being forced upon unwilling listeners, by any means. This development will be watched with keen interest.

Home Made Fuel

Many electric power companies are fond of electric trucks because they can produce the vehicle power during their generating station's off-peak periods. Gas companies may enjoy the same privilege by compressing illuminating gas into cylinders and carrying the gas on trucks instead of gasoline. Recent tests abroad indicate that gas fuel for 100 miles travel may be carried without too much bulk.

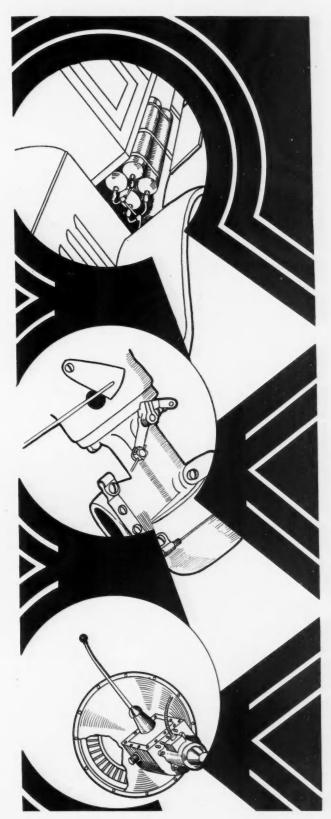
"Compression" Breaking

Free wheeling has put braking effort of engines in the spotlight. Stopping distances with and without the engine clutched to the drive line are compared, brake wear saved by going down hill in gear estimated.

That engine braking effort is due to engine compression is frequently assumed. A bit disconcerting therefore is the knowledge that there is no compression, as the term is usually employed, in an engine with the throttle closed being pulled around at high speed by momentum of the truck. Equally surprising is the fact that no motor vehicles on our market are equipped to make full use of engine compression as a brake.

A large air inlet above the carburetor would enable the engine to draw in cold air and work this air through the engine cycles. This would reduce the high vacuum existing on inlet strokes while engines are being pulled over by propeller shafts, one cause of oil pumping under these conditions. Air inlets have been fitted to truck intake systems;

TURN TO PAGE 48, PLEASE



LEET service is profitable business for dealer or factory branch, but requires specialized application to attain. Unlike the ordinary run of customer the fleet operator is more exacting. He doesn't want his truck tied up in the shop; he wants work done when he wants it, and he wants it done how he wants it. To meet these needs dealers and branches must not only be fleet-minded but be fully prepared in every department of service.

That fleet business is well worth all the time and effort spent to acquire it is quite obvious when it is remembered that while sale of a new truck listing for \$5,000 to a fleet operator may bring the dealer a profit of \$500, the servicing of that truck, which costs the operator \$4,000 each year to operate, will during its lifetime bring the dealer a return in excess of the profit on the original sale. Multiplying the profit to be derived from this one truck by 10, 20, 30, or whatever the number of units employed by any given operator, and then by several such fleets in the territory, and the enterprise runs into profitable big business. Furthermore, if the dealer provides satisfactory service during the life of the truck, the cycle may be repeated by the sale of a new vehicle.

To get this profitable repair business dealers and manufacturers' branches must go after it. They hold the winning cards! The ace is night service and is followed by the strong cards of adequate equipment, satisfactory workmanship, close cooperation and factory help. But to just hold the winning cards is not sufficient. The service station to win must play the cards for all they are worth.

Fleet operators demand night service. They demand it because it permits them to cut idle truck to a minimum and establish such records as an average of ten hours idle time per vehicle per year due to repairs. Therefore one of the first things that a service station planning to capture fleet repair work should do is to investigate the possibilities of such service, and then, after settling all details concerning its formation, organize a regular night shift. It should consist of a distinct and

TRUCK DEALERS TO WIN FLEET

But to Play Them Right Outside Service Shops Must Be Fleet-Minded

separate night force and not a day force working overtime. The day force should perform miscellaneous, emergency, short-time and unit assembly repair work. A service station with a night shift on this basis can't be ignored.

Adequate equipment, of course, is another essential, and service stations for the most part are not wanting in this category. But no matter how true this may be, does the fleet operator know this? The service station grooming itself for this business must show the fleet operator that it has ample housing facilities, adequate tools, parts and sufficient personnel. This can best be done by taking an inventory of all the special and labor-saving equipment and tools in the shop and by analyzing shop facilities and working staff, noting all characteristics suited to fleet service needs. This information should be recorded and carried in the portfolio of the shop representative when contacting operators for use as arguments in case any question relative to the shop, lay-out, equipment or personnel is brought up.

In this article, the second of a series of two, a fleet operator presents his ideas of what dealer, branch and independent shops should do in order to get fleet work.

The first article, which appeared in the September issue, pointed out the handicaps in maintaining a fleet shop, which led him to turn to outside shops for service. After ordering the physical aspects of the shop to fleet service needs the dealer's or branch's next move is selling. This should involve the laying-out of a sales campaign in which all facts of compelling interest to the fleet-operator are lined up; information that will convince the fleet operator that it would be worth while to tie-up with dealer or branch service.

With this sales ammunition, the service station is equipped to canvass all fleets in the territory. Every laundry, meat market, grocer, coal dealer, ice dealer, utility, etc., in the territory should be solicited, and their executives approached on the advantages of dealer service.

Although it is quite possible that the service salesman may have to admit in some cases that an individual job may cost as much in his shop as it did or does in the fleet shop, he can counter with a number of other very good arguments. He may point out that because of night service no time is lost for repairs during regular working hours. He might argue that service station repair work is guaranteed, while defective work turned out in the fleet shop is done over again at additional cost. He might add that no extras, gadgets or "Russian government jobs" can be loaded or service station shops, as so frequently occurs in fleet shops. In some instances, he might project the following economy angle: that only one overhead on parts is included in the total cost, and that the TURN TO PAGE 42, PLEASE



HOLD THE CARDS REPAIR BUSINESS

By a FLEET OPERATOR

whose prominent name and connection are withheld in conformity with the policy reasons of his company

THE HAND

- A Night Service
- K • Adequate Equipment
- J Close Cooperation
- 10 ♣Factory Help

TRUCK SALESMEN RONT THE

That's the Verdict of a Fleet Man Who for Years When Buying Trucks Has Listened to the Same Old Air

ALESMAN D. R. Harrington's piece "A Truck Salesman is a Bull in a China Shop," appearing in the July, 1931, issue of COMMERCIAL CAR JOURNAL, should, by this time, have provoked considerable thought among the gentry who earn their pork chops peddling trucks to the vast army of operators throughout the nation. But Salesman Harrington failed to "follow through."

Along near the end of his screed, in telling what the salesman must know, he says: "Finally, he must earnestly strive to understand the needs of the man to whom he wishes to sell a truck." There, friends, is a thought, but it needs elaboration.

That thought should be the foremost, rather than the hindmost, consideration of the truck salesman in approaching prospective truck buyers. Five and a half years' experience in assisting in the preparation of budgets for the purchase of replacement and additional trucks for a public utility fleet that numbers two hundred passenger and truck vehicles, have convinced the writer that truck and car salesmen pay too little attention to what the fleet operator actually requires and can actually use profitably.

In these days of well-published specifications for each and every make of vehicle, the operator pretty well knows the mechanical structure of the various units offered for sale. And in this day of high competition, it has been my experience that every make of truck gives the operator his full dollar's worth of value, if properly employed. In others words, all trucks are good—this business of finding flaws in the other fellow's truck is a lot

of Bull Durham. But some trucks are better than others for certain types of work.

Vocational adaptation is the thing nowadays. The modern operator wants a truck to do a certain specific work, and where he is not too strictly standardized on vehicle makes, for purposes of economic repair and maintenance, he is going to buy the make that fits his job. And it's got to be a good fit.

Here is a case in point. For several years the representative of a well-known make of truck has been trying to sell us his truck. Now, he presents the argument that his truck is one of the most widely used for a multiplicity of purposes, and that, structurally and from the engineering standpoint, he has a real product. We readily grant him all that, but, exhaustive analyses of our needs have repeatedly convinced us that he has not a model in his entire line that will do any one of our jobs as economically as will some other make. He presents the argument that other public utilities throughout the country are using many models of that make of truck. Very true. It is a good truck. But we have particular conditions in our operations that do not occur in other public utilities, and, conversely, they have conditions which we do not encounter. But this representative apparently cannot see eye to eye



October, 1931



The Commercial Car Journal

By WILLIAM E. FRAZER Fleet Operator San Diego, Calif.

with us on the matter. As a result, he is convinced in his own mind that we will have none of him, that we are prejudiced against his product and think it to be inferior. But that is not true. Our operating methods and conditions will not permit us to use anything in his line.

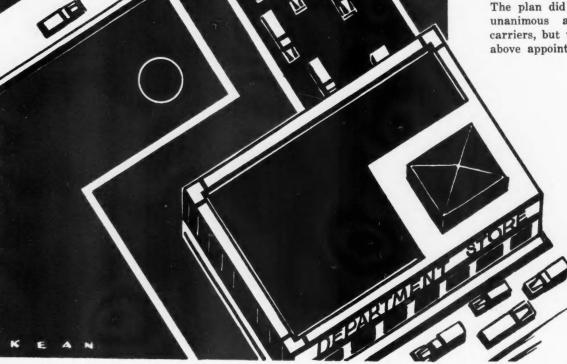
Not long ago, a fleet operator of my acquaintance required a dump truck for handling a specific type of work indigent to his own particular line of business. He had decided that he would have to use a four-wheeler for that work, and, as the work was important, he had to know that the unit he purchased was just right in every respect. Now, there are a lot of good chassis on the market, and a lot of good dump bodies and hoists to fit them, but one salesman tried hard to convince this operator that he needed a six-wheel unit. No amount of argument would convince the salesman to the contrary. His product was good, but his fourwheeler was not what the operator wanted. The salesman wasted a lot of time trying to sell this man something the man knew he could not use, stating that all kinds of contractors were using his make of truck. Certainly. There was no doubt about that point, or about the quality of the unit. But this operator was not a con-

And here is another point for salesmen to think about. While their particular make of truck might do the specific work required by an operator, as well as the make the operator finally selects, it may not do it as economically. A study of comparative operating costs over a period of years, not only of our own fleet but of other public utility fleets, under varied operating conditions and varied classes of work, has proved that there is a considerable spread in operating costs of different makes of trucks of like size and capacity, performing the same type of work, and in the operating costs of the same makes and sizes of trucks performing different types of work. Geographical location, in a good many instances, accounts for much of this va-TURN TO PAGE 31, PLEASE

ILS GO

FTER a dozen years of consideration, experiment and discussion, the railroads comprising the Southwestern Lines have filed a tariff governing the pick-up and delivery freight service in the section of the United States west of the Mississippi, south of a line drawn roughly through St. Louis and Kansas City, Missouri, and east of the Rocky Mountains. The tariff and traffic officers of the Southwestern Lines have been working many months on the details of the arrangements.

In March, 1931, a group of Southwestern Railroads headed by the Missouri Pacific, the St. Louis-San Francisco, the St. Louis-Southwestern, the Missouri-Kansas-Texas, the Santa Fe, the Louisiana and Arkansas and others, filed with the Southwestern Freight Bureau their intention of proceeding with the publication of tariffs providing for the pick-up and delivery of less - than - carload merchandise freight in order to meet motor truck competition. Conferences were held with various railroads throughout the Southwestern Lines Freight Traffic Association. The plan did not meet with the unanimous approval of the carriers, but the lines mentioned above appointed a working com-



STORE DOOR DELIVERY

Trucking Companies Will Perform the Pick-Up and Delivery Services As Agents of the Railroads

mittee to proceed with the task of drawing up the rules, regulations, rates and allowances pertaining to the proposed service.

The actual tariffs prepared by the working committee have been filed by J. E. Johanson, the agent of Southwestern Freight Bureau, with the Interstate Commerce Commission, to become effective on Oct. 1, 1931. About 75 large and small railroads are participating carriers in the tariff. This number includes a dozen or more major Southwestern railroad systems.

Services Included

The store-door service setup by this first major territorial railroad store-door freight plan includes calling for and collecting the freight, issuing receipts for it at the docks, platforms, doorways directly accessible to trucks at the shippers' warehouses, factories, stores or places of business, and transporting the freight in motor vehicles to the carriers' freight depots. It includes also the transportation of the goods in trucks from the delivering carriers' freight depots to the places of business of the consignors at the destination. The districts within which the pick-up and delivery services are rendered are within the corporate limits of the numerous cities in which the service is rendered.

Requests for the pick-up service may be made by shippers through notifying the agent of the railroad at the point of origin that the service is desired. The bills of lading and shipping orders covering the shipments must indicate that the service is to be given. The tariff provides that the originating carriers "will endeavor to honor promptly such requests, but will not be responsible for shipment or delay thereto, until receipted for and loaded on truck or dray."

Requests for delivery service may be made either by the indorsement or stamping upon the bill of lading

By G. LLOYD WILSON,

Professor of Commerce and Transportation, University of Pennsylvania

by the shipper indicating that delivery service is desired together with the address of the consignee; or by written standing instructions filed by the consignee with the freight agent of the delivering railroad at destination, showing the extent to which delivery service is desired in connection without inbound shipments.

No charges are made by the railroads for the pick-up or delivery services if the freight moves at railroad rates over certain minimum rates. These minimum rates vary according to the origin and destination of the traffic. When the railroad class rates are less than 48c first class, 41c second class, 34c third class, and 26c fourth class, additional charges for store-door pick-up or delivery service are added. The amount added for pick-up or delivery varies with the rates paid. If the first class railroad rates are less than 38c per 100 lb., the trucking charge for pick-up or delivery service is 10c per 100 lb., first

The new service which railroads believe will recover at least 75 per cent of the short haul traffic lost to trucks will be put in operation in Arkansas, Colorado, Illinois, Kansas, Louisiana, Mississippi, Missouri, New Mexico, Oklahoma, Tennessee and Texas.

Our purpose in giving full details of this railroad development is to enable truck operators, dealers and salesmen to familiarize themselves with its nature. class, and correspondingly lower charges are assessed for classes lower than first class. If the first class rates are between 38c and 42c per 100 lb., the pick-up or delivery charge is 6c per hundredweight, first class. If between 42c and 48c the charges for pick-up or delivery service are 2c per 100 lb., as shown by the following table:

Railroad Freight
Rates per 100 lb.

Classes 1 2 3 4
(Western Classification)

38c and less 10 9 7 4

42c and over 38c . . 6 5 5 3

46c and over 42c . . 2 2 2 1

Lower extra cartage charges are assessed upon shipments of cotton piece goods and other freight shipped under commodity rates or exceptions to the western classification.

Additional charges at the rate of 10c per 100 lb. are assessed for the pick-up or delivery services rendered by the carriers in connection with freight which moves upon the basis of the joint rail-and-water freight rates applicable via the Federal Barge Line, the Misissippi Valley Barge Line Co. or other barge line companies.

Allowances

Allowances at the rate of 5c per 100 lb. are paid to the shippers if shipments are delivered by the shippers to the railroad freight stations. Payment of these allowances is made within 30 days after the shippers file claims for refund supported by itemized statements listing the shipments covered by the claims. The shippers must file also a certificate that the shipments would have been entitled to pick-up service under the provisions of the Southwestern Lines tariff. The claims must include all shipments upon which allowances are claimed during the same calendar month, and they must be filed with the carriers from whom the allowances

TURN TO PAGE 31, PLEASE



AFTER HOURS

S.A.E. Agrees on Action

The S.A.E. committee to which was assigned the task

of finding a means of rating motor trucks held a meeting in Atlantic City during the A.E.R.A. Convention. Speaking among friends, we may say that some of the members came to the session with misgivings and mental reservations about the possibility of doing anything about rating motor vehicles. They brought along also ideas about how, if ever, trucks could be analyzed, evaluated and designated. That these views varied and, alas, were diametrically opposed in some cases soon came to light.

From an unexpected viewpoint came the clarifying thought which brought about an agreement upon a plan of action and a decision to meet again during the Transportation Meeting of the S.A.E. in Washington, D. C. This same idea challenged present ratings by tonnage or vehicle gross weight and propounded a test by which all rating methods should be judged.

Just what information does a fleet owner, or a single buyer, use in making comparison or setting a value upon a motor truck? This simple question asked casually halted an interesting discussion of mathematics during which the Buckendale formula was taken apart and reassembled, turned upside down and put back upon its

feet again, as good as new. The question whether or not present ratings satisfy fleet owners or other prospective buyers immediately arose.

The answer was an emphatic NO. One nationally known engineer said "ratings can't be worse," and he and others picked a lot of flaws in ratings based solely upon weight, whether expressed in tons of carrying capacity or vehicle gross weight. When a manufacturer says that a certain model is a 11/2-ton truck he tells only part of the story. He states that the truck can carry 1½ tons, but he mentions neither how, nor where. How, in this case, means how fast the truck can move itself and its 3000-lb. load and the speed the engine is making meanwhile. Where, in this instance, denotes the grade the truck can climb in high gear, loaded to capacity, and the extreme grade it can climb in low gear.

The Buckendale formula can be transposed to give hill-climbing ability if all other factors are known, or, if hill and road surface be assumed, it gives the total weight the powerplant can haul. It lacks the factor of speed entirely.

3-Fold Rating

Three factors were suggested by one committee member

as likely to appeal to truck buyers, large and small. These three figures to be combined into one hyphenated arithmetical phrase, as—20,000-3.5-45. The first figure shows a vehicle gross weight to include chassis, body, cab and load. The second is an ability factor expressing in per cent the grade the vehicle can climb in high gear, as calculated by the Buckendale, or a similar formula. The third figure shows the maximum speed of the

truck at governed engine speed or recommended engine speed.

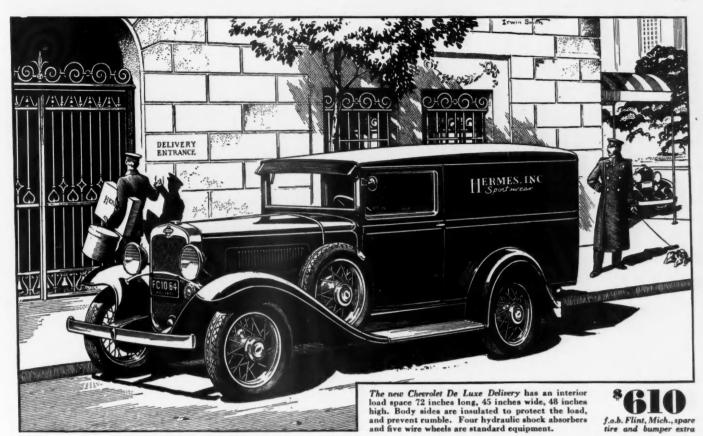
Workable Formula

Both ability and maximum speed can be figured by for-

mula and direct calculation, but determining strength of the chassis and component parts is "a very complex problem," as one truck engineer pointed out. He visioned calculation of stress in frames, springs, axles, static and impact loads-quite beyond the range of a committee session in one afternoon. All agreed that chassis weight alone should not be accepted as a basis for rating trucks because future design of light-weight but rugged chassis might thereby be hampered by "un-engineer"-minded legislators.

The formula method of rating has the advantage that it would enable any dealer, state official, owner or other interested party to work out the rating after determining certain facts, such as engine size, about a particular truck. Factory discretion, salesman's hopefulness, user's expectations are out. Not an easy task, in all truth, to make up such an all-inclusive formula, but not impossible of accomplishment. The Army Ordnance Department has a data computer for anti-aircraft firing which solves a mathematical problem, which is full of variables, mechanically, and thereby points a gun at the point the airplane will be when the shell arrives at that point.

Fleet owners now have a chance to be heard by an attentive audience. In what matter do they wish trucks rated? With that point settled, the means of finding the desired answers can be found. We suggest that fleet owners set forth their views on this subject while the rating procedure is in the making. What say you?—J. W. C.



Chevrolet presents

the new de luxe delivery

an unusually smart and economical half-ton truck

This new de luxe delivery combines all the rugged qualities of Chevrolet trucks with the many appearance features and refinements that have made Chevrolet passenger cars so widely popular.

Radiator, headlamps and tie-bar are plated in sparkling chromium. Five sturdy de luxe wire wheels are offered as standard equipment, the extra wheel being mounted in a fender well at the side. In every way, this model *looks* the quality that is so carefully built in every part.

Like all Chevrolet trucks, this delivery has a fast, flexible sixcylinder engine that develops 50 horsepower (25 per cent more power than any other truck priced so low). A long frame of 152 inches, supported throughout by four long semi-elliptic springs, permits mounting a body of maximum capacity. And this de luxe delivery has the same efficient Chevrolet chassis that has made unexcelled records for economical operation and upkeep.

In addition to this model, your Chevrolet dealer offers a full line of 24 other commercial cars and trucks with Chevroletbuilt bodies, selling at prices among the lowest in the market

CHEVROLET MOTOR COMPANY, DETROIT, MICHIGAN

CHEVROLET SIX TRUCKS

FOR LOWEST TRANSPORTATION COST

N addition to maintaining electrical equipment on gasoline trucks the maintenance shop of the American Stores Co., Philadelphia, also services a number of electric trucks. The electrical department of the shop, therefore, is larger and more complete than usual in a shop of its class. This department not only makes minor repairs to electrical units, but completely overhauls them, even including rewinding armatures and field coils of starters, generators and electric motors.

The same favorable conditions, mentioned in the June issue, page 30, which inspire mechanics to work out time and labor-saving devices, give a like incentive to the electric shop force. Although the devices shown on the accompanying pages are by no means all of those used in this department, they do show the diversity of equipment, ranging in size from hand tools to an electrically heated bake oven.

Interchangeable brackets and bench sockets are used throughout the shop for supports for tools and smaller units being repaired, such as truck engine generators. The brackets are built of 1/2-in. round stock, and sockets are set into the edges of workbenches with a wing type locknut, as shown in Fig. 8. Other brackets on bench tops are provided where needed. This plan makes it possible to mount a unit on a bracket and then work upon it on any workbench in the shop. Not least of the advantages of the mounting is the fact that it permits shop men to swing the unit around to any desired position, a great time saver on generator work.











October, 1931

The Commercial Car Journal

16 CLEVER KEYS TO ELECTRICAL REPAIRS

Devices used by the American Stores Co. Philadelphia shop to unlock difficulties in servicing electric trucks and electrical equipment of gasoline trucks.

Fig. I. Pole Spreader

Smallest of the devices shown is the pole spreader, Fig. 1, which measures 2 in. in length. It is composed of two steel blocks, a right and left threaded nut with square head and a round bar which is a tight fit in one block and a sliding fit in the other.

Fig. 2. Motor Stands

Movable stands with turntables on top are used for supporting electrical units during repair. Fig. 2. Swinging a heavy motor around or moving it from place to place is no fun, putting the weight on casters and rollers makes the job much easier.

Fig. 3. Electric Oven

Insulation on armatures and field coils is baked in an oven built in the shop, Fig. 3. The heating coils are mounted behind shields, one on each side. The parts to be baked are heavy and a frame on rollers is used to move parts into and from the oven. The frame itself is a rectangle of angles with three longitudinals and one cross member. It will support a 10-hp. electric motor with ease.

Fig. 4. Armature Balance Test

The armature balancing rig shown in Fig. 4 may be used for balancing other revolving parts. Ends of the armature shaft rest upon two pairs of knife-edge rollers which turn upon ball bearings. Uprights supporting the rollers are adjustable for length along two round bars forming the base of the machine.

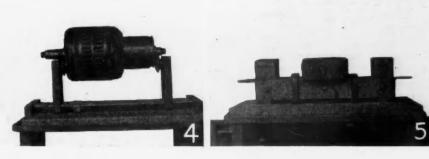
Fig. 5. Growler

The growler, Fig. 5, which was also made in the shop, is similar to those used for testing generators and starters except that it is larger.

Fig. 6. Coil Winder

The device shown in Fig. 6 is used for winding heater unit coils and similar jobs. These units are made of fine German silver wire which must be wound with all the accuracy of a screw thread. The heater unit is placed in a mandrel on one of the three parallel shafts. The feed screw is driven by gear from the winding shaft and it may be replaced, with ease, by another with a different thread. The part carrying the wire is fed by a fibre friction







The Commercial Car Journal

October, 1931





16 CLEVER KEYS TO ELECTRICAL REPAIRS

block which is not threaded. The blocks are held in place by springs and may be opened for moving the wire back to the other end of the unit. Tension on the wire is varied by tightening a spring forcing two fibre blocks, through which the wire passes, together. But little power is required to wind such fine wire, and the mandrel and coil unit, as well as the feed screw, are turned by hand by means of a short detachable crank.

Although this winder was devised for winding heater unit coils the same principle of design may be used for making winders for other types of cylindrical coils.

Motor Overhaul

Ten illustrations, Figs. 7 to 16, inclusive, depict equipment used in the course of overhaul of electric motors, starters and generators. They comprise devices for making commutators, turning and undercutting commutators, and rewinding of armature and field coils. In smaller armatures the wire is wound directly, as on generators, but on larger motors the windings frequently are made separately and placed in position on the armature slots.

Fig. 7. Commutator Jig

The jig, Fig. 7, supports an assembly of commutator bars for turning in a lathe. Bars are made of pieces of bevel copper cut to uniform length. Insulation is placed between them and the assembly bolted together in the circular jig. Lathe cuts are made on the outside diameter, inside diameter, inside bevel and ends.

A ring through which a series of

cap screws extends, like the fingers of a hand, forms the base of the jig. The screws exert pressure on a flexible ring which contacts with the copper bars. This arrangement assures uniform pressure through the circumference of the commutator bar assembly which is essential to secure a true circular shape. The pressure is sufficient to make the assembly rigid so that it can be turned.

Fig. 8. Hand Coil Winder

Coils are wound either by hand or machine. The hand winder, Fig. 8, is shown in one of the bench mountings, previously mentioned. The center shaft supports two long slides which are adjusted for position by means of the long, threaded rod through the center with a short crank on the end. A short, eccentric rod operates the revolution counter, adjusting knobs of which extend upward. Wire is wound on two V-groove collars by turning the round handle extending from one collar. The collars are free to turn

The 16 Keys

Fig. I. Pole Spreader

Fig. 2. Motor Stands

Fig. 3. Electric Oven
Fig. 4. Armature Balance Test

Fig. 5. Growler

Fig. 6. Coil Winder

Fig. 7. Commutator Jig

Fig. 8. Hand Coil Winder

Figs. 9, 10, 11. Power Coil Winder

Figs. 12, 13, 14. Coil Formers

Fig. 15. Armature Winder

Fig. 16. Undercutter

upon short shafts and are held in position by a spring latch. The coil of wire is removed by detaching one of the collars and then slipping it over the end of the other collar. In case the coil is too tight to permit pulling the collar directly outward, tension is relieved by turning the adjusting crank one-half turn. The frame is marked with an inch scale to show size of the coil at any position of the slides.

Although only one winder is shown there are several of the same design but of different sizes.

The tension device, at left, straightens and puts desired tension on wire passing through the winder. Four grooved rollers are mounted on stub shafts on a circular base. Wire may be passed over two, three or four rollers as desired.

Figs. 9, 10, 11. Power Coil Winder

A power winder is illustrated in Figs. 9, 10 and 11. Major units are an electric motor, which transmits power to one end of an automobile transmission through a belt, a shaft above the transmission driven by belt from the other end of the transmission and a drop frame extension shown in Fig. 10. The transmission provides four speeds, counting reverse. Coils are wound upon shaped forms which are mounted upon the end of the upper shaft. If wire is taken from spools which can be mounted on the frame of the winder a simple brake is improvised by throwing a length of cord with a weight on the end about the grooved spool edge. Other spools are placed on the floor on U-brackets with the wire feeding directly upon the coil-winding form, as shown in Fig. 10.

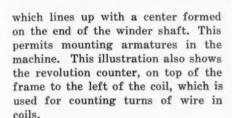
Sturdy construction is required to take care of the weight of an overhanging armature and the motor and transmission. The frame is made of angles and bars, cross braces on sides and ends.

The drop frame extension, Fig. 10, carries an adjustable lathe center









in centers in an adjustable bracket which fits the bench sockets. This bracket is a simple assembly of a center block, two round slides and a threaded bar to move the up-

rights to desired center dis-

tion placed in the armature slots, as in Fig. 15. For this

work the armature is mounted

10

tance.

Figs. 12, 13, 14. Coil Formers

Armature coils are not mere flat layers of wire as the windings on armatures in Figs. 4 and 10 plainly reveal. Coils must be formed after winding to fit the winding slots in armatures. Methods of forming coils and the machines used for the purpose are shown in Figs. 12, 13 and 14.

The former are so completely adjustable that it may be said that they have no normal position. Coils vary in size as well as in shape, and latitude of adjustment is needed to meet this requirement. Shaping is done by engaging hooks at proper places within the coil and then applying pressure to move the hooks to the distance and in the direction called for by the coil shape.

A coil before forming is shown in Fig. 12. Two hooks with points extending downward engage the upper part of the coil, two other hooks with points extending upward hold the lower part of it, meanwhile a hook is placed at the center of each end.

Applying pressure to the hooks pulls the coil into the hexagon shape shown in Fig. 13. The six sides are not in the same plane, there being a decided offset between top and bottom of the winding.

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The former, shown in Fig. 14, is similar to that above it, but is larger This three-quarter view, however, shows the general construction. The base block and two light angles support the rectangular loops of round rod.

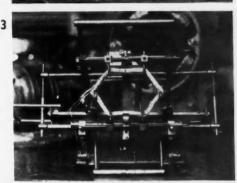
Fig. 15. Armature Winder

Smaller armatures are wound by passing wire directly around insula-

Fig. 16. Undercutter

Mica between commutator bars is undercut on the machine shown in Fig. 16. Two centers are placed in a heavy frame and the armature is placed between them, as in a lathe. Cutting is done by a miniature circular saw driven at high speed by a shaft sliding on two bars. The saw shaft is moved along the commutator by the upright handle and connecting rod. The saw is driven by round belt by an electric motor at the base of the machine. The armature is held steady during cutting by fingers.

In addition to the time and labor savers shown herewith a few others may be mentioned. Triple extension brackets are used on bench electric lamps. An upright tubing supports the extension arm made of a piece of tubing, inside of which is a smaller tube and in turn a steel rod. The lamp socket is attached to the end of the rod. The extension is long enough to place the light over the aisle and when in closed position brings the light right over the bench. Magnetos and generators are tested in fixtures built into a work bench and driven by a line shafting in the center of the double bench.









October, 1931

The Commercial Car Journal

WHY FLEET MEN

This operator discounts factory truck ratings because:

Actual load-carrying ability depends on service conditions;

All truck parts are not engineered to same capacity;

Factory ratings are based on capacity of weakest part.

And therefore operates his trucks successfully with overloads by:

Strengthening weak parts; Replacing light units with larger sizes.

ACTORY ratings in my opinion are arbitrary propositions and do not mean very much because all units making up a truck are not engineered to the same capacity. We find that our heavy-duty trucks are capable of operating under loads of 150 per cent of present factory gross ratings if rim and tire sizes are adequate and gear ratios proper, while for work under 20,000 lb. gross one of the many "overgrown" passenger cars will do if strengthened in some units. For longer life a truck company's lighter duty truck will do for 50 per cent overload, but for duty like dump work or for use over dirt and gravel roads not too carefully surfaced, we would load these vehicles according to fac-

GNORE RATINGS

By FRANK A. ROSE Fleet Operator

sizes. In my opinion, ratings of loads for each size tire, as set by tire manufacturers, are very conservative, as we consistently overload a well-known tire 15 per cent without loss of mileage. We use balloons exclusively for highway work and obtain mileages of 40,000 to 60,000 and get a salvage value from the tire as well.

Matching and Oversizing

tory ratings with altered gear ratios. As a matter of fact, the basis for many ratings seems to be the loadcarrying ability of some of the weaker units, with the result that trucks are more often under than overrated. This being the case, we felt we were not using the maximum potential capacity inherent in our trucks, and as a result we did not get their full earning power, which loss, in the course of a year, runs into a considerable sum. So we decided to strengthen the weaker units or replace them with larger sizes. We have done this for a number of years with considerable success and are now carrying loads larger than recommended by truck manufacturers with complete safety. Here are our reasoning and accomplishments as we worked them out unit by unit.

From the operator's standpoint, gross ratings should start with tire

Rim and wheel size should agree with tire sizes. For instance, when a certain truck manufacturer put out its 3-tonner with 30 x 5 tires, and then changed to 32 x 6 rims and tires, and their dealers finally put on 34 x 7 tires, there was too much extension of duty, which was reflected in speedometer changes necessary to compensate. When Timken axles are used, one oversize in rims and tires may be installed. Despite this 100 per cent overload above the Timken axle guarantee, service over a period of more than 150,000 miles shows no breakdowns, with only an occasional change of a bearing. Factory ratings on axles probably are made to cover extreme dump truck use, while we make fast runs with double loads on pavements. As proof of my contention, we recently sold a worm and gear that had been operated for two years under overload and received for it something like onethird the cost of the improved worm and gear we installed.

Springs usually are adequate for their ratings only, so we always build them up to our requirements. But our problem would be much simpler were the springs uniformly ½ in. wider, because with narrow leaves the spring assembly cannot be built too high on account of the swaying tendency of our 13-ft. high loading system.

I have no criticism to make of the universal joints except that in some six-wheel installations there is too much oscillation. A feature some manufacturers might note, however, when furnishing optional worm or bevel drive is alignment, otherwise the rear castor angle and elevation of carrier bearing will be improper. Many joints are destroyed from error in alignment at this point without the user, dealer or even the manufacturer knowing why.

While auxiliary transmissions are adequately rated to permit 100 per cent overload, more careful attention should be paid to selection of rearaxle ratios, otherwise the auxiliary will be operating 95 per cent of the time in overdrive instead of direct drive. For example, if the rear-axle ratio is slow, overdrive in the auxiliary is used to get high road speed, and as a result the auxiliary runs hot and its upkeep is increased.

Installation of auxiliary transmission in frame is another important point. Nature of highways in our section of the country requires mounting the auxiliary on rigid cross-members, which in turn are mounted semi-flexibly in the frame. Rigid cross-members would sheer rivets or break frames because of the frame weaving

over our highways. Cross-members at rear of transmissions also are required to carry an extra strain through the use of driveshaft brakes.

Some manufacturers using fairly light main transmissions are employing annular ball bearing in their mainshaft assembly. These bearings seem to be unable to stand up under overloading, although adequate for advertised rating. But since dealer and factory differ 100 per cent in their ratings of the same truck, no transmission in over 12,000-lb. gross trucks should have light-duty bearings. This applies to the pilot bearing as well, which should also be heavier.

While clutches are rated all right for 100 per cent overloads, the flexible tubes used for lubricating throwout bearings should be stronger to prevent breakage and throwing of lubricant into the case instead of putting it into the bearing.

Disk-type brakes are working out better than the drum type, especially in regard to holding ability, drag and service. It is embarrassing to try to hold a load on a grade with a drumtype hand brake. Service brakes now used are quite adequate, especially those of hydraulic type. Parts are sometimes destroyed by the higher application pressures of some boosters, which are too powerful for the light type of service brakes used. But these cases are rare.

Frame sizes for the most part are heavy enough for 100 per cent overload, but even with the best a constant weaving is taking place. Side rails should be kept at a fixed distance from each other. By anchoring through fabric (not rubber) blocks, a limited amount of parallel weaving, to take up the sway of the load, is permitted, thereby curtailing breaking of cross-members and pulling and shearing of rivets. A factory expense of ten dollars for a better frame will often save the operator hundreds.

The relationship of wheelbase, cab to center of rear axle distance, frame size and balance of loading space should have more attention. Some manufacturers turn out units that are okay back to the cab, but from there back are stunted, having only room enough for a three-ton load, when as a matter of fact their layouts should permit a gross of 25,000 lb. Such jobs need altering and lengthening to take care of a larger body. There are some truck builders who consider these elements, but too many neglect them and make plenty of work for blacksmith shops correcting factory omissions and errors.

Method of mounting the cab should be determined by conditions. Three-

PROGRAM S.A.E. TRANSPORTATION MEETING

Washington, D. C., Oct. 27, 28, 29, 1931 Tuesday, October 27

Morning - 10:00 A. M. - Technical Session

Chairman, F. K. Glynn Paper-Problems Confronting the Transportation Engineer — T. L. Preble, S.P.A. Truck Corp. Discussion.

Afternoon — 2:00 P. M. — Technical Session

Chairman, E. S. Pardoe
(a) Comments on Motor Truck and
Motorcoach Operation as Re-lated to Railroads—Samuel O.

Dunn, Editor, Railway Age.
(b) Was Motor Vehicle Transporta-tion Helped by 1931 Legislation? Pierre Schon, General Motors

Evening-7:30 P. M.-Inspection Trip Washington Railway and Electric Co. Wednesday, October 28

Morning - 9:30 A. M. - Technical Session

Chairman, A. J. Poole

(a) Commercial Application of Diesel Engines in Motor Vehicles -Colonel G. A. Green.

(b) Engine and Chassis Lubrication -A. J. Scaife, White Co.

Discussion. Afternoon-

(a) 1:15 P. M.
Call on President Hoover (photo, etc.). (This is scheduled if possible for not later than 1:15 P. M., subject to the wishes of the President).

(b) 2:00 P. M. Visit to Bureau of Standards for inspection of sections doing work of interest to transportation engineers.
(c) A short sightseeing trip.

Evening-8:00 P. M.-Technical Ses-

Chairman, C. S. Bruce

Paper: Suggested topic—What the Bureau of Standards is Doing for Business— Dr. George K. Burgess.

Thursday, October 29 Morning-9:30 A. M.-Technical Ses-

(M. C. & M. T. Activity) Chairman, W. J. Cumming, Supt. Service Trans. Co., N. Y. C.

(a) Relation of the Motorcoach Body to the Chassis-R. W. Naegle, Bender Body Company.

(b) Relation of the Motorcoach Chassis

to the Body—George H. Scragg, International Motor Company. (c) Metal Bodies for Motorcoaches-

C. O. Ball, General Motors Truck. Afternoon - 2:00 P. M. - Technical Session

Chairman, G. O. Pooley

Paper:
The Equipment and Operation of Fleet Repair Shops Versus Manufacturers and Commercial Repair Shops -John M. Orr, Equitable Auto Co., Pittsburgh.

Evening-6:30 P. M.-National Transportation Dinner

point suspension of cabs through rubber is satisfactory where the cab is not required to carry a load, but where they are loaded, fabric should be added at the rear corners to strengthen the back wall. The front mounting of load-carrying cabs should also have a layer of brake lining and an extra strip of angle.

As for engines, it is my experience that the following types and sizes of engines are best adapted under our road conditions for our various services:

- (a) In heavy-duty trailer service of 68,000 lb. gross (the heaviest permitted on California highways without special permission), the engine should be about 500 cu. in. displacement with maximum torque at 1000 to 1400 r.p.m.; maximum power at 2400; best duty, considering life and operating cost, at 2000, and best economy at 1500 r.p.m. An auxiliary transmission will permit high speeds when running light or on level roads with slow engine speeds, and will insure use of direct drive when pulling, except on steep grades.
- (b) In heavy-duty service without trailer the same type of engine with 425 to 450 cu. in. displacement could be used nicely.
- (c) For work up to about 25,000 lb. gross a 360 cu. in. engine of the same type would do.
- (d) For four-wheel vehicles with duty up to 20,000 to 22,000 lb. gross, a 325 cu. in. engine is adequate. However, as a substitute, a 280 cu. in. passenger car engine capable of 1000 r.p.m., greater speeds may be considered if used with a slower speed rear axle to give greater tractive effort on steep grades and about the same top speed. I think that over a period of 150,000 miles the latter engine would cost more for upkeep on account of faster ring and piston speeds and the inclination of the driver to put on classier performance with flashy pick-up.
- (e) Below the 20,000 lb. gross class the engine out of any passenger car of a power and speed proportionate to gear ratio and tractive effort required over the route to be traversed will serve. For city delivery work and for service in short outlying districts a rebuilt passenger car will do.
- (f) Vehicles to carry heavy loads slowly for short distances might be tractor-trailer outfits, or a low-ratio truck with a fairly small engine not specially built for this work. While one of the other types of trucks could be used economically for this work intermittently, for permanent duty a tractor with pneumatics and semitrailer would be best.

7 5 RAILS GO STORE-DOOR

CONTINUED FROM PAGE 21

are due within 45 days after the last day of each calendar month during which the shipments are made.

The store-door pick-up and delivery services of the Southwestern Lines are extended to all less-than-carload freight upon which the charges are assessed upon the bases of class rates governed by the western classification, or exceptions to the classification or commodity rate governed by this classification or exceptions, and certain traffic governed by the southern classification. This latter traffic includes freight moving between St. Louis, Missouri and East St. Louis, Illinois, and points in the State of Missouri.

The services are not extended at all to certain commodities, including:

- 1. Cotton
- 2. Cotton linters or cotton regins
- 3. Cottonseed hull fiber shavings
- 4. Dynamite or high explosives
- 5. Empty returned carriers or containers when the freight charges are less than the fourth class rates, and where the loaded movments of the freight for which the containers were used were not handled by the rail carrier
- 6. Alcoholic liquors
- 7. Live animals

Pick-up service is rendered in connection with shipments transported in scheduled refrigerator cars only on the days when the refrigerator service is scheduled. When no such service is scheduled the pick-up service is performed only when the perishable shipments are to be handled in ordinary box cars. The bills of lading or shipping receipts covering these shipments should bear a notation showing that the shipments are to be handled in box car freight service.

Shipments covered by negotiable order-notify bills of lading are not given the pick-up or delivery services. Only shipments which are covered by nonnegotiable bills of lading and where there is no provision for the surrender of the bills of lading or other documents prior to the delivery of the freight are given pick-up or delivery service.

The pick-up or delivery services, moreover, are not extended to shipments of fresh meats, packing house products, lard, lard substitutes or other articles grouped with these articles in peddler car service. Peddler car service is the service rendered by the railroads to these articles permitting them to be shipped in refrigerator cars and stopped at a number of stations where part of the contents of the cars is unloaded for delivery to local merchants at each station.

Restrictions are also made denying the pick-up or delivery services to shipments which must, under the rules of freight classification, be loaded or unloaded by the shippers or the consignees.

Articles of unusual size and weight, such as (1) articles in one piece or package of dimensions exceeding 14 ft. in length, 6 ft. in width or 6 ft. in height; articles in one piece or package exceeding 22 ft. in length regardless of the size of other dimensions, and plate glass in packages exceeding 4 ft. in width or 9 ft. in length, are not given pick-up or delivery service.

TURN TO PAGE 48, PLEASE

TRUCK SALESMEN DON'T

CONTINUED FROM PAGE 19

riance in costs, so that when the salesman tells the buyer that the Whoosis Gas and Light Co. over in the next state operates 10 of his make of truck for so much per mile, he's not telling the buyer anything of any particular value.

Generally speaking, it would appear that salesmen do not sufficiently analyze the local conditions and needs of the operators to whom they desire to sell trucks, and therein they are missing a bet, or a couple of bets. Truck salesmen have a golden opportunity to benefit greatly the truck manufacturing industry and the fleet operators, by learning to thoroughly localize truck needs in their districts, rather than depending on generalities. Instead of stating to a prospective purchaser that 75 per cent of the contractors use a certain model of his truck, or several models, he should find out definitely what that prospect's own particular local conditions are, and then, if he has a truck that he knows will economically perform that work, take off his coat and go to work. But if he has nothing in his line that will fill that specific bill, no matter how well his truck is built, how powerful his motor, how many up-to-the minute accessories it is equipped with, he should gallantly turn away and consider that he is doing the industry at large a good turn by refusing to try to sell something that the buyer cannot really use economically. It will give the buyer more faith and confidence in the salesman, and some day that buyer TURN TO PAGE 50, PLEASE

Domestic New Truck Registrations by Makes and Months

	Autocar	Brockway-Ind.	Chevrolet	Diamond T	Dodge	Fageol	Fargo	Federal	Ford	G. M. C.	International	LaFrance-Rep.	Mack	Moreland	Paige	Pierce-Arrow	Relay	Reo	Rugby	Schacht	Sterling	Stewart	Studebaker	White	Willys-Overland	Total Sales Including Miscellaneous
January 1931 January 1930	223 160	154 249	7,569 8,754	167 242	1,183 1,608	23 41	31 186	111 169	11,313 13,233	447 727	1,325 1,835	28 43	225 345	16 51	27 14		13 28	273 698	32 90	15 21	62 145	84 97	297 104	221 413	159 440	24,415 30,241
February 1931 February 1930	177 135	107 235	7,459 10,332	135 207	1,129 1,269	31 43	36 152	100 162	10,868 14,008	388 552		34 44	184 298	12 29	20 43		28 30	261 565	30 67	11 20	47 74	85 155	268 91	204 320	184 431	23,466 31,882
March 1931 March 1930	121 195	151 384	9,396 13,011	144 264	1,363 1,595	15 48	28 157	123 228	14,731 19,551	454 936		36 55	287 452	17 56		9	18 45	308 682	30 62	10 27	57 106	119 265	362 102	207 407	283 559	30,609 42,182
April 1931 April 1930	155 216	215 492	11,195 14,055	236 300		33 52	17 153	150 252		590 1,242	2,295 2,740	58 71	344 566	19 57	20 64		42 61	354 903	31 47	21 47	104 147	166 314	381 98	228 480	346 564	36,848 47,032
May 1931 May 1930	155 212	190 544	9,932 12,825	260 373	1,492 1,504	24 59	13 152	170 213		543 1,191	2,382 2,531	40 49	355 717	19 36	18 55	17 2	38 93	306 737	20 59	16 55	101 147	175 305	426 115	254 452	421 456	33,496 43,245
June. 1931 June. 1930	179 183	144 481	8,970 9,761	240 261		37 56	14 118	144 158			2,078 1,917	45 56	294 446	11 29	24 19	18	29 43	466 581	20 54	25 38	59 109	136 207	288 102	267 412	351 352	28,496 33,512
July 1931 July 1930	136 194	143 388	9,539 10,947			32 47	12 124	151 209	12,932 19,841	728 882	2,282 2,477		288 577	22 39	9 35	12 2	34 41	648 583	18 71	4 43	71 100	129 266	301 88	233 460	355 409	30,101 39,888
August 1931 August 1930	112 171		8,979 9,544	267 277	989 707	37 32	7 91	125 142	11,575 17,086			25 51	289 405	12 33	17 29	8 3	21 27	609 436	16 72	14 26	59 102	117 184	248 85	207 399	277 295	27,070 33,758
Total 8 Mos 1931 Total 8 Mos 1930						232 378			107,297 140,903		15,438 18,015	324 419	2,266 3,806	128 330	164 311	89 21	223 368	3,225 5,185	197 522	116 277	560 930	1,011 1,793	2,571 785	1,821 3,343	2,376 3,506	234,501 301,740

S HOULD the manager of a commercial fleet give to his drivers merit awards and cash bonuses to promote fleet safety?

At all conferences to consider accident-prevention problems this is a live question of discussion. But the discussion usually relates mostly to cash bonuses, with decided opinions for and against. The defenders of the cash bonus contend that there is no sharp distinction between awards and bonuses. They argue that all fleet managers who have a systematic program for safety education necessarily give special recognition to those drivers who make the best no-accident records. Such recognition, they argue, is a kind of merit award and differs only in de-

gree from a cash bonus payment.

The driver who, because of his safety record, receives even a word of congratulation or a hand shake from "the chief" has been honored among his fellows. It is a natural evolution, say defenders of the cash bonus, gradually to give such drivers more and more recognition. Perhaps at first only a safety certificate. Then a safety medal. Then an honored place in a public presentation of awards. Then a salary promotion based on

do not feel the need." Then he outlined his method of "education and stimulation" which have brought an accident reduction, comparing the first seven months of 1931 with a like period in 1930, of 81.7 per cent in property damage, 92.3 per cent in collisions, 99.8 per cent in public liability, and 97.9 per cent in attorney fees. During this period the number of automobile accidents decreased 13.6 per cent.

Six Nays

An outstanding summary of the arguments against the cash bonus has been made by Robert Clair, supervisor of the highway safety department of a large insurance company (Liberty Mutual Insurance Co., Boston), and formerly safety supervisor of the Checker Taxicab Co. of Boston. He had drawn up six points of indictment, in brief as follows:

1. The authority to distribute "a fat bonus fund" permits "the greenest and most uninitiated safety engineer" to conduct a successful no-accident fleet campaign, because the "money compensates for his lack of knowledge and experience."

2. In industrial plants the employee is not paid for working

safely. Safety is a part of his daily production duties.

3. The normal worker is paid for the proper care and safe handling of his tools, and for the commercial driver, his vehicle is a "tool." To pay him a bonus spoils him and ruins his conception of his true responsibility.

4. Once we institute a bonus plan and then later try to take it away, our drivers will say, "You paid us for driving carefully last year, why not this year?" But try to answer that satisfactorily! Their morale is gone!

5. When a bonus plan is suddenly applied to a fleet whose experience has been bad, improvement is soon obtained and the bonus idea is given the credit. As a matter of fact, equally good preliminary results could have been obtained without the bonus.

6. Results obtained from a bonus plan are usually temporary. They will last only as long as we can afford to keep paying, frequently not that long.

In a discussion at a National Safety Congress, one fleet manager stated that he had avoided the bonus plan because it developed a tendency on the part of the operator not to report accidents. This suggestion was answered by

SAFETY REWARDS! CASH,

his safety record. Then a definite cash bonus payment in recognition of a definite cash saving to the company.

Robert C. Haven, director of personnel and safety of the Baxter Laundries, Inc., Grand Rapids, Mich., was asked to state his experience with about twenty different laundry fleets.

"We do not have a bonus plan," he said. "We believe the men are being adequately compensated and should use ordinary care in the use of the company's cars. Economic or business conditions later may suggest the use of the bonus plan, but at the present time we

Fleet operators wondering whether drivers should receive extra consideration for safe driving will find in this article four schools of opinion—that the driver deserves nothing extra for safety; he should be given cash; an award, or both cash and award. The article also contains 20 different combination bonus and award plans.

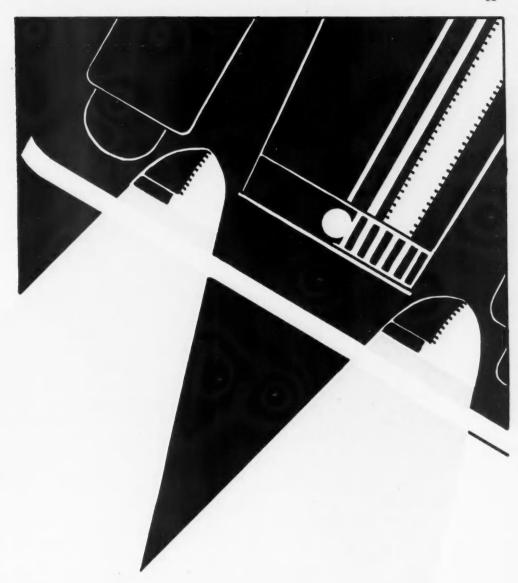
another fleet manager as follows:
"I found, when we started a bonus that our accident report decreased very materially. But it was because our men used good judgment in discriminating. With the bonus in the back of their heads, they did not report as many trivial matters as before."

Another fleet manager presented the following suggestion: "We offered a little prize last year," he stated, "for men who went a certain period of time without an accident. But when it came time to award the prize, we discovered it was going to create a great deal of hard feelings. So

some of the fleet managers gave buttons also to all the poor devils who had had accidents, in order to avoid any hard feelings."

Still another fleet manager found that some so-called "trivial and unreported accidents" later turned out to be quite severe. To meet this situation he ordered all accidents be charged against the operator, but he had the right to appeal to a special safety committee for a reversal of the charge. Still another fleet manager to meet this problem charges a stiff penalty of \$45 for each failure to report an accident.

In support of a combined cash bonus and merit award plan there is a great deal of evidence. One example is the Wisconsin Ice & Coal Co. of Milwaukee. Each driver of their 175 delivery trucks is given a \$5 cash bonus for every three months free from accidents. General Superintendent H. S. Hirschfield states that "we reduced accidents 50 per cent in the last two years and are working for an even better record in 1931. Our first quarterly re-



HONORS OR NOTHING?



The Commercial Car Journal

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TRINKETS OR NOTHING?

port shows 118 accidents this year as against 265 for the same period last year." In May "No-accident driver awards" of the National Safety Council were presented to 21 of their men who in 1930 drove a total of 225,000 miles without accidents. Eleven of their drivers had had no accidents for two years. These results were credited by Mr. Hirschfield to the company program of quarterly cash bonuses, safety awards, and "airtight inspection to insure that the men have safe equipment."

A novel bonus plan is reported by a company which operates a fleet of 30 auto trucks from an up-state town into New York City. For every accident for which he is responsible, the driver is fined \$5, and he receives a bonus of \$2 for each month without an accident. For the months reported, the company had paid bonuses of \$60 and had had no accidents. It is said that the men have suggested that the fine be increased to \$10 and the bonus to \$4.

Paper Credit

The following bonus plan is reported by a Detroit organization. At the beginning of the year each driver is given a \$60 paper credit. If at the end of 12 months he is still with the company and has had no accidents and has lost no tools, he receives this \$60. Otherwise, the cost of all tools lost and a charge of \$5 for each accident is deducted from this fund. The driver, to avoid argument, is charged with any accident "costing money," regardless of responsibility. If the driver is married, his wife is notified at the beginning of the year of the \$60 bonus credit. This plan is credited with "reducing fleet maintenance costs, cutting down accident frequency, and giving a smaller labor turnover."

The General Ice Cream Corp. of Schenectady, N. Y., has four classes of drivers. Each driver is credited monthly with his auto mileage and charged with the mileage applicable to penalties served against him for accidents. At the end of the bonus period, Dec. 1, each driver is paid for his net total mileage at the rate for his class. When an accident occurs, the assessment against the driver is based on his degree of carelessness as fixed by a safety committee, although the driver is given an opportunity to protest. One-half of the bonus charged against the drivers who have had accidents is accumulated and distributed prorata at the end of each year among all drivers with clean records. Safety emblems are given for a period of six months, nine months, one year and two years without accidents.

A company at Newark, N. J., with 300 trucking vans, has been giving a bonus of \$5 for each 24 consecutive days without an accident, and a plan is being considered to give merit cards for no-accident periods.

The United Parcel Service of New York, with about 900 delivery service vehicles, issues accident cards to drivers on the basis of good records. Credit is allowed each driver for normal cost of car operation, the actual cost of gas, oil, tire repair, and accident costs is charged against his credit. Accident responsibility is determined by a safety court.

The United Parcel Service of Los Angeles, with about 350 light delivery trucks, presents wallets with engraved cards of appreciation for two or more years free from accidents. Drivers are given a monthly allowance for operating their cars and if expenses are less than this allowance, the difference is given to the driver in cash. All accidents are investigated by the division manager.

The Junge Baking Co. of Joplin, Mo., with 35 trucks, present no-accident radiator stars for one year. They give \$25 in cash or one extra week of vacation to all drivers who carry the gold star on their truck for one year—which means a year of driving without an accident chargeable to the fault of the driver. All accidents are investigated by a company safety council.

The Coast Cities Railway Co. of Asbury Park, N. J., with 70 bus and passenger cars, presents gold stars or gold eagles for the cuff of the uniform of the driver who goes six consecutive months without an accident. All accidents are charged except where the truck is bumped at the rear while at a dead stop. Five gold stars may be traded for a gold eagle. A bonus of \$3 is paid to drivers of buses who drive 30 consecutive working days without a chargeable accident.

Varied Gifts

The Capital Traction Co. of Washington, D. C., with 30 buses and 10 trucks, give careful attention to selection of drivers and competent supervision. To keep up safety interest, they divided their operators into ten men each and award cigars and a simple plaque monthly to the team with the best records. Every six months a safety dinner is given to the best team. A recent winning bus team chose, instead of a dinner, an electrically oper-

ated clock for their club headquarters.

The Equitable Auto Co. of Pittsburgh, which operates nearly 600 passenger cars, trucks and motorcycles, does not have any bonus system or financial awards for safe driving, but they do give special honor license cards to no-accident drivers.

The Los Angeles Gas & Electric Corp., with more than 500 trucks and small cars, allows one extra day of vacation to drivers with no accidents charged against them.

A San Francisco oil company with 900 delivery trucks and passenger cars scattered over the entire Pacific Coast has a difficult problem in that a large number of privately owned vehicles are operated for company purposes. All drivers are given to understand that their chances for advancement depend to a considerable degree on their accident records, and although there is no bonus recognition for safety driving, at the time of promotion a considerable amount of publicity is given to the fact that the safety record of the driver had a bearing in his advancement. When accidents result from carelessness or laxity on the part of drivers, they are sometimes penalized by a lay-off or a demotion to a vehicle on which the rate of pay is lower.

• \$1 a Month •

The Liberty Baking Corp. of New York City, with 300 trucks for delivery of bread in 22 territories, has a safety certificate and coupon plan which may be termed a bonus arrangement. A salesman who drives through a month without an accident receives a coupon and \$1. If at the end of the year he can show 12 coupons, he then receives a safety certificate. "It might interest you to know," writes an official of the company, "that for January and February of 1929 we had 63 accidents at our 22 bakeries. For the same period of 1930 we had 39 accidents, and this year only 22 accidents."

Wilson & Co., meat packers of Chicago, with about 1000 motor vehicles, has a local trial board which investigates all accidents and fixes responsibilities. They have a safe-driver award plan which gives to a driver with a three months' no-accident record a radiator safe-driver's emblem. For one year a radiator honor award emblem is given, together with a check for \$25. Recently such awards and checks were presented at a dinner by a high official of the company. An executive of the company reports: "While it is a continuous program that requires considerable attention for the TURN TO PAGE 42, PLEASE

For the Boys in the Back Room and the Men Who Work in Glass Cages

MAINTENANCE CHATTER

HARD STARTING

ARD starting in winter may be due to spark plug gaps being too wide. With a heavy drain on the battery caused by winding over a stiff engine the current flowing to the distributor is reduced. Less current makes less spark, if the gap is too wide there may be no spark at all.

Everyone will agree with this statement but not all will admit that a few thousandths of an inch in plug gap makes much difference. Just the difference between starting and not starting, according to Frank B. Killian, chief automotive engineer, Vacuum Oil Co. He tells of experiments in which an engine started without difficulty with the thermometer below zero with spark plug gaps at .025 in., but the engine could not be started at all under the same conditions with gaps at .032 in.

The number of spark plugs in use with gaps .007 in. more than normal placed end to end—write your own estimate.

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OIL TAPS

Some form of lubrication is required for practically all forms of tapping. Cast iron requires a lubricant, a heavy mineral or animal oil. Aluminum tapping requires a very light oil, such as kerosene. These suggestions are selected from others in the "Tap Manual," a pamphlet issued by Morse Twist Drill & Machine Co., New Bedford, Mass.

FAN POWER

O one knows how much power is taken by a cooling fan in operation on the road. Thus daringly spoke A. D. Gardner, Automotive Fan & Bearing Co., before a roomful of engineers at the summer meeting of the S.A.E.

A well-known fleet operator said, privately, that it was a good thing they didn't, because he had found out that fans on his vehicles used up 15 hp., which is about equal to the power output of the old Ford T running on three.

CHEVROLET

HE thermogage which is standard equipment on Independence model trucks may be installed on previous six-cylinder models in place of the heat indicator which is not available for service.

Gage and all parts needed for installation are sold in a unit package listing at \$2.50.

PIERCE-ARROW

ALVE tappet clearance on Pierce-Arrow models PT, PW, PX, PY and PZ should be .010 on inlets and 0.16 in. on exhaust valves with engine hot. Distributor point gap is .018, spark plug gap .025 in. Ignition timing: points just open on T.D.C., which is marked on flywheel, with spark fully retarded.

SHEET METAL WORK

HE Stanley Works, New Britain, Conn., has issued a manual of body and fender repair work which contains an illustrated description of approved methods of repairing and straightening fenders, bodies, as well as removing glass.

STARTING CURRENT

OW long does it take a generator to make up the loss of charge of a battery resulting from an ordinary start?

One-half hour? One hour?
Three minutes is the correct answer, according to L. E. Lighton, Electric Storage Battery Co., Philadelphia.



ARC WELDING

CRACKS in water jackets can be closed without actually welding the crack by the arc welding process, according to "Operator's Stabilizer," Lincoln Electric Co. Pads are welded on both sides of the crack as closely as possible, leaving the crack and pads open. This welding is done slowly to reduce heating effect on the cylinder wall. Then dress the pads evenly and seal the space with a light bead, welding as quickly as possible.

DODGE

KUNNING a carpenter's pencil along a felt glass run channel will overcome sticking or binding of door window glass, according to service bulletin of Dodge Brothers. The pencil graphite acts as a lubricant for the glass edge.

TURN TO PAGE 50, PLEASE

FIRST TRUCK 12 BY American-La France

Vertical V Engine With 4 x 5 in. Cylinders Set at 30 Degrees in Single Block Develops 245 Hp. at 2800 R. P. M.

OUR ignition distributors, two carburetors, twenty-four spark plugs, one camshaft, one cylinder block, two cylinder heads, dry cylinder sleeves, 754 cu. in. and 245 horses—all these and many more interesting things are incorporated in the American-LaFrance and Foamite Corp. Vertical V-12 engine, the truck fields' first twelve.

Two banks of six cylinders are placed at the narrow angle of 30 deg. and all are included in one cylinder block. A single overhead camshaft operates 24 valves by rocker arms. There are two carburetors, one for each set of six cylinders, two exhaust manifolds, two cylinder heads with horizontal lower faces and each of the distributors fires three cylinders, with two plugs in each.

The block is of chrome nickel iron and bores are fitted with dry chrome nickeliron sleeves pressed into place. Bores are staggered, from one side to the other, to accommodate the side-by-side connecting rods.

The counterbalanced crankshaft is mounted in four bearings. Between first and second and fifth and sixth crankpins are nitralloy worm gears which drive the ignition distributors and oil pump. Main bearings are bronze babbitt lined, dowelled to crankcase. No shims are used and the manufacturer reports that 4000 hours operation in pumping service shows no appreciable wear.

Connecting rods are tubular, machined all over and rifle drilled for lubrication of piston pins. Pin bearings are of bronze with lower end bearings cast centrifugally.

Aluminum pistons have four rings, the

upper a conventional compression ring, the others are of oil control type. The ring grooves of the lower and the second ring are only .005 in. deeper than ring thickness and the trapped oil acts as a slap cushion. The third ring has .032 in. clearance behind it and this space is drained.

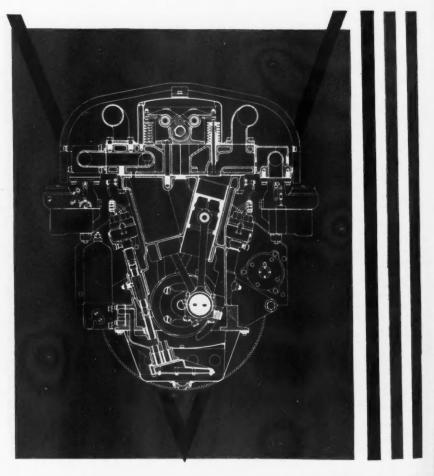
Valve gear comprises two sets of twelve valves, as for two six-cylinder engines, and one camshaft with 24 cams. Rocker arms and valves are interchangeable. Valve springs are double. Rocker arm clearance is adjusted by a set screw which forces the lower part of the split end of the arm toward the valve stem.

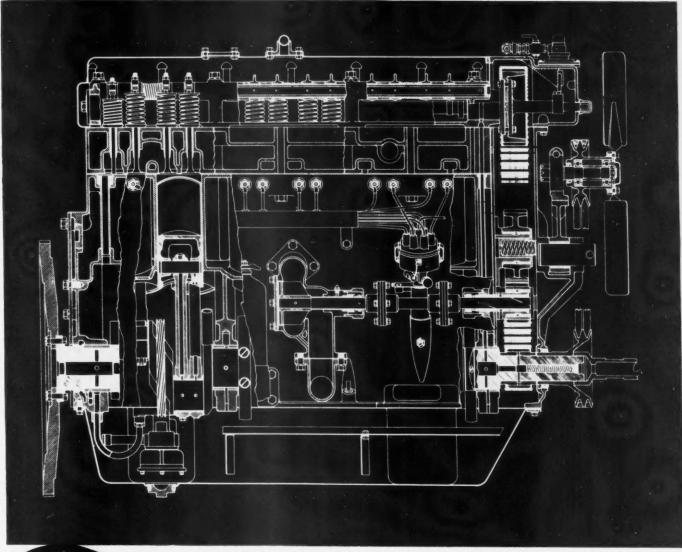
Camshaft drive is by silent chain with two idlers mounted on a sliding plate together with the water pump drive sprocket. Moving the two idlers at the same time does not change valve timing.

The oil pump is driven from the left front distributor shaft. Oil passes through a screen and filters, thence to rear main bearing and the crankshaft. At the front of the shaft a valve reduces pressure from 50 to 35 lb. and oil then passes to the crankshaft sprocket, thence to the timing chain and through a passage to the camshaft and rocker arms.

Two carburetors are bolted to identical manifolds, one for each set of six cylinders. A small portion of the exhaust is led through a passage to a box section at the

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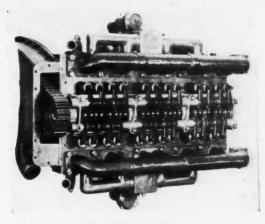


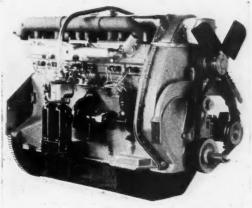
Above: The overhead camshaft operates 24 valves through rocker arms. One of four ignition distributors is shown above pump driveshaft

At left: Inclined cylinder bores and horizontal heads results in wedge-shaped combustion chambers

At right above: All valves are operated by rocker arms from a single camshaft with four bearings in an aluminum housing

At right: Front end suspension is arranged for a bridge cross member with horizontal pin connection. Three part exhaust manifolds extend upward from tops of cylinder heads





The Commercial Car Journal

20-TON REPUBLIC

The industry's first 12-cylinder truck



HE "Highway Mogul," a 20-ton, 240 hp. 12-cylinder truck is announced by the LaFrance-Republic Corp. of Alma, Mich. Designed for fast hauling of freight, the truck is said to be capable of developing a speed of around 60 m.p.h. in high gear with a 6 to 1 axle ratio, and a speed of 32 m.p.h. in second.

Its powerplant consists of an American-LaFrance 12-cylinder engine described on page 36 of this issue; a Long model 34A two plate, 14 in. clutch, and a Brown-Lipe model 714 four-speed transmission mounted in unit with the engine.

An unusual feature of the Highway Mogul, or Model Q, is that the six-wheel Timken unit, which is available in either worm or double reduction drive, is mounted directly to the frame on trunnions without intermediate springs. Road irregularities with the loaded truck are absorbed by the tires, large diameter low pressure tires being used. Elimination of the springs in large six-wheel units has a number of advantages. It enables the truck designer to either increase his frame width, or his tire size, or both, and still remain within the 96 in. legal limitations. With

a six-wheel unit, of course, the shock to which loads are subjected is considerably less than with a single axle design, and vertical displacement of the frame is also cut in two. The elimination of the springs also results, of course, in a considerable reduction in weight.

To operate the air brakes with which the truck is equipped, a Westinghouse air compressor is mounted on the engine, and is lubricated directly from the engine oil pump. 171/4 in. brake drums are used on all six wheels, supplemented by a double shoe 16 in. Tru-Stop disk brake on the driveshaft.

The truck is also available with two-wheel equipment at the rear, in which case 60×4 in. rear springs and $21 \times 5\frac{1}{2}$ in. rear brake drums are used. Frames in either case are of heat-treated alloy steel with 12 in. max. depth side rails, tapering to 9 in. at the front and 8 in. at the rear end. Both top and bottom flanges are $3\frac{1}{2}$ in. wide, and the frame is provided with numerous reinforcements both inside and outside.

An inter-axle differential is used with the six-wheel type of design.

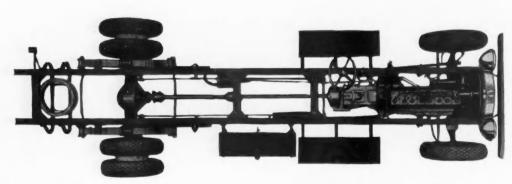
STEWART "8"

HE Stewart Motor Corp. announced the production of its new 8 in-line, a 3-ton chassis, Model 48-8, listing at \$2,990. This new eight, capable of 50 m.p.h., was designed for long distance movers, haulers and all type of work demanding high speeds. It is offered in three wheelbases, namely, 150, 160, and 170 in. and in longer wheelbases of 180, 196, 226 and 241 in. at extra cost.

The engine is a Lycoming AE eight with a bore and stroke of 3% x 4% capable of developing 130 hp. Piston displacement is 420 cu. in. Starting, lighting and ignition are provided by Delco-Remy and carburetion by Stromberg. Mounted in unit with the engine is a Brown-Lipe disk clutch and a four-speed Brown-Lipe transmission. Final

drive is through a spiral bevel Clark axle with a standard gear ratio of 7.12 to 1.

Service brakes are Bendix Duo Servo four-wheel, mechanically operated by rods on the rear and by cable on front. They are amplified by a B-K vacuum booster. The parking brake is of the external type mounted on the driveshaft flange at rear of transmission. The high carbon steel 9 x 9/32 in. frame is supported by 56 x 3-in. springs in the rear and 40 x 3 in. in front. Six-leaf auxiliary springs are standard. Wheels are cast steel hollow spoke type fitted with 8.25/20 balloons all around with dual rears. Standard equipment includes front bumper, spare tire carrier, air cleaner, thermostat, wipers, etc.



Model 48-8 Stewart lists at \$2,990



Rear axles are mounted without springs

SPRINGLESS type of mounting and suspension is incorporated in the four-wheel-drive six-wheeler shown above. The rear unit was developed by O. F. Quartullo, president Maccar-Pittsburgh Truck Co., Pittsburgh, Pa. Eliminating rear springs, shackles, brackets, radius rods and similar parts brings about a saving of approximately one ton, according to the designer.

An inter-axle differential is employed and a feature of the design is the reduction of angle in the universal joints in the shaft connecting the two rear axles. Short radius rods are attached to each axle by heavy arms and ball and socket joints. The rods are not horizontal but extend at a considerable angle downward toward the other mounting point. The effect of this construction is to keep the axles more nearly in line while going over constructions.

Rear axle housings are attached to walking beams, one on each side of the frame, by means of ball and socket joints, giving freedom of movement in all directions. Walking beams are trunnion-mounted on a cross tube and two frame brackets. A tubular frame cross member is placed at the bracket point. Elimination of springs in the construction reduces overall width of the truck at this point.

The truck, which was built in the Maccar plant, incorporates a Sterling Petrel, 51/4 x 6 in. six-cylinder engine and a seven-speed transmission. The latter is mounted at three points with the third point free to slide sidewise on a tube, thus relieving strain on the case in rough going.

Westinghouse air brakes are installed on all three axles operating 1 in. blocks against Gunite drums. Tires are 11.25 balloons, single in front and dual rears. It is the cushioning effect of these tires and the equalization of load and impacts by the rear axle assembly unit that make it not only possible, but desirable, to eliminate rear springs, according to designer.

G.M.T. 11/2 TOP

WITH a price range of \$595 to \$665 for the 1½ to 2-ton T-18, General Motors Truck Company's newest offering is the lowest priced truck ever produced by this company. Powered with the same six-cylinder 60 hp. powerplant as the T-19 and the former T-17, the truck is made available in two wheelbases, 131 and 157 in., permitting 9 to 12 ft. body lengths.

The truck has been designed to take the line of bodies now produced and distributed nationally by Chevrolet's commercial body division.

General specifications of the truck appear in the specification section. The engine is supported at three points, with one mounting at the front and two at the rear. A suction type crankcase ventilator, an air cleaner, and fuel strainer provide protection against dirt and fumes. The worm type steering gear is mounted on roller bearings for easy handling, torque and propulsion are taken by torque

four shoes in the rear drums, two of which are operated through the hand lever. Service brakes are four-wheel mechanical, cable and rod operated. A feature on the new T-18 is the use of demountable Spokesteel wheels.

On the 157 in. wheelbase chassis two universal joints are used, the forward unit at the transmission and the rear universal carried at the front of the torque tube, supported in ball bearings on a frame cross member. Clutch release bearings are of the ball type.

Instrument panels are indirectly illuminated and equipped with electric dash gas gage and water temperature indicator in addition to the usual instruments. All electric wiring is protected by flexible conduits.

G.M.T.-18 lists from \$595 to \$665

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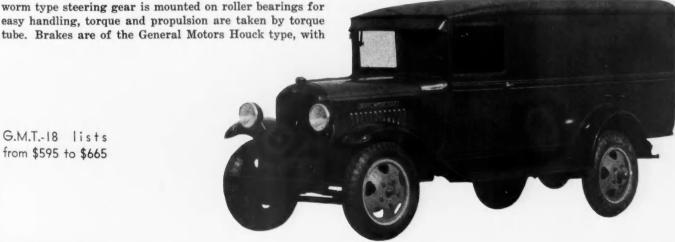
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BEVEL GEARS DRIVE FEDERAL'S NEW TANDEM SIX-WHEELERS

Offered With 4 or 6-Cylinder Engine at \$1,350 and \$1,450

EDERAL MOTOR TRUCK CO. in using bevel-gear dual drive tandem rear axles in its two new three-ton sixwheelers, listing at the low price of \$1,350 for the 4-cylinder D2D and \$1,450 for the six-cylinder E2D, has introduced something entirely new in axle design. Instead of the more usual worm or double reduction type of tandem axle, permitting an extension of the pinion shaft over the differential gears of the leading axle, Federal uses a bevel gear type of reduction with two identical pinions and pinion shaft in the former unit, the rear pinion taking the drive for the rear propeller shaft directly from the ring gear, in turn driven by the forward pinion. The two pinion shafts are not in a straight line in order that the short propeller shaft between the two axles could be maintained horizontally with smaller angular motions at the universal joints. Axle parts are standard, and to some extent duplicated in the two axles. The

Federal's new 3-ton six-

wheeler comes with a four or

six-cylinder engine. The cor-

ner views show the new four-

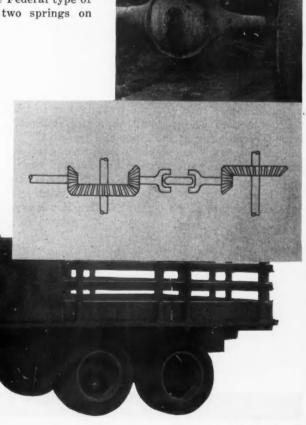
wheel drive tandem rear. Drive to both axles is through bevel gears in manner shown design was developed by Federal with the assistance of the Clark Equipment Co.

In the actual construction the front axle unit, which is of the banjo type, has two interchangeable covers carrying interchangeable pinion shafts meshing with the ring gear-one in front and one in back. Since the rear pinion shaft turns in the opposite direction from the forward pinion, the ring gear in the rear axle of the tandem unit is on the right side of the axle housing, instead of the left, as in the forward axle. While a larger differential unit is used in the forward axle of the sixwheel unit, this does not produce excessive tire wear due to scuffing and side-slip in going around turns. Federal engineers state that the arrangement of the spring suspension in the tandem unit is responsible. It will be remembered that in the Federal type of suspension there are two springs on

either side, one above and one below the axles, attached at the center to forked bearing brackets mounted on short trunnion shaft supported from the

frame side rail. These springs take both torque and propulsion, no radius rods being used. The upper spring on one side is shackled at the forward end, while the lower spring on the other side is shackled at the rear. With this construction there is provided not only considerable flexibility in the tandem unit, but it is claimed also that there is a natural tendency for the axles or wheels to "track" each other when rounding curves.

The only change in the spring suspension is the shackling of one lower spring and one upper instead of both upper springs. In the case of the dual drive unit also Turn to page 42, please







The Commercial Car Journal

REO OFFERS VOCATIONALIZED BODY LINE FOR 1½ TONNER

Each Body Based on Study of 31 of Most Important Vocations

OLLOWING with the introduction of the new series of 1½ ton Reo Speedwagons, described in the June issue of the Commercial Car Journal, came the announcement of vocationalized bodies for that chassis based on an investigation of 31 of the most important vocations.

As a result of this investigation, Reo is now prepared to supply special bodies for practically all types of hauling and transportation work and at a saving of time to the truck owner. The new line of bodies are designed, not only to fit the businesses for which they are intended but the chassis as well. Because of this, better load distribution or balance is obtained for each chassis length, it is said, as the center of the load, in each case is placed the correct distance in front of the rear axle. Improved handling and increased tire mileage, of course, are accompanying advantages.

The special vocationalized bodies are offered in addition to the conventional line of bodies such as stake, dump, panel, etc. As an example of the completeness of the vocationalized line, bodies are now available for such businesses as laundries, meat provisioners, dairies, bakeries, etc.

A description of a few of these units will indicate generally the specialized character of the line and will undoubtedly be of interest. The laundry body is arranged with a series of individual turn-up shelves, which are folded back against the wall as each bundle of laundry is delivered. This gradually increases the space for pick-up bundles as the driver progresses on his route. An aisle between the shelves makes it con-

canvas top gives additional storage space.

The refrigerator body designed to meet meat transportation needs is another example of what Reo has done to meet specialized haulage problems. The body is insulated throughout with a Dry-Zero blanket and is equipped with a staggered post and sill construction which is said to reduce temperature losses to a minimum. A non-corroding metal lines the interior, which besides preventing moisture from entering the insulation between the interior and exterior walls serves as a substantial wear surface. In addition to two back doors. a curb side door is provided. All doors are of the refrigerator type.

Of possibly particular interest is the 16-ft. drop frame semi-trailer which is sold complete with the 1½-ton short wheelbase unit. A stake body in is provided for the semi-trailer, while a cab is included with the power unit.

Two views of Reo's new and large vocationalized line of bodies. Close-up and exterior views of the refrigerator body for provisioners are shown in the corner and a low-floor milk delivery unit at the bottom



The Commercial Car Journal

DEALERS HOLD CARDS BUSINESS WIN

CONTINUED FROM PAGE 16

unproductive time of the storekeepers of the service station is spread over many times the number of vehicles owned by the fleet operator. The objection that a lot of time is lost in traveling between the fleet garage and the dealer shop can be effectively countered by explaining that a call on the telephone will result in the immediate call for or delivery of a vehicle. Also that drivers can deliver their trucks at any desired time in the morning at the fleet operator's garage.

The two other very fundamental requirements, mentioned previously, that the operator expects of the service station and which the latter should offer are workmanship and cooperation.

The handling of fleet repairs on an economic basis is not enough. Operators want their equipment to receive the same careful attention and workmanship from service stations that they themselves accord it. Workmanship is vital, and quality should not be sacrificed. Cost of service should be based on a guaranteed maximum-cost agreement for various unit repairs. Under this plan the operator is billed for labor and material as actually occurs on each job, plus overhead, up to the maximum cost agreement. Flat rate system should not be employed.

Contact with fleet operators should be maintained not only to assure harmonious relations and to quickly settle the little differences that constantly crop up, but, more important still, to get the operator's slant on service. A clear conception of the operator's viewpoint is highly important. Fleet operators think many service stations work in extra operations at every opportunity. Such viewpoints must be corrected.

When a fleet operator sends in his vehicle for a stated repair operation it covers a trouble diagnosed by his own qualified inspectors. Service station inspectors should either concur in this diagnosis or, before the job is started, confer with the fleet inspectors and come to an understanding. Working in needless extra jobs is out. Through such close working together the various replacement policies of different fleet operators can be met. For example, when a unit is opened up for repairs, one fleet may require that only those parts should be replaced which actually require replacement, and that the number of parts replaced in a truck to be kept in service only a short time will be less than those in a truck to be used four years.

Replacement of parts leads into the

last important card in the dealer's or branch's hand, factory help. Replacement of parts should be decided on engineering information furnished by the manufacturer as to the expected life after one-thousandths or two-thousandths, etc., wear has taken place. It should not be difficult to determine the life of an individual part, but as yet very few manufacturers have done anything along this line. Manufacturers can also help by having on their factory staffs former competent fleet operators or superintendents to represent the factory staff relations with dealer and branch service stations. These men have the viewpoint of the fleet operator customer, not only as regards service but also new vehicle sales and act in the capacity of consultants. They should be at the beck and call of any fleet operator who is experiencing difficulties in service station repairs or other troubles incidental to the operation of his vehicles. Dealers and branches can also solicit the aid of manufacturers in outlining sales campaigns to secure fleet repair work, such as methods to be followed in fleet repair work and in establishing a system of followup for observation on work done.

BEVEL GEARS DRIVE FEDERAL'S NEW **TANDEM**

CONTINUED FROM PAGE 40

there is an offset in the spring mounting since it is desired to equalize tractive effort on both axles of the unit. The shorter offset portion of the springs are located at the front, thus throwing the greater load on the front driving axle to offset the tendency of the front axle to lift off the ground due to the driving torque reaction.

Except for dual-drive tandem axles these two new Federal models follow quite closely the two six-wheelers introduced in January of this year. The features claimed for the new models. however, include low price, lower unsprung weight, increased load-carrying and tractive capacity, reduction of vertical motion for better riding and six-wheel hydraulic brakes.

The four-cylinder D2D model is available in 140 and 164 in. wheelbases, the former taking 9 to 10 ft. bodies and the latter 12-13 ft. bodies. The same size bodies are called for by the 145 and 169 in. wheelbases of the six-cylinder E2D model.

Specifications except for wheelbase, frame and propeller shaft lengths, etc., and the axle unit, are the same as for the D2 and E6 models carried in the specification tables, page 61.

SAFETY REWARDS! CASH, **HONORS** OR NOTHING?

CONTINUED FROM PAGE 34

follow-through details, we believe we are making progress and that the time taken is well worth the effort."

The Studebaker Corp. of South Bend, Ind., gives no bonuses, but they do present gold stars to their 75 truck drivers with no-accident records.

The Tidewater Oil Co. of New York City issues merit cards to the 300 operators with three months of noaccident driving, but no bonus awards.

The Schulze Baking Co., Kansas City, with about 500 trucks, has started in one of their plants a plan to give all drivers a safety star. If the driver has a chargeable accident, he loses his star, but if he keeps his star for six months, he is awarded \$5.

An Oklahoma transportation company with a total of 53 buses gives a silver star for three months without an accident and a gold star for six months without an accident. About a year ago they discontinued the bonus payment of \$10 for each month of driving without an accident or a road failure.

The Shell Oil Co. of San Francisco, for their central division of about 1000 trucks and cars, gives bronze pocket pieces for one year free from accidents, silver pieces for two years, and gold pieces for three years. They do not award cash bonuses.

The Paine Lumber Co., Ltd., Oshkosh, Wis., gives a radiator medallion to all truck drivers who complete five years without an accident. An official of the company reports that "our truck safety problem is insignificant. We have had eight minor accidents in 12 years. All of our drivers have certificates for safety, showing as high as 12 years."

The California Consumers Co. of Los Angeles has for its 700 truck drivers a demerit system whereby type, time and severity of accidents is classified. A maximum of 10 demerits in any 12 months requires a consideration of the dismissal of the employee. "So far," reports a company official, "the demerit system has worked very successfully.

The question of what is the most suitable plan for general adoption to stimulate the commercial car driver to greater safety efforts has been one of the foremost problems to be considered by the Delivery, Taxicab and Bus Section of the National Safety Council, of which T. A. Horrocks, secretary of the Minnesota Truck Owners Association, is general chairman, and which represents nearly 1000 member TURN TO PAGE 48, PLEASE



There's no denying the fact that public acceptance of individual equipment is a "break" for car salesmen; saves them a lot of time and effort.

Public acceptance is a most potent reason why Lockheed Hydraulic Brakes have become a *definite* policy with many leading builders of cars, trucks and buses.

Specify "Hydraulics" and you travel with the current.

HYDRAULIC BRAKE COMPANY DETROIT, MICHIGAN, U. S. A.

LOCKHEED HYDRAULIC Four BRAKES Wheel

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Cummins Diesel United

On his return from a coast-to-coast trip with one of his Diesel engines mounted in an Indiana truck chassis, C. L. Cummins, president of the Cummins Engine Co., said that additional units of the six-cylinder, 125 hp. are being produced, and after thorough testing will be available for the use of any truck manufacturer and that no exclusive license to manufacture and use the engine has been given to any outside organization.

Lacteal Delivery Costs

The cost of milk and dairy distribution takes about 11 to 12 cents out of every income dollar, which is about 11 times as high as that of the butcher, baker or grocer, according to a 16-month study covering all sections of the country conducted by the General Motors Truck Co. Therefore, as pointed out in the 28-page report, economical, profit-planned delivery in the milk field is an excellent means for increasing incomes.

Stoughton Goes Trailering

The Stoughton Co., formerly the Stoughton Wagon Co., is expanding into the field of manufacturing trailers and a general line of motor truck equipment. Charles R. Jahn, for several years sales manager of Highway Trailer, has joined the Stoughton Co. as general manager of the new division, which was organized more than a year ago and has been engaged in experimentation since that time.

N.A.C.C. Starts Hoovering

A. R. Erskine has been appointed chairman of a committee by the National Automobile Chamber of Commerce to represent that body in a study of the labor situation, and to seek additional information whereby motor manufacturers may relieve unemployment distress.

Planning to Bottle

The automotive industry will be well represented at the annual A.B.C.B. exposition in Dallas, Tex., Nov. 9 to 13. Space has been reserved by Anheuser-Busch, Chevrolet, Dodge, Ford, G.M.T., Highland, I.H.C., Mack, Weldmech and White.

Another Record Hop

A trans-continental truck and trailer run to test the practicability of regularly scheduled coast-to-coast truck freight service was successfully completed by the Southern Freight Lines, Ltd., California. The equipment consisted of a G.M.T. truck with

refrigerated body and a trailer carrying a maximum pay-load, largely of perishables. The runwas from Los Angeles to New York and was completed in the total running time of 117 hours, an average speed of 27.35 m.p.h. Data obtained during the trip will be studied to determine costs.



Our Own Ear to the Ground Department

- A Philadelphia Ford dealer has taken a \$100 deposit on an order for an eight-cylinder Ford sedan "to be delivered about Oct. 15 and not to exceed by more than \$200 the price of the corresponding Model A sedan." Suit yourself whether this is significant or not. After all the dealer has nothing to lose.
- You're going to hear more about nitralloy. We saw a bushing coated with it that wore away the ridges of a file and actually cut glass. Such resistance to wear will be recognized. Wouldn't it be a good coating for cylinder walls? A manufacturer now experimenting with this idea may give you an answer before long.
- A trailer fifth-wheel device ingeniously mounted in rubber will soon appear on the market. It does away with shocks and bad jerks to such an extent that bus manufacturers ought to look into it as the possible answer to comfortable articulation of buses.
- Item in this department in June: "One truck manufacturer is planning to 'plate' valve seats with stellite. Stellite is a metal so hard that it can't be machined; it must be ground." The name, if you're curious, is White. The method of manufacture and application will be described shortly.
- One engine manufacturer has just completed a comprehensive survey of truck manufacturers and operators which reveals a decided demand for 12-cylinder powerplants. Keep yourself posted on 12-cylinder developments. Start now by reading the description on pages 36 and 37.
- You may soon see tires similar to those big, pillow-like airplane tires of extremely large air volume but low Turn to page 46, please

Ford Standrive Data

Ford's new house-to-house delivery truck, the Standrive, differs from the conventional Ford truck by a special frame dropping in the center to permit full head room in the driver's compartment, a special control system in which a single master pedal operates the clutch applied the service brake and locks service brake for parking and parking brakes and a special body built of steel panels over a hardwood frame. The capacity of the body is

To K.O. Truck Failures

To keep trucks in operation a maximum number of hours and reduce expensive lay-offs for repairs General Motors Truck Co. has instituted a new preventive maintenance policy for its distributing organization. Under the plan the operator pledges to send his trucks to a G.M.T. service station every 1000 miles or 30 days, the agreement covering six such services. Fortyfour preventive maintenance operations are given in this service at a charge of \$2.50 each.

For Safety's Sake

More than 7000 listeners and 300 speakers will attend the twentieth annual safety congress and exposition which will meet in the Stevens Hotel, Chicago, from Oct. 12 to 16.

Visco-Meter Made Standard

The Visco-Meter, an instrument which measures viscosity of oil under actual operating conditions, has been adopted as standard equipment by La-France-Republic and by Gramm Motors, Inc., on all Gramm trucks and buses.

Divided We Fall

Truckmen of Memphis, Tenn., stirred by growing problems of taxation, legislation and rates, united for strength last month by forming the Tri-State Motor Truck Association.

From the Shore

At the A.E.R.A. Atlantic City Exhibit Mack displayed its hydraulic steering booster and General Motors its rear engine bus with quick removable powerplant.

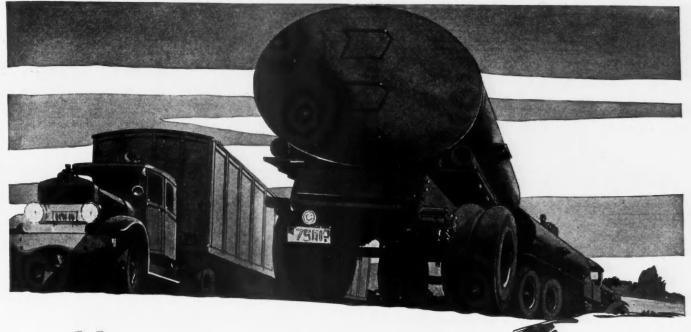
Dean C. Babcock

Dean C. Babcock, 35, manager of divisional branch factories of the Four Wheel Drive Co., died late in September from effects of an emergency operation for appendicitis.

Thomas E. Reeder

Thomas E. Reeder, former president of the Federal Motor Truck Co., died late in September.

TURN TO PAGE 47, PLEASE



Here's your answer to that trailer-brake question— TIMKEN TRAILER AXLES

Brakes are an engineering job, and essential on trailers. The new Timken Trailer Axles solve this problem.

They are correctly designed for all types of brakes; with correct brake mountings. Effective oil seals in hubs, and oil-slingers prevent excess hub lubricant from getting to the brakes.

Another feature! All brake parts, drums, bearings and wheel parts of the new Trailer Axles are *inter*changeable with the same parts of Timken Driving Axles—worm and bevel, of the same capacities. Saves time, labor and money in service and maintenance.

And the axles themselves—Timken quality; there's none better. Alloy steel is used, properly heattreated; with spindles and bearing seats ground to close tolerances.

For a graphic picture of Timken's new line of trailer axles and its advantages to you, write for our literature.

THE TIMKEN-DETROIT AXLE COMPANY, Detroit, Michigan

TIMKEN AXLES



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NEWS





THE OVERLOAD

A collection of items—interesting even when not news—and garaged here because there's no other place for such morsels.

The Iowa Way

You've got to give Iowa credit for You've got to give Iowa credit for one thing—it certainly plays no favorites when it comes to upholding its laws governing truck freight rates. They sock it to the shipper who tries to get a cut rate and to the truckman who gives it. Out in Sioux City a farmer was fined \$75 and costs for soliciting a favored hauling price. And 61 truckers were brought on the carpet for alleged slashing of rates. Truckers when convicted need not be Truckers when convicted need not be surprised if they are fined \$75 and five days in the hoosegow. Penalizing the shipper is a nifty idea. It eliminates the worst temptation truckers have had.

With a Collar, Too

With a Collar, Ioo
On the final day of the annual Society
of Automotive Engineers' Transportation
Meeting in Washington the latter part of
this month, engineers and fleet operators
will meet President Hoover. It's our suggestion that if they want the President
to feel strictly at home they should elect
one to yell, during a lull in exchange of
pleasantries: "We want beer!"

Just an Aperitif

Just an Aperitir

Fruit cocktail, appetizers, onion soup au gratin, filet mignon a la francaise, brussels sprouts, potatoes guilenne, hearts of lettuce with roquefort cheese dressing, green apple pie a la mode, coffee. By these signs know ye all that Ted Pretile, of Pierce-Arrow, came through like a French gourmand on that meal we've been talking about so hungrily. After we had polished off the crumbs Ted tipped back in his chair and declaimed grandly: "This was just an appetizer; some day I'll buy you a dinner!"

Art Scaife, field engineer of White, is in our opinion (and he'll probably be surprised to know this) one of the drollest wits in the truck industry. He cracks funnies with an immobile visage that denotes the true humorist. We have held this opinion for some time have held this opinion for some time have said nothing about it write. time but said nothing about it until the other day we heard him tell a group of engineers and operators that we've "been winching trucks over the hills long enough" and that "what we need are more powerful engines."

A Historical Moment



We witnessed a phenomenon at an S.A.E. committee meeting in Atlantic City. Jack Winchester, Standard Oil of New Jersey, and Pierre Schon, General Motors truck sales engineer, agreed with one another during a discussion. You won't appreciate this unless you've at

Charles R. Jahn, Manager of Stoughton Equipment Division tended S.A.E. transportation meetings. If Merle Horine, sales promoting for Mack, had been there to agree with them it would have made another triple entente.

Up in the North Countree

Up in the North Countree
Clintonville, Wls., is a long way from Philadelphia, but we made the trip last month and gave the FWD plant a thorough inspection. W. M. Hanson, advertising manager, and F. M. Higgins, research manager, acted as cicerones (guides to you stupies) and did their work well. James Sornson, metallurgist, showed us things in the laboratory which were convincing evidence that although FWD is very much in the woods, it isn't in the dark. And R. H. Schmidt filled perfectly our conception of the sort of sales manager FWD should have. At present he is working to penetrate deeply in the motor freight market. And he expects some of the manufacturers of conventional trucks to step into the four-wheel-drive field one of these days. In fact, he'd like to welcome them.

Peeping in Stoughton

Out in Stoughton, Wis., we visited the Stoughton Wagon Works, were royally welcomed by President F. J. Vea, and were permitted to see the new idea in trailer fifth-wheels developed. We took away a very favorable impression of the invention and of Mr. Vea's genial nature.

A Nose Tilter

A Nose litter

H. D. MacDonald, engineering department, International Harvester Co., writes: "Twenty-five years ago the IHC company incorporated the free-wheeling principle in what was called its auto buggy. The transmission consisted of a constant mesh gear set in which were located internal driving dogs and these ratchet dogs were in reality over-running clutches." So the passenger car industry needn't get snooty. The truck industry had free wheeling long ago and canned it for some of the very reasons that are being advanced against the idea today.

A Biographical Note

In case you don't know, Howard Edwards, of the Edwards Iron Works, maker of trailers and operating practically as the special truck equipment division of Studebaker, is a former football captain of Notre Dame, a South Bend school which sometimes finds its way into newspaper sports sections and radio broadcasts. Those who know him well call him "Cap." He still looks like an athlete. He and Knute Rockne were cronies.

A Curio Note

Not until recently did we learn that M. L. Pulcher, president of Federal, is a collector of rare violins. That ought to get out of some people's heads the idea that you can't be a trucker and esthetic at the same time.

A Musical Note

Here's another for your album. Tom Snyder, secretary-treasurer of the Truck Association Executives of America and general manager of Central Union Terminals of Indianapolis, is a mitty performer on the ocarina, known also as the musical sweet-potato. We like the mellow, romantic notes of the ocarina, and we don't care what you think of us. Ocarina-playing had a vogue in Indianapolis years ago. The Masonic lodge there even had an ocarina band. Tom was a member. Was it an E flat or a B flat you played, Tom?

Four-Wheel Driving at 60

Art Herrington, president of the Marmon-Herrington company, took us for a ride in his 3-ton four-wheel-drive Jobs, and we mean a ride. Up grades that looked perpendicular, down grades that seemed like the side of a cliff, and over the road at 60 m.p.h. We said 60, sir. And Art says it has done 63. It's a truck, lads, that's a credit to the industry. By the way, Art checked with everything that Mr. Tilt of Diamond T had to say in the September President's Page.—G. T. H.

Classified Section

Wanted: A couple of S.A.E. slide-rule experts to VGW the growing overload of The Overload-Managing Editor.

Our Own Ear to the Ground Department

CONTINUED FROM PAGE 44

pressures in use on trucks. perimental applications are now being made. The tire is already in use on tractors. Pressures of only 10 to 20 lb. are required. Experiments have been going for three years. In the truck application changes were necessary on brakes, elimination of wheels and revamping the steering gear to hydraulic operation. Mileages up to 40,000 already have been secured.

- Truck bodies much lighter and stronger than present-day aluminum bodies are due to appear within a year. They will be made of shaped aluminum alloy sheets and tubing, engineered like an airplane fuselage, and will carry airplane type seats.
- The Merchant Truckmen's Bureau of New York has abandoned its truck poster advertising plan. Only 17 contracts were signed. Tom Barry says he hears from mid-western haulers that because of the weight of the signs they can make more money by hauling that weight in freight.



PROSPERITY NOTES

- \$ Two shifts of employees for overtime production have been put on by the Fremont Metal Body Co. and officials of the company predict that this schedule will continue through Oc-.
- \$ Reports from Detroit indicate that the Ford employment curve will reach a new high peak for the year shortly at the rate new hands are being placed.
- August sales of Diamond T Motor Car Co. were 20 per cent ahead of the same month last year.
- \$ Spicer Mfg. Corp. has declared a regular dividend of 75 cents on \$3 preferred stock.
- An increase of 47 per cent in sales of tires to dealers in the first seven months of this year over the corre-sponding period of 1930 is reported by the Seiberling Rubber Co.
- \$ The Four Wheel Drive Co., has de-clared a regular semi-annual 3 per cent cash dividend.
- \$ Available truck sales for the months of July and August topped every other July and August record in the history of the company, says E. R. Burley, secretary.

NEWS



\$ Net earnings of Perfect Circle Co. for first eight months of 1931 after all charges was \$675,456, which is an in-crease of \$192,919 over the same period

\$ Return to full time working schedule for all employees was announced by Dunlop Tire & Rubber, Buffalo.

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Burley,

Journal.

\$ Through an increase of 698 new dealers since January, the Willys-Overland Co., has raised its retail outlets to a total of 3385.

\$ Dividends paid by automotive manufacturers amounted to \$6,343,000, according to the Standard Statistics Co.

\$ A net profit of \$126,009 is reported for year ended June 30 by Sparks-Withington-Jackson, Mich.

\$ For the fifth consecutive month Studebaker-Pierce-Arrow Export Corp. showed an increase over correspond-ing month last year in shipments. August this year exceeded August last year by 55 per cent.

\$ Reo has added 339 new dealers since July 1, according to E. G. Poxson, general sales manager.

\$ Dodge Brothers dealer organization has been enlarged by 226 new units added during July and August.

\$ Sales of the Parker Rust-Proof Co. in the first eight months of 1931 were 40 per cent greater than the corresponding period of 1930.

\$ A quarterly dividend of \$1 on common and \$1.75 on preferred stock has been declared by Electric Auto-Lite.

\$ September shipments of the Reo Motor Car Co. totaled 1205 units, com-pared with 1137 for August.



CAUGHT IN QUOTES

Monopoly? Just a Scare!

● A. J. BROSSEAU, PRESIDENT, MACK TRUCK Co.—"History records that the railroads were regulated because they had a monopoly and because the public interest was abused by that monopoly. The situation which presents itself in motor transport is entirely different. Assuming that it were possible legally to evade the constitutional right to private contract, neither the common carrier truck nor the contract vehicle can have a monopoly of the road. At all times the private shipper can step into the

market, buy a second-hand vehicle and market, buy a second-hand vehicle and transport his own goods. The only effect, then, of regulation of common and contract trucks is to increase the costs of operation of these vehicles. The business does not go back to the railroad because the railroad is not equipped to give the particular type of service. The shipper has to pay the higher rates or go into the trucking business himself." (From article in National Sphere) in National Sphere.)

Youthful Elixir

● PAUL T. CHERINGTON—"It is time many of the leaders of the past two decades became staff advisors.... If every big business in the country were suddenly to put control of, and re-sponsibility for, all its line operations into the hands of competent men under 40, business would revive with startling suddenness; and if they were all under 35, our only trouble would be in keeping it from running away." (At Boston on Retail Distribution.)

Gen. Business Due for Ride

MERLE THORPE, EDITOR, NATION'S BUSINESS—"Too many of us are watching and waiting for General Business to appear and dispense increased business activity to each individual. We forget that General Business is made up of, not the big boys on the stock exchange, but the 447,000 smaller corporations and the 5,000,000 firms, partnerships and one-man shops of the country. If the individual business man would start in tomorrow to increase his own particular business activity, to be content to build a brick at a time on what he now has, why, in 60 days the country would feel the stimulus, and in six months old General Business would come galloping down Main Street announcing restored business activity. It is not a question of General Business coming back, but of bringing it back."

Automotive Flashes

CONTINUED FROM PAGE 44

General Buys "Trublpruf"

The General Tire and Rubber Co.
purchased all patents, molds and sales
rights of the Lambert "Trublpruf"
cushion truck tires and is now in production on this tire.

S. O. White a Councilor Samuel O. White, chief engineer of the Warner-Gear Co., has been nom-inated councilor of the Society of Automotive Engineers for 1932.

Correction

Studebaker's 1½-ton Model S-20 is now equipped with a full-floating Clark axle and not a Timken as erroneously stated in a description published in the last issue of this publication.

F. J. Glennon, vice-president and general manager of Aluminum Industries, Inc., died in September as a result of an appendicitis operation. TURN TO PAGE 50, PLEASE



PERSONNEL CHANGES

◆ E. J. Walker, former secretary, was promoted to vice-president and gen-eral manager of the Sterling Motor Truck Co.'s Pittsburgh activities. He succeeds Carl G. Kanne, who was re-cently transferred to the Philadelphia sales division. James Martin succeeds Mr. Walker as secretary.

Nelson A. Beardsley, for years an outstanding figure in the Willys-Overland organization, has been advanced to the office of general sales manager of the company. Mr. Beardsley rises to his present position after a steady 16-year climb.

Carl Parker, a national figure in truck circles and former sales man-ager of the truck division of Reo Motor Car Co., has joined Federal Motor Car Co. and will be supervisor of branches.

Rex Glasson, rich in newspaper, advertising and promotion experience and formerly sales promotion manager of Dodge Bros. Corp., has tied up with Federal Motor Car Co. in a cimilar corpoint. similar capacity.

♦ George M. Bunn has severed connections with Clinton Motors Corp. and joined the Truck Equipment Sales Corp. of Buffalo with headquarters in Philadelphia.

Herbert Wirshing has been transferred from Tulsa to take charge of a new district office opened by the Waukesha Motor Co. in San Fransissan

Tom O. Duggan, of merchandising fame and N.S.P.A. connection, has joined the organization of Thompson Products, Inc., in the capacity of merchandising director.

George W. Eversman, advanced, is now director of advertising and sales promotion of Reo Motor Car Co.

Robert S. Muir has been appointed truck representative of Dodge Bros. Corp. in Chicago region, replacing E. D. Erickson, resigned signed.

TURN TO PAGE 50, PLEASE

Carl Parker, Supervisor of Federal Truck Branches



The Commercial Car Journal

SAFETY REWARDS! CASH, HONORS, OR NOTHING?

CONTINUED FROM PAGE 42

fleets with an estimated 400,000 vehicles which are cooperating in a national program of accident-prevention. There were many conference discussions on this question of the most suitable national safety emblem for drivers, and a broad investigation in cooperation with the headquarters office of the National Safety Council.

A critical study of bonus and merit award plans developed the general conclusion than an award or bonus plan if adapted to the organization is decidedly worth while in accidentprevention. It was found that many large companies have driver merit awards, and such awards are offered to their client companies by a number of insurance companies. Also such awards are an essential part of the inter-fleet no-accident contests conducted in many cities or districts by community safety councils, chambers of commerce and other organizations. A recent example was the presentation of 194 special safety buttons by the Cleveland Safety Council to Cleveland Yellow Cab Co. drivers with no-accident records, and it was announced by the company that all drivers who had had no chargeable accidents for the year ending June 30, 1932, would be awarded a week of vacation with pay.

It was decided, as the result of the investigations of the Delivery, Taxicab and Bus Section, that it would be advisable for the National Safety Council to develop a safety merit award plan that could be generally adopted and that would have national significance. This resulted in the development of the metal No-Accident Driver Award emblem, supplemented by a certificate, to be supplied without charge for all commercial vehicle drivers who have operated one or more years without an accident.

Naturally, the definition of "an accident" is quite important. After a good deal of debating, it was decided to count "any accident causing personal injury or property damage, regardless of who was injured, whose property was damaged, or who (what) was at fault, and regardless of whether the vehicle was in motion, temporarily stopped in traffic, or parked at the curb." This sweeping definition was made in order to avoid many troublesome borderline cases and questions of divided responsibility. Many companies in their own awards of certificates or bonuses prefer not to count as accidents vehicles which were slightly damaged while parked at the curb and through no fault of the driver.

About 700 no-accident driver awards have been made to drivers in about 100 different organizations since the emblem was announced a few months ago. For example, the Wieboldt Department Store of Chicago in a public ceremony presented awards to 10 drivers. A. O. Hensler, delivery superintendent, stated in the presentation that the cooperating safety efforts of management and drivers had resulted in a 60 per cent reduction in Turn to page 50, please

SCENES BEHIND ENGINEER DOORS

CONTINUED FROM PAGE 15

they may be more numerous in the near future.

Automatic Transmission

The clutch pedal, faithful servant of drivers since the time when planetary transmissions had their direct drives controlled by levers, is just now the hapless victim of a determined onslaught by a host of engineers. Experts may revel in their ability to make clashless shifts up or down at any speed and to get away "fast and smooth" but their utmost efforts will soon be put to shame, if plans mature. The English Daimler car is equipped with a fluid flywheel which makes starting a mere matter of pushing the accelerator to the floor. Other unconventional types of clutches have progressed beyond the drawing board stage. Automatic control is here.

Merely a symbol is the clutch pedal here because the aim is to develop a mechanism which will provide the torque needed to start and to move a vehicle without effort on the driver's part. The smooth, high-torque start of a steam engine or the gas-electric is the goal. To attain this end designers are considering changes in clutches, easy-shift transmissions, free wheeling, as well as entirely unconventional power transmitters.

The problem is made no simpler by increase in size and power of engines. Controlling and applying 30 hp. is one thing, harnessing eight or ten times that power is one reason why there is no depression in the midnight oil industry.

Peeking through a keyhole will not show the pet idea of one engineer because he has not yet put it on the drawing board. He visions trucks controlled as easily as radios, remote control and all. By using electricity directly or to operate pneumatic devices he proposes to start, stop, steer and control the riding qualities of trucks. Dual controls, like airplanes, would be provided for relief on long runs, snapping a switch would turn control over to the co-driver.

Fantastic, surely, but remember 1914.

7 5 R A I L S G O S T O R E - D O O R

CONTINUED FROM PAGE 31

The railroads specifically provide that the arrangements for pick-up or delivery services do not obligate them to perform the services at locations where it is impracticable to operate trucks or drays because of the condition of streets or alleys.

If shipments are tendered for delivery once to the consignees and delivery cannot be made through no fault of the carriers, no further efforts will be made, excepting upon request of the consignee. An extra charge of 10c per 100 lb. or fraction of 100 lb. is made for each tender of delivery.

Collections

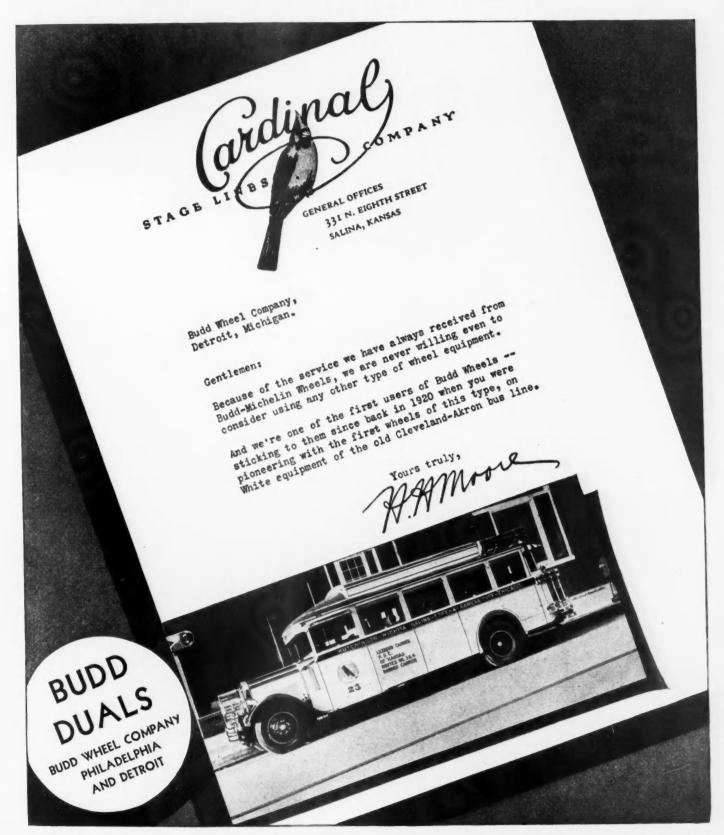
Railroads heretofore have not undertaken to collect the amounts of the invoices covering the goods shipped and remit the amounts collected to the shippers. This service has been rendered for many years by the railway express companies and by motor freight carriers.

The Southwestern Lines made another innovation in freight service by establishing a C. O. D. service in connection with all shipments eligible to receive pick-up and delivery services if requested by the shippers and if the additional C.O.D. charges are paid. These charges for collecting and remitting the invoice amounts range from 30c upon collections of \$5 or less to \$3.25 upon collections of \$1,000. Amounts over \$1,000 are collected and remitted at the rate of \$3.25 per \$1,000.

The arrangements made by the Southwestern Lines in connection with pick-up, delivery and C.O.D. services are of greatest importance to shippers, railroads and motor freight carriers. Arrangements are made with motor trucking companies to perform the services in various cities throughout the Southwest as agents of the railroads.

These steps mark a significant advance in the new transportation program of the railroads—an advance designed to add greater flexibility to railroad freight service and to meet motor freight carrier competition.

How Cardinal Stage Lines stick to an old friend...



The Commercial Car Journal

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SAFETY REWARDS! CASH, HONORS, OR NOTHING?

CONTINUED FROM PAGE 48

delivery costs per package in 1930 as compared with 1926.

The Motor Freight Co., Inc., a cross-country trucking firm of Detroit, likewise presented No-Accident Driver Awards to 14 drivers who had operated 400,000 miles without accidents. In addition to the medal awards, these 14 men participated in the distribution of \$700 in cash bonus awards which had accumulated through a joint fine and bonus system.

One of the outstanding recent presentations of No - Accident Driver Awards was to 104 ice truck operators for the City Ice Company of Kansas City in a public ceremony which received much newspaper attention. These drivers represented approximately one-half the company force.

The presentation of no-accident driver awards is coming to have more and more public significance. All local newspapers are interested in street safety, and they usually are glad to give publicity to any outstanding company driver safety records, since the safe driving of commercial vehicles is an important part of the community accident - prevention problem. Such presentations help to educate the public to the fact that commercial vehicles have fewer accidents than private passenger cars, as proved by the investigations of the National Safety Council showing that during the threeyear period from 1927 to 1930 inclusive, while fatal accidents to private passenger cars increased by 37 per cent, the accident rate for commercial vehicles decreased by 19.3 per cent. This decrease was undoubtedly due to increasing education and safety supervision of commercial car drivers, and bonus and merit awards have had an important place in this program.

TRUCK SALESMEN DON'T

CONTINUED FROM PAGE 31

may find himself up against a job that that particular salesman's truck can economically handle.

Demonstrations Pay, But—

I have read with a great deal of interest your article, "Salesmen to Sell Must Have Trucks to Show," in the August issue of COMMERCIAL CAR JOURNAL complaining against the practice of managers requiring salesmen to sell trucks from paper and substantially agree with everything you have stated, that is,

from the salesman's standpoint.

We have been in business here for 20 years and this is one of the problems that we have never satisfactorily handled either to the satisfaction of ourselves or to the satisfaction of ourselves or to the satisfaction of our salesmen. We certainly would be very glad if anyone can show us how we can carry a representative line of equipment on our floor on a profitable basis.

We carry both the White and Stewart trucks with some 50 different models between the two lines and 99 times out of 100 every chassis we have available is either of the wrong wheelbase, wrong tires, etc., so that it is almost necessary for us to order a new chassis for delivery purposes.

In addition to this the worst part is that the more stock a sales organization has on hand, the more demonstrating is done with it and the more mileage it is asked to do, and before long it becomes a used truck or a demonstrator, which from management standpoint means loss of gross profit.

If you can throw any light on this from the other side of the fence, we will be very glad to hear it.

> R. S. SAULFELD, General Manager.

SCOTT USES WELD TO FORM 1250-GAL. TANK

Scott Welded Products, Long Island City, N. Y., builds large tanks without seams. The 1250-gal. tank illustrated is constructed of onepiece seamless shell with flanged heads and partitions. It is divided into five compartments, and equipped with a standard flexible support mounting of Scott design. The unit is 15 ft. long, 45 in. high and 82 in. wide. Gross weight of the body is approximately 900 lb. An emergency valve is located in each compartment and is operated by electric control mechanism inclosed entirely within the tank. A bucketbox is provided at the rear and a 2-in. pipe line from each compartment terminates in the bucket-box in a 2-in. Wheaton faucet. Chromium plate guard rails are provided on each running board. Underslung can racks are provided at each guide with hinged doors and locks. These racks hold nine 10-gal. round cans on each side.



Five-compartment 1250-gal. tank body built by Scott Welded Products

FIRST TRUCK 12 BY

AMERICAN LA FRANCE

CONTINUED FROM PAGE 36

center of the intake, to heat the incoming mixture. Exhaust manifolds are made in three parts with expansion joints. Metal packing is employed in the water pump which delivers 85 gal. per min. at 1000 r.p.m. The fan has four blades and is driven by two V-type belts, adjusted by an eccentric fan shaft mounting.

MAINTENANCE CHATTER

CONTINUED FROM PAGE 35

Weighing front and rear end of trucks separately when loaded to maximum capacity is recommended by India Tire & Rubber Co., Akron, Ohio, to determine if the tires on each axle have sufficient capacity to carry the maximum load. The company points out that dividing the gross weight of a vehicle by the number of tires does not show whether or not some of the tires are overloaded. The correct method is to divide the gross weight on each axle by the number of tires on that axle to determine the weight carried by each tire.

AUTOMOTIVE FLASHES

CONTINUED FROM PAGE 47

The M.E.A. Schism

Temporary staffs were chosen to function until Jan. 1 when duly elected officers and directors will take office in a reorganized Motor and Equipment Association. Two bodies will result from the proposed reorganization, the Motor and Equipment Manufacturers' Association, which George L. Brunner will temporarily head, and the Motor and Equipment Wholesalers' Association, to be presided over by A. H. Eichholz.

Stretching Employment

Rubber men at a recent meeting of their association resolved that their industry, in order to give employment to the greatest number of people, should make every effort to maintain the present force, even if a reduction in hours becomes necessary.

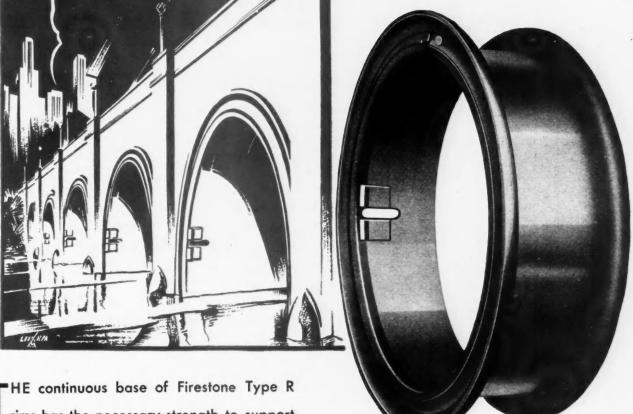
PERSONNEL CHANGES

CONTINUED FROM PAGE 47

Mark Harris of General Motors, H. H. Franklin and American Steel Foundry connections, has been appointed chief engineer of the Gabriel Co.

Walter V. Hall and A. F. Jordan have been appointed sales manager and manager respectively of the Cleveland office of the United States Air Compressor Co.

STREFIGTH



THE continuous base of Firestone Type R rims has the necessary strength to support the heavy loads hauled on trucks or buses. This continuous band gives the tire the most secure base support, unequalled for strength, because it is not disturbed when changing tires. The one-piece cylinder assures longer life, greater dependability and safe performance.

On New Trucks and Changeovers Specify Firestone Rims for All Types of Wheels—Wood, Wire, Disc or Cast.



SHULER AXLES

OUTSTANDING

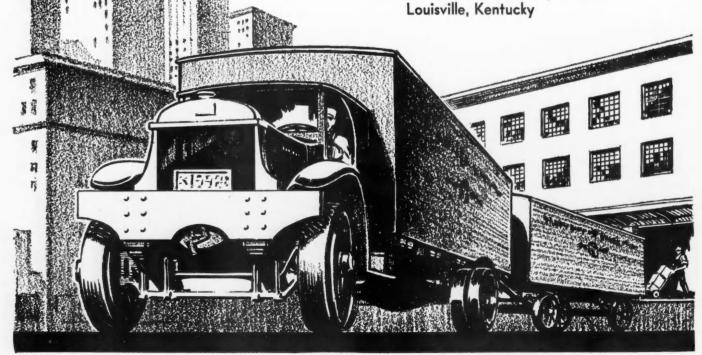
There is usually one best product for every manufacturing requirement.

In the Trailer industry SHULER is prepared to help determine the best axle installation to meet specific requirements. We are making Trailer Axles for so many different purposes that it would be a wise move on your part to intrust your problems to us.

A complete line for TRACTORS and TRAILERS and FRONT AXLES

SHULER AXLE COMPANY, INC.

MOTOR TRUCKS and BUSES



What type hauling-unit do you need?

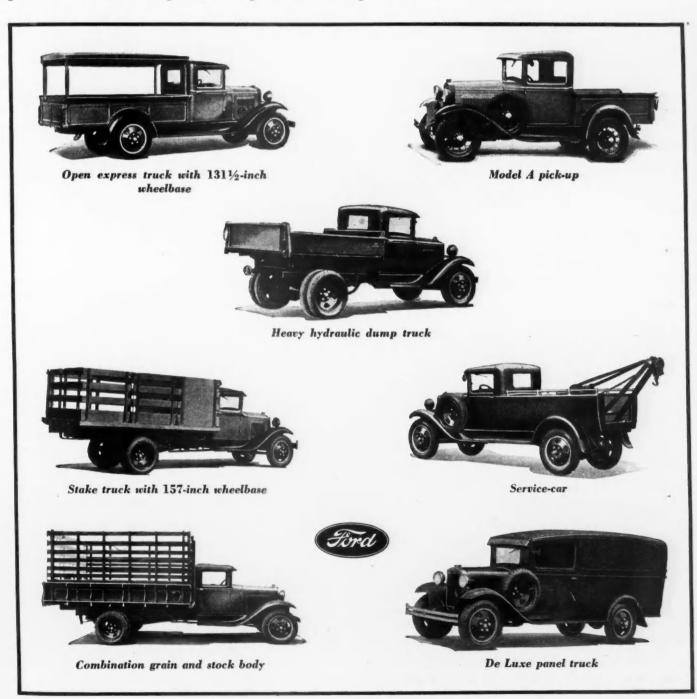
YOU WILL FIND IT IN A STANDARD FORD BODY...AT LOW COST

WHETHER it is a police patrol needed in Tulsa, a coal truck in Butte, or a smart town-car delivery in Manhattan, the Ford Motor Company, through its nation-wide dealer organization, can supply standard Ford bodies to meet your needs.

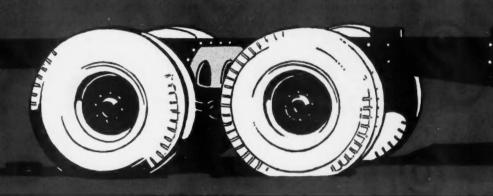
The same principles of volume production which govern the manufacture of Ford chassis are applied to these specialized truck bodies. The result is low production cost — a saving which is passed on to the public in terms of low price and high value. In

addition, the purchaser of any Ford type is assured of quick delivery and of convenient service.

No longer is it necessary to sacrifice time and money in having special truck bodies built to suit your particular needs. In the Ford line there is a standard commercial body ready to start working for you. Here in the utility, performance, and low cost of the Ford truck you will find the solution to your transportation problems — assured low cost per ton-mile.



The Highway MOGUL



THE EXPRESS TRAIN OF THE HIGHWAY HAULS 20 TONS GROSS ON TIRES AT

60 MILES PER HOUR

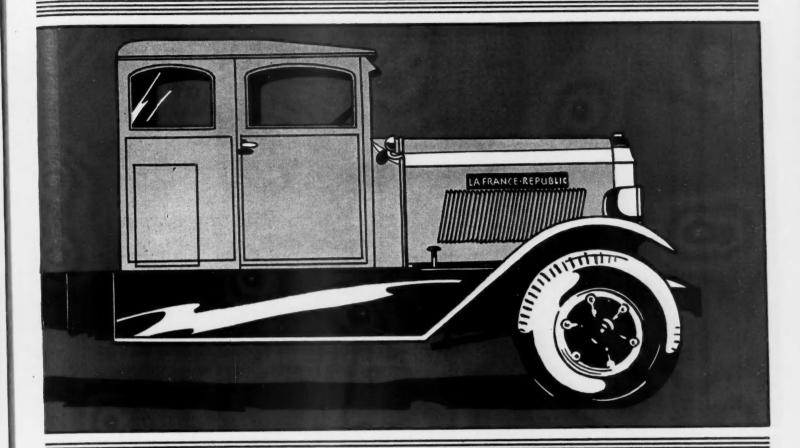
THE ENGINE
AMERICAN LA FRANCE
12 CYLINDER WITH
DUAL IGNITION
AND CARBURETION



The demand for highway freight carriers capable of coping with modern traffic and road conditions is met with the La France-Republic's new super-powered truck—the HIGHWAY MOGUL.

Fast, powerful and as flexible and easy to handle as smaller units, this massive 20 ton six wheeler speeds to its destination. Its twelve-cylinder American La France engine develops 240 horse power at 2900

LA FRANCE-REPUBLIC ALMA, MICHIGAN, U. S. A.



r.p.m. Dual carburetion and dual ignition with four six-cylinder distributors are provided. Cylinders are chrome-nickel iron cast in one block with dry sleeve inserts. It is available in either worm or double reduction drive. Westinghouse airbrakes are standard equipment on all wheels. The unit transmission has four forward speeds and one reverse. Speeds up to 60 m.p.h. may be attained with 32 m.p.h. in second.

Dealers who vision the future trends in the fast hauling of freight should be interested in the La France-Republic franchise and the opportunity it presents in selling the HIGHWAY MOGUL. Full details will be sent upon receiving your inquiry.

FOR THE HIGHWAY MOGUL

Gross vehicle weight 40,000 lb. American La France 312B Piston displacement754 eu. in. NACC rating Max, brake hp. 240 at 2900 3½ in. Diam, main bearings Length main bearings. No. of main bearings . Oiling system Radiator make Full pressure . Perfex Clutch type 2 plate Long 34-A 133/4 Transmission make Brown-Lipe 714 Location No. forward speeds Unit Blood Bres. Timken SWD-410 or SD-410 Final drive Worm or double reduction Gear ratio Optional . .5 4/6 and 6 4/5 .34.6 .Timken 27450W Reduction in low Front axle Brakes, service Westinghouse Tru-Stop 12 x 31/2 in. Frame dimensions Springs, front 44 x 3 None with six-wheel

CORPORATION .

Cable Address: "Republic Alma, Mich."

Advantages of an Eight for Trucks

1—Smooth power; less vibration
2—Speedier than "6" of same h.p.
3—Less weight per horsepower
4—More satisfied drivers
5—No greater maintenance cost
6—More ton miles per year . . .
7—Next step in truck progress
8—Follows passenger car trend
9—Especially suited to long hauls
10—Use "6" or "8" on same chassis

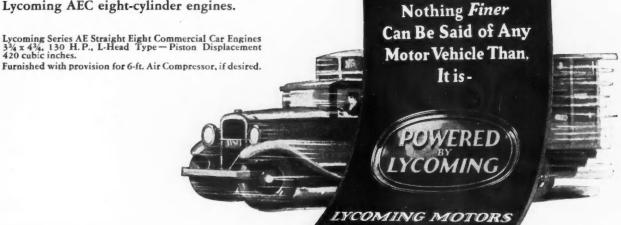
8-cylinder Trucks In Use Prove Every Claim

Trucks powered by Lycoming eight-cylinder engines have now been in daily operation over a sufficient length of time to demonstrate conclusively that eight-cylinder commercial cars DO operate faster; run more smoothly; save time and money; make possible more trips without added expense; therefore greater profits. Write us for the names of leading truck manufacturers using Lycoming AEC eight-cylinder engines.

Especially Suited to Long Hauls

Inter-city and long distance hauling by motor trucks has hardly scratched the surface of its possibilities. This traffic is developing very rapidly, as vehicle speed and smooth riding qualities are increased. One of the greatest steps in this direction has been the introduction by Lycoming of an eight-cylinder engine designed especially for truck use. On today's good roads, a truck powered with a Lycoming Straight Eight Engine can maintain high road speed without noticeable strain on the engine, chassis or load. The greater the distances over which fleets of trucks operate, the more important this faster hauling becomes. More trips and more loads are made possible without more equipment or more drivers. Lycoming-Powered eight-cylinder trucks save and make money for their owners. Investigate.

*If you are interested in obtaining a complete set of these advertisements, "Advantages of an Eight for Trucks," write us for reprints of Numbers 1 to 8, inclusive,



LYCOMING MANUFACTURING COMPANY WILLIAMSPORT, PENNSYLVANIA



GOTFREDSON trucks reduce upkeep costs and breakage

with NICKEL ALLOY STEEL parts...

EIGHTY-FIVE per cent of Gotfredson truck buyers during 1929 were former users. This preference, based on experience, proves that these trucks are built to endure severe abuse and to assure minimum upkeep and repair costs—features which have been obtained by the use of high strength materials. The frames, gears, shafts, steering arms and other parts are made of Nickel Alloy Steels.

The Robert Gotfredson Truck Co. states: "We are of the firm conviction that although the first cost may be affected by the use of these parts, in the final analysis this is more than offset by fewer breakages and tie-ups...that by the use of Nickel Chrome Steel frames we are

increasing the life of our truck and reducing the cost per ton mile considerably. It is a well-known fact that a frame will deflect with each jar of the road. We have found that an ordinary carbon steel frame will eventually take a permanent set or fracture at the weakest point. We have yet to know of one of our Nickel Steel frames fracturing or setting; and as this is the foundation of any truck, we feel that the additional cost is justified."

Steering knuckle pins

(Nickel Chrome Iron in cylinder blocks)

Piston pins Valve tappets

Our technical files contain a wealth of data drawn from the experience of thousands of users of Nickel Steel in the automotive field. You are invited to communicate with us regarding your specific problems in the selection of materials.

Send for List of Available Publications on Nickel and its Alloys

Nickel FOR ALLOY STEEL

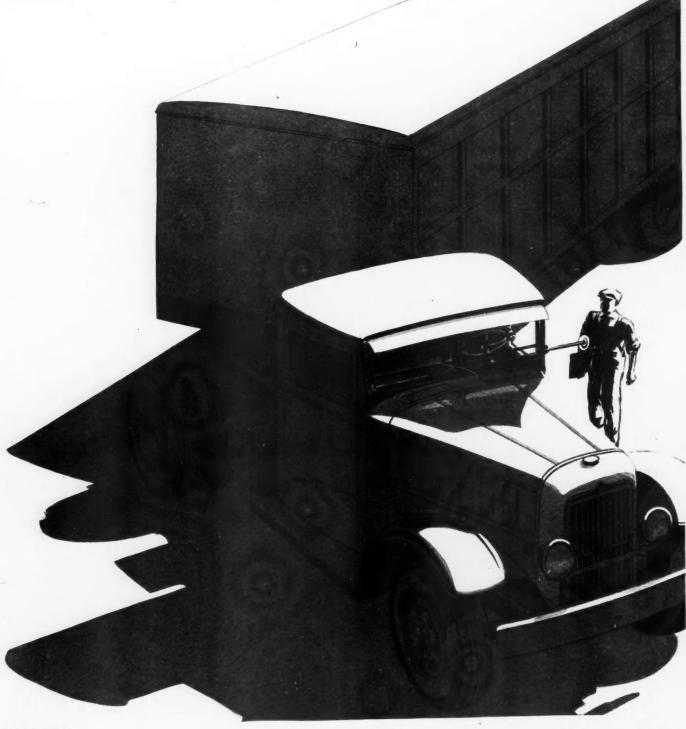




General Motors Super Heavy - Duty engines have proved their dependa-bility in millions of miles of service.

RQUE UP TO 450 POUNDS—Speed up your runs! Cut down the delays on grades and heavy loads! Load to capacity every time! You can do it with General Motors Super Heavy-Duty Trucks and Tractors. These new road giants are driven by 115 or 150 horsepower engines -General Motors truck-built sixes that develop as much as 450 foot-pounds torque. They have ample energy to handle the heaviest hauling

jobs quickly. And you can use every ounce of their power, with safety. All General Motors Trucks are designed as a unit, with ample strength in every part to meet the most severe requirements.



October, 1931

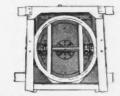
The Commercial Car Journal



PAYLOADS UP TO 20 TONS PER TRAILER -- General

Motors truck-built trailers introduce important new economies to trailer operation. They are designed by truck engineers, and built to truck standards of ruggedness by an exclusive commercial-vehicle organization. Many of their parts are interchangeable with General Motors Truck parts—that simplifies maintenance problems. They are serviced by General Motors Truck Company branches and dealer establishments—the same

organizations that service your trucks. And they are sold by truck dealers who are trained to give you valuable co-operation in selecting hauling equipment that exactly fits your requirements.

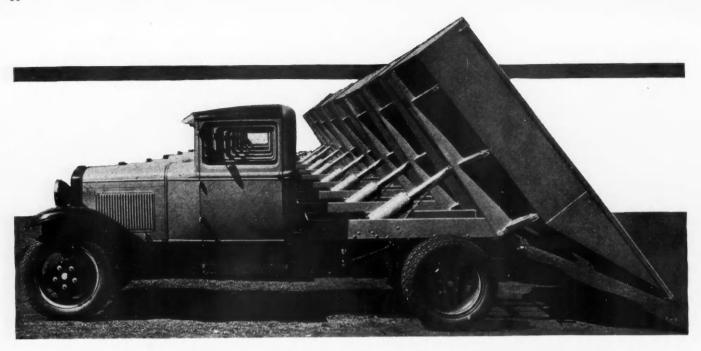


The General Motors universal fifthwheel is adaptable for use with the majority of tractors in service today,

Time payments financed at lowest available rates through our own Y. M. A. C.

General Motors Truck Company, Pontiac, Mich. (A Subsidiary of Yellow Truck and Coach Mfg. Co.)

GENERAL MOTORS
SUPER HEAVY-DUTY TRUCKS
AND
TRUCK-BUILT TRAILERS



THE PROBLEMS OF YOUNGSTOWN ARE YOUR PROBLEMS TOO!

What's good for Youngstown, is as good for Keokuk and Kankakee. Everywhere buyers know what they need and see that they get it. In the case of the City of Youngstown the problem was simplified by reason of location, but every factor and price schedule had to be right before Commercial could equip this new Youngstown fleet with Safety Slant Hoist and Commercial Bodies. It was a question of the right equipment to meet the hauling problem, your problem, in your city whatever your location.

Safety Slant Hoist
Note these "Safety Slant" Hoist Features:

1. No pipes, tubing, or joints to break or leak.

2. Safety check valve at bottom of cylinder holds load until manually released.

3. Positive protection against accidental high pressure by automatic operation of relief valve that allows oil to bypass to reservoir.

"Commercial" Prest-Steelite Rear Dump Bodies are the most advanced body design of today. Prest-steel sections are designed to exert the maximum strength and rigidity of every pound of steel at the points where needed. Closed end box beams support the bottom, imparting a rigidity never before attained.

Electric welding equalizes the stresses through large areas, making permanently strong and rigid connections that are tight under all conditions. "Jack-Knife" sub-frame construction always keeps the body in alignment with the chassis regardless of dumping position.

Write today for literature on "Commercial" 3-Way and Rear Dump Bodies, Hoists and Pumps. Ask for Bulletins 101 and 102.

Commercial Shearing & Stamping Company

Contract Stampings, Liner Plates, Tank Heads, Pallets and Racks YOUNGSTOWN, OHIO

COMMERCIAL CAR JOURNAL

TABLE OF TRUCK SPECIFICATIONS

Corrected Each Month From Data Supplied Direct by Manufacturers

(KEY TO REFERENCES ON PAGE 76)

CHACT presents a new line of trucks ranging from 11/2 to 51/2 tons and more.

Federal added five new models; three six-wheelers, D2D and E2D two-tonners, described on page 40 of this issue, and A6SW 4 ton; and two 21/2-ton fourwheelers, T3W and T8WF.

Other new listings appearing this month are:

LaFrance-Republic: E1 21/2-ton.

Moreland: B13 21/2-ton and B15 31/2-ton; and B16, B18, E16 and E18, 4 to 41/2 ton.

General Motors: T-18 11/2 to 2 ton, T-19 21/2-ton.

Gramm: G 4-ton.

Mack: AP six-wheeler.

Tractor Trucks

		O	eneral		Gear	Set		Rear	Axle	4 0			Ge	neral		Gear	Set		Rear	Axle	
Make, Model and Capacity	Chassis Price	Standard W.B.	Gross Vehicle Wt. See Key Note	Chassis Wt. Stripped	Make and Model	Location No. of Forward Speeds	Locat. and		Reduc. in Low	For Corresponding Truck Model, See Specifications Under Tonnage Noted	Make, Model and Capacity	Chassis Price	Standard W.B.	Gross Vehicle Wt. See Key Note	Chassis Wt. Stripped	Make and Model	ation	Aux. Locat. and Speeds	Ra High in Sui	Reduc. in Low	For Corresponding Truck Model, See Specifications Under Tonnage Noted
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			_	Ger	neral		Tire	Size				E	ngine	_						Fue Syste		Elect Syst		
Line Number	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.R. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Pront	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Brake H.P.	Valve Arrangement	Piston Material	ain Be		No. Main Bearings Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
234567	1000 Pounds Chevrolet. Ind. Com. Dodge Bros. UF-10 Dodge Bros. F-10 Fargo Packet. Ford. (X) Gen. Mot. T11. (X) Gen. Mot. T-15 Palge Studebaker. Si Willys Six. C-113 1500 Pounds	435 515 595 340 625	109 109 103 109 121 115	109 109 109 109 141 141 114 113	4000 4025 4125 3800 6500 4435	1925 1975 1935 1680 1980 2425 2350	B 5.25/19 B 5.00/19 B 4.75/19 B 5.00/19 B 5.50/20 B 5.50/19 B 5.25/19	B 4.75/19 B 5.00/19 B 5.25/19 B 5.00/19 B 4.50/20 B 5.50/19 B 5.50/20 B 5.50/19 B 5.25/19 B 5.00/19	Own Own Own Own Own A Own 200 Pontiac Own Own C-113	6-3 % x3 % x4 % 6-3 % x4 % 6-3 % x4 % 6-3 % x4 % 6-3 % x3 % 6-3 % x3 % 6-3 % x4 % x4 % 6-3 % x4 % x4 % 6-3 % x4 % x	194.0 196 211.5 189.8 200.5 200.3 207.2 21 193.0	26.3 21.0 25.3 23.4 24.0 26.3 26.3 23.4 21.3 25.3	50-2600 48-2800 66-3200 40-2200 60-3000 60-3000 66-3200 70-3200 65-3400	HCLLCCLLCLLLCLLLCLLLCLLCLLCLLCLLCLLCLLCL	CAS ABBACC	21/4 21/4 15/6 2 th r 2 th r 2 th r 2 th r 2 th r 2 th r	61/6 61/4 7 55/6 10/6 811 611	3 PG 3 FP 4 FP 3 PG 3 PC 3 PC 7 FP 4 CC 4 CC	No No No No No No No No No	Car Car Car Str Zen Mar Mar Ste Str Til	M V G M	D-R D-R D-R N-E Own D-R D-R D-R	D-R D-R D-R N-E Own D-R D-R D-R	1 2 3 4 5 6 7 8 9 10
12	Dodge Brothers	490	120	124 124 128 141	4760 4860 6800 6500	2360 2340 2800 2625	B 6.00/20 B 5.50/18 P 30x5	B 6.00/20 B 6.00/20 B 5.50/18 P 30x5 B 5.50/20 P 30x5	Own Own Own Con W10 Own 200 Con 17E	4-3% x4 1/4 6-3% x3 7/6 6-3% x4 1/4 4-3% x4 1/4 6-3% x4 1/4 6-3% x4	196 208.0 195.6 200.5 200.3 214.7	21.0 27.3 23.4 24.0 26.3 27.3	45-2800 63-3200 48-2800 60-3000 522200	L	SS ABC	21/8 r 21/8 r	61/8 10 11 57/8 51/6 9 11	3 PC 7 PC FP 3 FP 3 CC 7 PC	No No No No No	Car Zen Str Zen Mar Str	IM	D-R N-E D-R A-L D-R A-L	D-R N-E D-R A-L D-R A-L	11 12 13 14 15 16
25 26 27 28 29 30 31 32	Atterbury. A Atterbury. A Brockway. 60 Brockway. 65 Commerce. S-11 Condor. CAV6 Day Elder. 660 Diamond T. 216 Dodge Brothers. Douglas. A6 Fargo Freighter. Fisher-Std. Sp. X-1-1½ Garford. S-11 (X) Gen. Mt. T15 Gramm. AX4, 1 Gramm. AX4, 1 Gramm. AX4, 1 Hahn & Selden. 3 Hahn & Selden. 4 LaFra-Republic A-1 Relay. 15AB Relay. 15AB Relay. 15AB Relay. 614 Service. 811 Rugby. 614 Service. 811 Sterling. FB30 Stewart. 30X Stewart. 30X White. 15 B White. 15 B White. 16 60 World. DA-60 1½ Ton	1600 675 795 895	138 138 138 128 142 130 131	133 133 145 136 162 141 180 180	5840 5940 7500 7350 7800 6500 8000	3900 3550 3300 2590 2690 3075 3150 3900 2670 3350 3100 3400 3000 4050 2950 2950 2950 2973 3739 3739	B 6.00/20 B 6.50/20 P 6.00/20 P 6.00/20 P 30x5 B 6.00/20 P 30x5 P 30x5 B 7.00/20 B 6.00/20	P 30x5 P 30x5 P 30x5 P 30x5 P 30x5 P 30x5 B 6.50/20 d 6.50/20 P 32x6 P 30x5 P 30x5 B 7.00/20 B 6.50/20 B 6.50/20	Lyc WTG Con Bud H86 Con 25A Con 25A Con 25A Her JXA Own Bud J214 Own Con W-20 Bud H86 Own 200 Con W-10 Con 25A Con 25A Lyc WTG Lyc WTG Lyc WTG Lyc WTG Lyc WTG Lyc WTG Lyc AFE Lyc AFE Lyc AFE Lyc WTG	6-3x43/ 6-33/x46/ 6-33/x46/ 6-33/x46/ 6-33/x46/ 6-33/x46/ 6-33/x43/ 6-3/x43/ 6-3/x43/ 6-3/x63/ 6-3/x63/ 6-3/x63/ 6-3/x63/ 6-3/x63/ 6-3/x	201 4 214 2248 241 6 214 228	\$ 21.6 227.3 227.3 227.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 21.0 27.3 27.4 27.4 27.5 2	64-2800 61-3000 65-2700 53-2200 61-3000 61-3000 66-3000 66-3200 61-3000 50-2800 52-2400 53-2200 60-3000 50-2800 74-3300 50-2500 60-2500		CACCAACSSC ACBAACCCC CSCACCOSC	2 \$4 \$4 \$2 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4	634 104 104 104 105 10 10 10 10 10 10 10 10 10 10 10 10 10	70CC 44FPCCP44FPCCPPPPPPPPPPPPPPPPPPPPPPPP	NO N	Zen Zen (n Zen Zen Zen Zen Zen Zen Zen Zen Zen Ze	M V V M M V V M V M V V V V V V V V V V	A-L A-L D-R A-L D-R N-E A-L N-E A-L A-L A-L A-L A-L	D-R A-L A-L A-L D-R N-L N-L A-L A-L A-L A-L A-L A-L A-L A-L A-L A	17 18 19 20 20 21 22 23 24 25 26 29 30 31 32 33 34 43 35 40 41 42 43 44 45 46
53	Brockway 75	1375	140	149	7500	2670 3350 3500 3450 3450 3300	P 32x6 P 30x5 B 5.50/20 P 30x5 P 30x5 P 30x5 P 30x5 B 6.00/20 B 7.00/20	P 32x6 P 30x5 P 32x6 P 30x5 P 30x5 P 32x6 P 30x5 P 32x6 B 7.00/20	Con Bud WTU Own 200 Her Her Con Con 18E Lyc 4SL Con 18E	6-3 % x 4 % 4-3 % x 5 % 6-3 % x 3 % 4-4x 5 4-4x 5 6-3 % x 4 % 6-3 % x 6 % 7-3 % x 6 % x 6 % 7-3 % x 6 % 7-3 % x 6 % x 6 % x 6 % 7-3 % x 6	248 . 226 . 4 200 . 3 251 . 3 251 . 3 248 . 2 214 . 3 214 . 3 214 . 3	2 27.3 22.5 3 26.3 3 25.6 3 25.6 2 27.3 7 27.3 7 27.3	65-2700 36-1800 60-3000 46-2000 65-2700 61-3000 61-2750 61-3000		CCBCCCACS	2 1/8 1 2 1/8 1 2 1/8 1 2 1/8 1 2 1/8 1 2 1/8 1 2 1/8 1	104	3 CC		Zen Zen Mar Str Str Str Zen Zen Zen	G G	A-L Spl D-R A-L A-L D-R A-L A-L	A-L D-R D-R A-L A-L D-R A-L A-L	47 48 49 50 51 52 53 54 55
56 57 58 59 60 61 62 63 64 65 66 67 68 69 70	1½ Ton Acme 3X Atterbury K Autocar A Brockway 80 Brockway 90 (Y) Chevrolet. Utillity Chevrolet. Ut Dual Clinton. 32 Commerce 40 Commerce S11 Condor CBV4 Condor CBV4 Condor CBV4 (Z) Corbitt. 7B6 (Z) Corbitt. 8B4 (Z) Corbitt. 8B4 Day Elder 1½, 2T 85	3200 625 590 2195 2990 1900 885 985	150 145 150 137 149 131 150 168 162 131 130 136	Op 160 192 162 168 170 Op 180 180 170 134 136 136 136 136	8900 8000 12000 8000 9000 8500 10000 10000 8500 8500 8500 8500	3640 5400 3900 4050 2375 2890 3950 4700 4300	B6.00/20 P32x6 P 34x7 B6.00/20 P 32x6 P 30x5 P 30x5 P 30x5 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20	DB6.00/20 P 32x6 P 34x7 DB6.00/20 P 32x6 DP 30x5 DP 30x5 P 32x6 DP34x5 DB6.50/20 DB6.00/20 P 32x6 P 32x6 DB6.50/20	Lyc WTG Own Con Con Own Own Bud WTU Bud D86 Bud H8 6 Con W-10	6-3 % x 4 % 6-3 x 4 % 6-3 x 4 % 6-3 % x 4 % 6-3 % x 5 % x 4 % 6-3 % x 5 % x 5 % 6-3 % x 5 % 4-3 % x 5 % 6-3 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4 % x 4	248 201 358 214 248 194 194 226 309 241 200 214 200 214 200 214	3 22 .3 4 21 .6 0 38 .4 7 27 .3 2 27 .3 0 26 .3 0 26 .3 4 22 .3 6 31 .5 6 27 .3 4 24 .0 7 27 .3 4 24 .0	66-3200 64-2800 82-2400 61-3000 65-2700 50-2600 36-1800 56-2100 53-2200 50-2800 61-3000 49-2800 61-3000 61-3000	LLLLLHHLLLLLLLLLL	CGGGCGGGGGGCCCCAAAAAAAAAAAAAAAAAAAAAAA	232222222222222222222222222222222222222	10 1314 636 1014 511	7 PC 4 CC 7 FP 4 CC 7 CC 3 PC 3 PC 4 PC 4 PC 3 PC 4 PC 7 FP 3 FP	No Pe No No	Str Zen Str Zen Car Car Zen Zen Zen Zen Zen Zen Zen Zen Zen	M M P M V V V M M M M	A-L D-R D-R A-L D-R Spl A-L A-L A-L D-R D-R D-R D-R	A-L D-R A-L D-R D-R D-R A-L A-L A-L A-L D-R D-R D-R	56 57 58 59 60 61 62 63 64 65 66 67 68 69 70
723 744 756 777 788 801 822 833 848 858 869 91 92 93 94 95 96 97 100 101 102 103 104 105 106 107 107 107 107 107 107 107 107 107 107	Diamond T 216, 1-1½	695 595 695 670 770 1425 1425 1900 2050 22800 900 1400 795 895 525 2900 1900 680 595 525 995	136 136 165 165 165 109 150 143 143 143 143 143 150 131 130 136 131 131 131 131 131 131 131 131 131	5 158 5 136 5 136 5 165 5 165 6 165 6 165 7 100 7 100 7 173 7 163 7 163 7 163 7 164 7 157 7 210 2 210	8500 8225 8275 8275 10175 10575 9000 10500 8300 8500 8500 8500 8500 8500 9300 10100 10100 10100 10000 7900 9000	2757 3780 3972 3972 3900 4100 4800 3700 4800 3705 3225 3275 3220 3700 4700 2670 2723 3230 4700 4700 4700 3705 3755 3750 3750 3705 3705 3705 3	B 6.50/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 P 30x5 P 30x6 P 32x6 B 7.00/20 B 6.00/20 P 30x5 P	P 32x6	Own Bud WTU Bud WTU Bud HS6 Bud WTU Bud HS6 Wau WAK Wau TS Con W10 Con 17E Con 17E Con 17E Con 16C Wis SU Own Own Own 200 Own 200 Own 200 Budck Bud H9 6 Bud H9 6 Bud H9 9 Bud J214 Con W-10	6-3 % x 4 % 4 % 6 % 6 % 6 % 6 % 6 % 6 % 6 % 6 %	2281, 196, 196, 197, 197, 197, 197, 197, 197, 197, 197	D 27 . 25 . 5 . 25 . 3 . 3 . 26	56-2400 48-2800 66-3200 66-3200 66-3200 63-3200 63-3200 63-3200 36-1800 57-2500 40-2130 58-2500 40-2100 60-2800 60-3000 60-3000 60-3000 60-3000 60-3000 60-3000 61-3000 61-3	AUTOCAULUUCAUAUAUAUA HAAAAAA		10000000000000000000000000000000000000	106646666666666666666666666666666666666	3 FFP 3 FFP 4 FFP 7 FFP 3 PPC 4 PPC 4 PPC 4 PPC 7 FFP 3 PPC 4 PPC 7 FFP 3 PPC 4 PPC 4 PPC 4 PPC 4 PPC 5 PPC 5 PPC 6 PPC 6 PPC 7 FFPC 6 PPC 7 FFPC 6 PPC 7 FFPC 6 PPC 7 FFPC 6 PPC 7 FFPC 7 FFPC	NO HABU BUU BROO NOO NOO NOO NOO NOO NOO NOO NOO NOO	Zen Car Car Zen	MMMWVEEVVVMMMMMMMMMMMMMMMMMMMMMMMMMMMMM	A-L D-R D-R D-R D-R R B-B0 L-N L-N L-N L-N L-N L-N L-N L-N L-N L-N	A-L D-R D-R D-R D-R L-N L-N L-N L-N L-N L-N L-N L-N L-N L-N	72 734 744 757 768 779 80 812 83 844 85 867 888 899 91 93 945 967 97 98 98 91 103 104 105 106 107 108 109 109 109 109 109 109 109 109 109 109

	Clutch	Gear	Set		No.	Re	ar A	xie			Front Axle	Bra	kes		-	Frame		Body	Mour Data	ting	Spr	ings		=
Radiator Make	Type and Make	Make and Model	ation	No. of Forward Speeds	Universals Make and P	Make and Model	Final Drive and Type	Drive and Torque	Reduc, in High		Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxiliary Type	Line Number
1 Har 2 Fed 3 Fed 4 Own 5 Own 6 Lon 7 Lon 8 Lon 9 McC 10 Fed	P.Own P. D.Own D.Own P.Own P.Own P.Own P.Lon P.Lon P.B&B	Own Ind. Own Own Own Own Pontiac Own W-G W-G Own	ממממממממם	3 No 3 No 3 No 3 No 3 No 3 No 3 No 3 No	Own 2 2 Own Own M.M. M.M. U-P 2 Spi 2 Spi	Own Int. Own Own Own Own Own Entry 51500 Sal Own Own		HHHHH UHHHH	4.7 3.7 4.42 4.86 4.7 4.73	13.9 14.3 11.7 14.7 16.1 14.2 15.2	Own Ind. Own Own Own Own Own Own Tenniae Tim 11709 Clark Own	O4IM O4IH O4IH O4IM S4IM B4IM 4IH B4IM B4IM	125 125 168 200 308 154 148	21 TX TX 21 41 41 41 41 41	Own War War Own Jac Jac Ros Ros Own	5x2½x& 5x1¾x& 5x1¾x& 5x1¾x& 6x2½x& 5x2½x& 5½x2½x& 5½x2½x& 5¼x2½x&	0000000	53% 53%	28 ¼ 26 ½ 26 ½ 39	42 H 42 H 44 34 43 1/4	36x1¾ 35½x1¾ 35½x1¾ 30¼x 36x2 36x2 36x2 36x1¾ 36x1¾	39 ½ x 54x2 50 ½ x2 ½ 54x2 54x1 ¾ 51x1 ¾	NYNYN XXX	1 2 3 4 5 6 7 8 9 10
Fed Fed Own Lon Lon Lon	P. P. D.Own P.Lon P.Own P.B&B	Own Own Own W-G T9 Own W-G T-9	ממממממ	3 No 3 No 4 No 3 No 4	2 2 Own Spi 2 M.M. Blo	Own Own Own Sal F Own Own	SXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	H	5.11 4.9 5.37 4.86	19.2 15.3 34.4	Own Own Own Sal F Own Col 5540	O4IH O4IH LAIH B4IM LAIH	362	TX TX TX 841 FX	Han Han Ros Jac Han	6x2 ½ x ½ 6x2 ½ x ½ 6 ½ x2 ½ x ½ 6x2 ½ x ½ 6x2 ½ x ½	CO	66 % 66 % 84 87 96	31 31 47 48 55	37 % 37 % 32 34 34 34	1500 39x2 39x2 40x2 38x2 36x214	148x2 14 148x2 14 154x2 14 150 14 x2 14 148x2 14 1 T	N	111
17 Fed 18 G&O 20 Lon 21 Per 22 G&O 23 G&O 24 Fed 25 Fed 26 Mod 27 Own 28 Lon 30 Lon 31 Per 33 G&O 32 Per 33 G&O 35 Per 36 Fed 4 Lon 4 Lon	P.B&B P.B&B P.B&B P.B&B	Ful Wo-Bl W-G T-9 B-L 20 War B-L 20 Cov F4B War	מממטטטטטטטטטטטטט	4 NO 4 NO 4 NO 4 NO 4 NO 4 NO 4 NO 4 NO	Blo Blo Spi Blo Spi Spi Spi Spi	ICOI COI 54028 Tim53200BF Tim Cla B375 Own Cla B370 Cla Tim 52200H Tim 53200H Tim 53200H Tim 53200H Tim 53200H Tim 53000 H Tim 51000 H	BONFF NF NF F NF F NF F NF F NF F NF F N	HHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHH	15.66 15.66	25. 36. 36. 36. 36. 37. 37. 37. 37. 37. 316. 36. 36. 36. 37. 37. 37. 37. 37. 37. 37. 37. 37. 37	7 Tim 11710H 8 Col 8 Col 3 Col 5 Col 5530 3 Tim 3000 3 Tim 1000 5 Col 5530 0 Own 3 Tim 11703H 5 Col 5530 1 Tim 11703H 6 Col 5530 6 Adams 5 Col 5530 6 Adams 5 Col 5530 6 Tim 8 Sal 8 Sal 8 Sal 8 Sal 8 Tim 30000E	LAIH BAIM LAIH LAIH CAIM H LAIH LAIH LAIH LAIH LAIH BAIM BAIM O2IM LAIH	29 38 34 25 20 20 37 29 30 38 38 38 21 21 21 21 21 21 21 21 21 21 21 21 21	7 TX 4 TX 7 FX 0 FD 4 4I 2 TX 6 TX 7 FX	Ros Ros Ros Han Han Han War Han Ros Ros	5%x2x & 6x2 %x & 6x2	TO COLUMN TO THE PARTY OF THE P	95 103 ½ 81 ½ 106 ½ 93 85 ½ 85 ½ 96	51 51 52 58 54 50 50 50 50 50 50 50 50 50 50 50 50 50	34 34 37 37 37 37 34 34 34 34 34 34 34 34 34 34 34 34 34	39 ¼ x2 40 x2 36 x2 ¼ 36 x2 ¼ 41 x2 ¼ 37 x2 ¼ 38 x2 36 x2 ¼ 38 x2 36 x2 ¼ 36 x2 ¼ 36 x2 ¼ 36 x2 ¼ 36 x2 ¼ 38 x2 ¼ 48 µ 48	5072 14 5272 14 5272 14 5272 14 5272 14 5272 14 5472 14 5072 14 4872 14 4872 14 4872 14 5472 16 4872 1	NANA MARIAN	NNIN 22222222222233333333333333333333333
47 G&C 48 Per 49 Lon 50 McC 51 McC 52 Lon 53 Per 54 Per 55 Lon	D.B-L P.Own P.B-L	B-L 31 Own B-L B-L B-L B-L 214	B	4 No	Blo M.M Spi Spi Spi 2 Spi 3	Col Cla B501 Own Cla Col Col Cla B370 Tim 52200H Tim 52000 H	B)	111111111111111111111111111111111111111	R 6.2 H 4.8 H 5.1 H 5.1 H 5.1 H 5.4 R 5.8	28 29 33 16 24 24 12 25 4 34 33 35	.6 Col .5 Shu 5405 .0 Own .5 Shu .5 Shu .6 Col .6 Col .8 Tim 11710E .2 Tim 11703 I	C4IM C2XM B4IM K2IM K2IM C4IM L4IH L4IH L4IH	333311224	44 TX 89 2I 08 4I 76 2I 76 2I 90 TX 20 TX 13 TX	Ros Jac Ros Ros Ros Ros Har	5 1/2 x 3 1/2 x 5 1/2 x 2 1/2 x 5 1/2 x 3 x 1/4 6 x 2 x 1/4	14	C 95 T Opt C 87 C 52 C 99 C 96 C 96 C 109 C 101	Opi 48 44 54 56 58 60	34 34 34 34 34 34 34 32	37x2¼ 35¼x2 38x2 40¼x2 40x2¼ 40x2¼ 40x2¼ 40x2¼ 38x2 38.2¼	52x2 ½ 51x2 ½ 50 ¼ x	21/2	ZZZZZZ
56 Per 57 Fed 58 Per 60 G&c 60 Har 62 Har 62 Har 63 Per 64 Lon 65 Lon 65 Per 70 Per 71 Per 71 Per 72 G&c 74 Fed 76 Fed 76 Fed 76 Fed 77 Lon 79 Own 80 Own 80 Own	dp.lof	3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		4 NO. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Spi 3 Own Own Blo Blo Blo Blo Spi Spi Spi Spi Spi Own Own Own Own Own Own Own	Own Own Cla 501 Tim 63702 Tim 534000 Tim 53200 Tim 53200 Tim 52200H Own	B SH SH SH SH SH SH SH SH SH SH SH SH SH	RESERVE RESERVED FOR	6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.5.26 6.6.26	50 39 22 27 38 30 38 30 37 38 30 30 38 30 30 30 30	7.1 Own 7.1 Own 3.3 Shu 510 3.3 Shu 510	I LAIH I LOAID CB4IM B4IM O4IM K2XM I LAIH LAIH LAIH LAIH LAIH LAIH LAIH O4IH O4IH O4IH O4IH O4IH O4IH W2IM	44 4 1 1 1 1 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3	37 60 21 70 21 89 21 89 21 89 21 89 60 F1 60 F1 88 T 77 T 380 T 252 T 187 T 229 T 311 T 311 T 338 21 538 21	O Rose OW Rose K Hala O Rose K	5 % x3 % x3 % x	14 14 14 14 14 14 14 14 14 14 14 14 14 1	T 93 C 88 C 141 C 141 C 119 C 136 T 59	663 63 63 63 63 63 63 63 63 63 63 63 63	34 34 34 34 34 34 34 34 34 34 34 34 34 3	36x2 4 40x2 5 37x2 4 37x2 4 36x1 4 36x2 4 36x2 4 36x2 4 36x2 4 36x2 4 36x2 4 38x2 5 38x2 5 38x2 6 38x2	54x2 \\ 50x2 \\ 54x3 \\ 52x2 \\ 52x2 \\ 52x2 \\ 51x2 \\ 51x2 \\ 51x2 \\ 51x2 \\ 51x2 \\ 50x2 \\ 50x2 \\ 50x2 \\ 50x2 \\ 48x2 \\ 48x2 \\ 48x2 \\ 68x3 \		NUNCTURE NUNCTURE IN STRUKT
81 Ow 82 Mo 84 Per 85 Per 86 Loi 88 Loi 88 Loi 89 Loi 90 Loi 91 Per 92 Ow 93 Ow 94 Loi 95 Loi 96 Loi 97 Loi 98 Loi 98 Loi 97 Loi 98 Loi 98 Loi 97 Loi 98 Loi 98 Loi 97 Loi 98 Loi 97 Loi 98 Loi 98 Loi 97 Loi 98 Loi 98 Loi 97 Loi 98 Loi 98 Loi 99 Loi 97 Loi 98 Loi 99 Loi 98 Loi 99 Loi 97 Loi 98 Loi 98 Loi 99 Loi 90 Per 100 Per 100 Per 101 Per 102 Pei 103 Per 104 Ch 105 Ch 106 Mc 107 Loi 108 Mc 108 Mc	n D.Fuld D.B-I d D.B-I P. Loo	B-L B-L B-L W-G T9 W-G T9 W-G T9 B-L 214 B-L 314 C Cot A Own D-L 314 C Cot A Own D-L 314 C Cot A D-L 315 C B-L 35 C B-L 3		10000000000000000000000000000000000000	Blo	2 Wis 4627 Tim 64600 Tim 53600F Tim 53600F Tim 52200F Tim 52200F Tim 52200F Tim 52200F Tim 52200F Tim 54200F Own 1 2 Own Tim 63702 Tim 54000 Own	WW WB BB SS SS SS FFEE E E E E E E E E E E E E E	AN ENERGE FEET WATER WELL FEET FOR	HHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHHH	57 20 50 34 50 34 50 34 14 31 83 37 84 33 86 6 42 43 83 37 43 37 44 37 45 37 46 37 47 47 47 47 47 47 47 47 47 47 47 47 47 47 47	5. 3 Shu 510 1. 8 Shu 5410 1. 9 Tim 11703 1. 8 CIa F208 1. 3 CIa F208 1. 3 CIa F208 1. 3 CIa F208 1. 5 Tim 31000 1. 4 Tim 11703 1. 5 Tim 31000 1. 6 Own 1. 2 Own 1. 8 CIa F202 1. 8 CIa F203 1. 8 CIa F212 1. 8 CIa	LAIH LAIH LAIH LAIH O4M O4IM O4IM O4IM B4IM B4IM B4IM B4IM LAIH LAIH LAIH		538 21 2257 T 2 377 T 3 380 T 3 380 T 3 358 22 252 252 252 272 277 T 7 380 T 3 358 277 T 7 377 T 7 377 T 3 377 T 3 377 T 2 380 T 3 380 T 3 380 T 3 358 22 21 22 21 2 2 2 2 2 2 2 2 2 2 2 2 2	ROROR ROR ROROR RO	5 3 3 3 4 5 5 3 3 3 4 6 5 5 3 3 3 4 6 5 5 3 3 4 6 5 6 5 5 6 5 5 6 5 5 6 5 6 5 6 5 6 5	SANGARINE SERVICE MANAGEMENT AND	T 110 C 120 C 133 C 10 C 10 C 10 C 10 C 10 C 10 C 11 E 8 F 14 S C 8 F 18 F 8 F 8 F 8 F 10 C 10 C 10 C 10 C 10 C 10 C 10 C 10 C	0 7 7 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	5 1 3 4 3 4 3 4 3 4 3 4 3 3 8 3 3 8 3 3 8 3 3 3 3	\$\frac{1}{4}\$ \frac{1}{4}\$ \fra	50x2 50x2 50x2 50x2 50x2 50x2 50x2 52x2 54x2 24x3 36x2 48x2 45x2 45x2 		NAZZ. ZZZZZZZZZ. NOZZZZZZZZZZZZ

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Mo	ike, odel nd acity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Brake H.P	Valve Arrangement		Dia. Main Bearings	Length Main Bearings		Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
11/2 To) 1 Internatio 2 Kenworth 3 Kielber. 4 LaFrance- 5 Lange. 6 Larrabee. 6 Larrabee. 6 Larrabee. 1 LeMoon. 8 Maccar. 9 Maccar. 10 Mack. 11 Netco. 12 Relay. 13 Relay. 14 Relay. 15 Reo. 16 Reo. 17 Reo. 17 Reo. 18 Reo. 19 Rugby. 20 Rugby. 21 Schacht. 22 Selden. 23 Service. 24 Service. 25 Sterling. 25 Sterling. 26 Sterling. 27 Stewart. 29 Stewart. 29 Stewart. 29 Stewart. 30 Studebake 31 White. 32 Wichita. 33 Willys Six 34 Willys Six 35 Witt-Will 36 Witt-Will 36 Witt-Will	n—Con nal AL-3 85 85 86 Republic C-1 87 87 88 88 88 88 88 88 81 81 81 81 81 81 81	1450 1225 1945 1945 1950 11900 2800 3040 1900 3040 1900 625 725 855 865 865 865 865 865 865 86	138 140 140 152 140 155 138 168 168 168 135 135 142 142 142 142 142 143 148 160 131 148 148 148 148 148 148 148 148 148 14	164 152 175 175 172 160 160 160 160 160 160 160 160 160 160	8000 9300 9300 9300 10100 10100 7000 7000 7150 7150 7150	37003 33003 33003 42000 48000 48000 48000 32000 32000 32000 32000 32000 3211 3351 3351 3351 3351 3351 3351 3450 3450 3450 3450 3450 3450 3450 3450	B 6.00/20 B 7.00/20 B 7.00/20 B 6.00/20 P 32x6 B 7.00/20 B 6.50/20 P 32x6 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.00/20 B 6.50/20 B 6.50/20	DB6.00/20 DP30x5 B 7.00/20 P 32x6 P 32x6 P 32x6 B 7.00/20 H 6.5020 DP32x6 DP32x6 DP32x6 DP34x5 DP34x5 DP34x5 DP30x5 P 32x6 B 6.00/20 DB6.50/20	Lyc 48LH Con 18E Con 18E Con 18E Lyc 48L Her WXB Con 16C Con 16C Bud HS Bud H-298 Own BL Wau 6TL Wau Wau Wau Wau Wau Wau Wau Wau Wau MS Own C-131 Own C-137 Own C-137 Own C-137	6-3 ¼ x 4 ½ 6-3 ¾ x 4 ½ 6-3 ¼ x 5	224	25. 3 27. 3 27. 3 22. 3 22. 3 22. 3 27. 3 27. 3 27. 3 33. 7 25. 4 27. 3 33. 7 25. 4 27. 3 27. 3 32. 27. 3 32.	54-2700 61-3000 61-3000 61-2750 67-2400 65-2700 65-2800 57-2400 68-2800 68-2600 68-2600 68-2100 68-2100 68-2200 71-3300 65-2760 65-2600 65-2760 65-2600 65-2600 65-2600 65-2600 65-2600 65-2760 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800 65-2800		CACCCCCCCCAC CBBAAASSCCCCCAACCCCCSC	NACANANA SANTANA SANTANA SANTANA SANTANA SANTANA SANTANA SANTANANA SANTANA SAN	8944440452533	#774PFFPPFFFFCCFPFFFPCCFCCCCCCCCCCCCCCCCC	300000404000400044000044000044000400040	NO NNO NNO NNO NNO NNO NNO NNO NNO NNO	Zen Zen Str Zen	VM VV M G G VV M VV M M VV M M VV M M VV M M VV M M VV M M VV M M V V M M V M	D-R	D-R D-R D-R D-R D-R D-R N-L D-R N-D-	1 1 2 3 3 4 5 6 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 22 23 22 22 33 33 34 35 36 37 38 36 37 38
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42 Acme. La 43 Amer. La 44 Atterbury 45 Atterbury 46 Autocar. 47 Autocar. 48 Available. 50 Brockway 52 Chicago. 33 Clinton. 54 Commerce 56 Condor. 57 Condor. 58 Condor.	## AX F. Chief 9R 44 A A E F1: F2: 44 44 45 46 41 46 41 46 41 61 61 61 61	1 1825 1 1935 1 1935 1 1935 1 1935 1 1995 1 1995 1 2885 1 3425 8 3 3600 1 1855 1 1900 1 1855 1 1855	169 156 160 160 160 160 160 160 160 160 160 16	169 169 169 169 169 169 169 169 169 169	11900 11000 11000 11000 11000 11000 1250	6005:5300 53005:5400 5715:5400 46005:5400 425:5409 487:77:5409 487:77:5409 487:77:5409 487:77:5409 487:77:5409 487:77:78:78:78:78:78:78:78:78:78:78:78:7	B7.50/20	DB7, 50/20 DP32x6 DB7, 50/20 DP32x6 DB7, 50/20 DP32x6 DB3x4x7 D6, 50/20 DP32x6 DB6, 50/20 DB7, 00/20	Bud DW6 Con W11 Con 16C Lyc ASB Con 16C Con 25A Con 16C Her JXB Her WXB Her WXC	6—4 x 4 x 5 x 5 x 5 x 5 x 5 x 5 x 5 x 5 x	330.0 227.0 248.278.0 248.214.248.263.298.0 339.309.0	0 33.7 0 27.2 2 27.2 6 31.5 2 27.3 7 27.3 3 27.3 31.5 0 33.7 38.4 6 31.5	73-2100 55-2600 70-3000 82-2600 65-2700 61-3000 65-2700 65-2400 67-2400 74-2400 96-3000		CCCCCCNACCCCCAC	222 3222222222222222222222222222222222	736 8 9 536 10 946	44477477733444374747777 773344447777744430444771747473747457477777777447744374 4477747777334443747477777777	##COC###COCO##########################	Ha do no	Str Zeen Str Zeen Zeen Zeen Zeen Zeen Zeen Zeen Zee	VGM VVMMMWVVVVMMMWWVVMMMWMWWVVMMMWWVVMMWWVVMMWWWWWW	A-L, A-L, L-EIS, L-A-L, L-EIS, L-A-L, L-L-EIS, L-A-L, L-A-	L-N L-N L-N L-N L-N L-N L-N L-N L-R D-R L-L N-E N-E L-L A-L L N-C R D-R L N-C R L	856 867 888 899 91 923 944 956 977 988 100 101 103 104 105 106 107 110 111 112 113 114

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1 Mod 2 Per 3 Mod 4 Per 5 Per 6 Per 7 Chi 8 Per 10 Own 11 Mod 12 Lon 14 Lon 15 Per 16 Per 17 Own 18 Own 24 Lon 22 Own 22 Own 24 Lon 23 Lon 24 Lon 24 Per 26 Per 26 Per 26 Per 26 Per 37 Fed 28 Fed 28 Fed 28 Fed 34 Fed 34 Fed 35 Per 37 Chi 38 Per 38	P.B&B P.B&B P.B&B D.B-L D.B-L P.B&B P.B&B P.B&B P.B&B P.B&B P.B&B Lon P.Own	B-L 214 B-L 214 WO-BB B-L 31 B-L 31 B-L 214 B-L 20 Cla Cla Cla Cla Cla Clark Own B-L	טטטטטטטטטטטטט	ANNING A SEE SEE SEE SEE SEE SEE SEE SEE SEE S	0 8 8 8 8 8 8 8 8 8	pi pi 4 pi 3 pi 4 pi 2 le 3 pi 2 le 3 pi 3 pi 4 let 2 lo lo	Own 800 Cla B370 Tim 53200H Tim 52200 H Tim 52200 H Tim 52200H Tim 5200H Tim 5200H Tim 5200H Tim 5200H Own 30 Own 20 Cla B-373 Cla B-373 Own Own Sal Sal Tim 53200H Tim 54000 Tim 5200H Tim 53200H	NATE OF THE PROPERTY OF THE PR	HHRRH RRHH	5.48 5.58 5.58 5.58 5.58 5.58 5.58 5.58 5.58 5.58 5.58 6.68 6.68 6.68 6.58 6.58 6.58 6.58 6.68 6.88	34.6 35.8 38.28.0 31.7 32.4.0 00pt 34.5 33.3 34.1 33.3 34.1 31.3 33.3 34.1 34.8 33.3 34.1 34.8 35.8 36.3 36.3 37.4 37.4 37.4 37.4 37.4 37.4 37.4 37	. Sal	B4IM LAIH LAIH LAIH LAIH LAIH LAIH LAIH LAIH	295 2I 220 T 308 T 413 T 279 Ci 452 T 136 T 315 T 302 F 229 II 394 F 229 II 394 F 230 X 230 X 230 X 230 X 230 X 230 T 24 T 25 T 394 F 29 T 29 T 29 T 29 T 29 T 29 T 29 T 29 T	X Ros Ros Ros Ros Ros Ros X Han D Ros X Ro	5 ½ x 3 ½ x ½ 5 ½ x 3 ½ x ½ 6 x 2 ½ x ½ 6 x 2 ½ x ½ 6 x 3 x ½ 6 ½ x 3 x ½ 6 ½ x 3 x ½ 6 ½ x 3 x ½ 6 x 3 x	PPCCCCC CCCCCCCCCCCCCCCCCCCCCCCCCCCCCC	96 117% 96 117% 96 117% 109 108 1286 64 1297 109 108 1286 64 1286 1286 1286 1286 1286 1286 1286 1286	60% 58 74% 74% 724% 724% 724% 724% 724% 724% 6090 83 52262 72% Opt 6690 83 57.72% 4066 903 57.84% 588% 588% 688% 688% 688% 688%	334 333334 33334 334 334 404 404 334 334	40x2 ¼ 40x2 ¼ 40x2 ¼ 38x2 ¼ 38x2 ¼ 38x2 ¼ 37 ½ x2 ¼ 42 .2 ½ 42x2 ¼ 40 ½ x2 ½ 40x2 ¼ 40x2 ¼ 40x2 ¼ 40x2 ¼	Cont' 52x2 ½ 52x3 ½ 52x3 ½ 57 ½ x2 ½ 57 ½ x2 ½ 57 ½ x2 ½ 54x2 ½ 54x2 ½ 54x2 ½ 54x2 ½ 52x3 3 50x3 3 50x3 3 50x3 3 50x2 ½ 50x3 3 50x2 ½ 50x2 ½ 50x3 3 50x2 ½ 50x2 ½ 50x2 ½ 50x2 ½ 50x3 3 50x2 ½ 50x2 ½ 50x2 ½ 50x2 ½ 50x3 3 50x2 ½ 5	MANANAN NAN NAN NAN NAN NAN NAN NAN NAN	30 31 32 33 34 35 36 37
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Line Number

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	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.		Camshaft Drive		gth M	No. Main Bearings	- 1 65	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	N one
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	Radiator Make	Type and Make	Make and Model	Location	No. of Forward Speeds	Aux. Locat. and Speeds	Universals Make and	Make and Model	Final Drive and Type	Drive and Torque		Reduc. in Low	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxiliary Type
23 Y Y 5 1 1 7 8 1 9 1 1 2 2 3 4 5 5 1 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 4 5 5 6 7 8 1 2 2 2 2 3 2 3 2 4 5 6 7 8 1 2 2 2 2 3 2 3 2 4 5 6 7 8 1 2 2 2 2 3 3 2 4 5 6 7 8 1 2 2 2 2 3 3 2 4 5 6 7 8 1 2 2 2 2 3 3 2 3 2 4 5 6 7 8 1 2 2 2 2 3 3 2 3 2 4 5 6 7 8 1 2 2 2 2 3 3 3 2 3 2 3 3 2 3 3 3 3 3 3	Own You Lon Lon Per Per Own Own Own Cown Own Cown Own Per	D.B&B D.B-L P.B-L P.B&B D.B-L D.Ful D.Ful Lon P.Own P.Own P.Own D.B-L D.B-L D.B-L D.B-L D.B-L P.Lon dp.Lon	Own Cov W4C	AUU	444444444444444444444444444444444444444	NO N	Cle Cle Cle Spi Spi Blo Blo Spi Spi Spi Spi 3 Cle Spi Spi 3 M.M.2 M.M.2 M.M.2 Spi Spi Blo Spi Blo Spi Blo Spi	Own Own Own 54200 H Tim 54200 H Tim 54200 H Tim 54000 Cla Tim 54000 Cla Cla Cla Cla Cla Cla Own 56 Own 7C Own 4C Own 4CB Tim 56200H Tim 56200H Tim 56200H Tim 54200H Tim 54200H	SSIF SEF SEF SEF SEF SEF SEF SEF SEF SEF SE	RRRRHHHHHHHHHHHHH	5.8 5.86 5.83 6.37 6.37 6.37 6.4.73 4.73 6.16 7.4 5.28 6.0 Opt 6.8	36 . 3 47 . 0 44 . 4 43 . 5 26 . 2 23 . 4 119 . 5 36 . 4 41 . 0 28 . 3 47 . 3	Tim 12703 H Tim 14704 H Col 5530 Cla Tim Tim Cla Tim Own 3DI Own 4D Own 4D Own 4D Tim 33000H Tim 33000H Tim 33000H Tim 31000H Shu 5427 Shu 5427 Shu 5447	LAIH LAIH LAIH LAIH LAIH LAIH LAIH LAIH	276 268 349 138 578 578 578 452 452 452	TX TX FX FX TX TX TX TX TX TX TX TX TX	Ros Han	6x3x \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	PPPPPCC CCCCCCTTT C .C	144 133 ½ 116 116 114 ¾ 119 ¾ 119 ¾ 115 ½ 112 Var Var Var Var Var 126 126	67 to 71 to 0pt 900 83 766 766 63 34 68 16 88 16 79 17 76 76 76 76 76 76 76 76 76 76 76 76 76	40 % 40 % 31 3 4 34 34 32 32 34 36 34 5 34 5 34 5 34 5 34 5 34 5 34	38x2 14 38x2 14 40x2 14 40x2 14 40x2 14 36x2 14 42x2 14 42x2 14 42x2 14 42x2 14 42x2 14 42x2 14 42x2 14 41x2 14 41x3 14 41x	Cont' 50121/4 54121/4 554121/4 554121/4 554121/4 554121/4 554121/4 554121/4 554121/4 5	NNXX :NXXXX :NXXXXXXXXXXXXXXXXXXXXXXXXX
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			Gen	neral		Tire	Size				Е	ngine							Fu		Elect	
Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Oross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.		Camahaft Drive		Dia. Main Bearings	Length Main Bearings	No. Main Bearings	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make
Ton-Cont' Crockway 170 Frockway 175 Frockway 175 Frockway 190 175 1	4680 4200 2530 2795 2250 3300 1515 1615 5520 4750 2740 4150 2740 4150 2740 4150 2740 4150 2740 4150 2740 4150 2740 4150 2740 4150 4150 4150 4150 4150 4150 4150 41	1680 1680 1680 1781 1881 1881 1881 1881 1881 1881 18	0 224 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	17000 17500 17500 19000 17500 19000 17200	720025 720025 720025 720025 72007 720025 72007 7	0 B3.25/20 0 P 34x7 0 P 36x6 0 P 38x7 0 P 36x6 0 P 38x7 0 P 34x7 0 P 36x6 0 P 38x7 0 P 34x7 0 P 36x6 0 P 32x6 0 P 34x7 0	DS34x5° B 9.75/24 DP38x7 DP34x7 DB8.25/20 DB7.50/20 DB7.50/20 DB7.50/20 DB7.50/20 DB8.25/20 DB8.25/20 DB8.25/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DB8.25/20 DB9.00/20 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP34x7 DP34x7 DP34x7 DP34x7 DP34x7 DB9.00/20 DB8.25/20 DP34x7 DP	Bud BA-6 Bud BA-6 Lyc TS Con 20-R Con 16R Con 16R Con 18R Her WXC Her WXC Her WXC Her WXC Her YXC Own Own Own Own Own Own Bud YBU-1 Bud K428 Bud EBU-1 Bud K428 Wau MK Con 16R Con 11R Con 16R Con 11R Own 257 Bud K381 Lyc TS Con 18R Bud DW 6 Her Con Con Con Con Con	6-4 1/4 x 4 1/4 6-4 x 4 1/4 4-4 1/4 x 5 1/2 6-3 1/4 x 5 1/6 6-3 1/4 x 5 1/6 6-3 1/4 x 5 1/6 6-4 x 4 1/4 6-4 x 4 1/4	380. 9 330. 0 410. 9 3 300. 0 410. 9 3 300. 0 410. 9 3 300. 0 353. 8 311. 0 353. 8 311. 0 353. 8 311. 0 353. 8 311. 0 353. 8 353. 1 353	$\begin{array}{c} 40.8\\ 40.8\\ 28.9\\ 9\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 45.9\\ 6\\ 138.4\\ 6\\ 6\\ 138.4\\ 6\\ 138.4\\ 6\\ 6\\ 138.4\\ 6\\ 6\\ 138.4\\ 6\\ 6\\ 6\\ 138.4\\ 6\\ 6\\ 6\\ 6\\ 138.4\\ 6\\ 6\\ 6\\ 6\\ 6\\ 6\\ 8\\ 6\\ 6\\ 6\\ 2\\ 8\\ 3\\ 8\\ 6\\ 6\\ 6\\ 8\\ 6\\ 6\\ 6\\ 8\\ 6\\ 6\\ 8\\ 6\\ 6\\ 8\\ 6\\ 6\\ 8\\ 6\\ 6\\ 8\\ 6\\ 8\\ 6\\ 6\\ 8\\ 6\\ 8\\ 6\\ 8\\ 6\\ 8\\ 6\\ 8\\ 6\\ 8\\ 8\\ 6\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\ 8\\$	89-2400 100-2400 89-2400 77-2200 49-1900 83-2100 73-2400 90-2200 90-2200 90-2200 91-22400 74-2400 85-22400 74-2400 85-2200 78-3000 96-	HHH 1.3.3.3.1HHHHHLLLLLLLLLLLLLLLLLLLLLLHHHHTT.HHHHHHLLLLHSLLLHLLLLLLLHHHH	00004000760000~~~~~~~0000400000000000000	**************************************	9 9 103 134 134		BYON ON ON ONE ALEMAN AND THE RESERVENCE OF THE STATE OF	Zen Str Zen	MIMMVVVVMMVVVVMMEEEVAVAAAAOVAAAAAOVAAAAAAAAAA	D-R A-L A-L D-R A-L L-N N-E E D-R L-N	D-RRRRD D-RRR A - L-L-L - RD-RRR A - L-L-L - RD-RRR A - L-L-L - RD-RRR A - L-L - RD-RRR RD-RR RD-RRR RD-RR RD-RRR RD-RR RD-RRR RD-RR RD-RRR RD-RR RD-RR RD-RR RD-RRR RD-RR RD-R

	Clutch	Gear	Set		· oz	Res	ar Axl	0		Front Axle	Bro	akes			Frame		Body	Mour Data	ting	Spr	ings	
Radiator Make	Type and Make	Make and Model	Location No. of Forward Speeds	Aux. Locat. and Speeds	Universals Make and P	Make and Model	Final Drive and Type	c. in High	Reduc. in Low	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front		Auxiliary Type
1 G&O 2 G&O 2 G&O 3 Lon 0 Per 1 Per 2 Per 3 Per 3 Per 2 Per 3 Per 2 Per 3 Per	D.Cov P. D.Ful D.Ful D.Ful D.B-L D.B-L D.Ful D.Gov D.G	Own B-L 514 B-L 514 B-L 515 Cot DAF Ful VU Own Own Own Own Own Own Own E-L 51-5 B-L 51-6 B-L 51-5 B-L 51-6 B-L	UADADUDUDUDUDUDUDUDUDUDUDU AUAAUAAUUDUUUUUUUU	00000200000000000000000000000000000000	Own 3	6 Tim 56200H 6 Tim 56200H 7 Tim 65200H 7 Tim 6520H 7 Tim 65200H	THE HEALTH HERE THE SECOND SEC	77888954-OOO®OOOOO7777888866666688555568887854-76868878564-76888786667866887864-76888954-768888888-76888888-78888888-78888888-7888888-7888888	75 46	Shu Shu Wis Wis Wis Wis Tim 15302 H Tim 15303 H Tim 15733 H Tim 15733 H Tim 15735 Shu 5552 Shu 5550 Shu 5550	LAIH LAIH	380 500 500 500 500 500 500 500 500 500 5	CD I I I I I I I I I I I I I I I I I I I	tos littos los littos los littos los littos los littos los littos los los littos los littos los littos los littos los littos los littos	8x3xxiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	TYCOTOPOCOTACCCOPAPOCCCCCTALCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC	156 156 110 Opt 97 Var Opt 100 142 142 142 115 115 1164 1164 112 95 Opt 128	753 Opp 8 763 773 773 773 773 773 773 773 773 773	34 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	40x2 ½ 43 ½ x3 44 x2 ½ 44 x2 ½ 45 ½ x2 ½ ½ 44 x2 ½ 45 ½ x2 ½ ½ ½ ½ x3 39x2 ½ 45 ½ x2 ½ ½ ½ ½ x3 39x2 ½ x3 39x2 ½ 39x2 39x2 39x2 39x2 39x2 39x2 3	54x3 56x3 56x3 56x3 56x3 56x3 56x3 56x3 56	THE NO. LEAST TO LEAST THE TAX NOT THE PROPERTY OF THE PROPERT

Line Number

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Line Number	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	haft Drive	Piston Material		Length Main Bearings	No. Main Bearings	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
11111111111111111111111111111111111111	3½ Ton—Con Available. T.43 Brockway. 3-4T. 195 Clinton. 85-6 ColemanD-40X 3½-5t Commerce. 80 Concord. J.LX-6 ZCorbitt. 1586 Duplex. EFFederal. U6-3-3½T Fisher-Std. 61-A Fraceal. U6-3-3½T Fisher-Std. 61-A F.W.D. CU-6 Garford. 80 (X)Gen. Mot. T-31 (X)Gen. Mot. T-42 (X)Gen. Mot. T-44 (X)Gen. Mot. T-44 (X)Gen. Mot. T-45 Gottredson. RP 76A	3860 5120 5250 4500 3860 5120 5250 1990 3325 3485 3900 4280 5350 4500 5350 5250 4650 4950 4290 4290 4290 4290 4290 4290 4290 429	1655 1481 1755 1411 1411 1411 1411 1411 1411 141	218 180 192 181 181 181 181 181 181 181 181 181 195 200 192 204 200 150 201 213 192 213 192 222 222 222 235 201 241 241 241 200 209 209 209 209 209 209 209 209 209	20000 16800 17800 14900 15000 15000 16000 21900 21900 21800 21800 15000 15000 15000 18400 18500 21000 18500 21000 21000 21000 18500 21000	75000700000000000000000000000000000000	0 P 38x7 0 P 36x6 0 B 9.00/20 18 36x6 5 P 36x8 0 P	DP34x7 DP34x7 DP34x7 DP34x7 DP34x7 P 38x9 B 36x12 DP32x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP36x8 D	Con 18R Con 16R Was 18R8 Bus 18R8 Her WXC	6—4 为 x 4 5 6 6 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	380, 94 411.0 411.1 311 311 311 311 311 311 311 311 311	128. 34. 45. 9 145. 9 145. 9 146. 9 136. 5 136. 5 140. 8 140. 8	85-2400 74-2400 105-2200 185-2200 85-2200 77-2400 57-2100 85-2200 76-2500 76-2500 76-2500 76-2500 76-2500 100-2400 100-2400 100-2400 100-2400 88-2100 88-2400			AND SAND SAND SAND SAND SAND SAND SAND S	133 2 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	7 CCC 7 CCC 7 F F CCC 7 F F CCC 7 F F CCC 7 C CCC 7 F F F F	Wa No Bu Bu Wa Wa Wa Ha Ha Ha Ha Ha Wa No Ow No	Zen Str Zen	MVVVVVV MV MM MM MM MM MM VV GV MM VV MM VV PPPPPV MEM MM VV GV MM VV MM VV MM VV MM VV MM VV MM VV MM MM	Els D-R D-R R-Bo A-L D-R D-R	D-R A-L D-R A-L D-R A-L D-R A-L D-R	46 47 48 49 50 51 52
55555666666666666666666666666666666666	Woods	4750 4800 5330 4800 5330 4050 4350 5220 5330 4050 4350 4650 4350 4650 4650 4650 4650 4650 5500 5500 55	192 Opp 170 190 178 169 178 169 178 182 144 141 141 141 141 141 153 160 173 173 174 175 176 176 177 178 178 178 178 178 178 178 178 178	Op 1999 Op 199	19000 16300 19315 20000 19500 19500 20000 21600 21600 21600 21600 19500 24000 19000	6000) P 36x8 1 B 9.75/20 1 B 9.75/20 1 B 9.06/20 1 B 9.00/20 1 B 9.00	DS36x6 DS36x6 S 36x14 DBS.25/20 DP36x8 DB9.00/20 DB 9.00/20 DB 9.05/20 DB9.00/20 DB 9.75/20 DB9.00x20 DB9.00x20 DB9.00x20 DB9.00x20 DB9.75/20	Her WXC Con 20R Wau 6AB Con Wau 68RL Bud YTU Bud YTU Bud BA 6 Con 21R Con 18R Con 18R Con 18R Con 18R Con 18R Wau SRL Con 18R Con 21R Wau SRL Con 18R Wau SRL Bud BA 6 Own 257 Buick Buick Own 257	6-41/4 x43/4 6-41/	381 411. 428. 340. 339. 428. 4529. 427. 462. 427. 462. 427. 462. 427. 428. 427. 428. 427. 428. 427. 428. 488. 488. 488. 488. 488. 488. 488. 488. 488. 488. 488. 488.	45.9 32.4 040.8 145.9 038.4 45.9 051.3 040.8 145.9 040.8 040.8 040.8 055.28 055.28 055.28	97-2000 50-1400 50-1400 83-2100 82-2400 94-2200 1100-2200 1124-2200 98-2000 1124-2200 1122-2400 1102-2400 1102-2400 1102-2400 1102-2400 1102-2500 1102-2500 1102-2500 1102-2500 1102-2500	LLLLHHHLLLLHHLLHHHH		32.54	13% 11% 11% 13% 15 15 13% 13% 13% 13% 13% 13% 13% 13% 13% 13%	7 FF 3 PP 4	Wife Bull Bull Bull Bull Bull Bull Bull Bul	Zen Zen	VV	Spi Spl A-L D-R D-R A-L A-L A-L A-L D-R D-R	A-LL A-L R-LL A-L R-LL A-L R-LL A-L R-LL A-L R-L R-L A-L R-L A-L R-L A-L R-L R-L A-L R-L R-L R-L R-L R-L R-L R-L R-L R-L R	60 60 60 60 60 60 60 60 60 60 60 60 60 6

	Clutch	Gear	Sei	t		No.	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Mour Data	ting	Spi	ings	
Radiator Make	Type and Make	Make and Model	ation	No. of Forward Speeds	Aux. Locat. and Speeds	Universals Make and	Make and Model	Final Drive and Type	Drive and Torque		Reduc. in Low	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axie	Width of Frame	Front	Roar	Auxiliary Type
1 You 22 G&O 3 Per 4 R-T 5 Lon 6 Own 1 Lon 7 Per 9 Lon 1 Lon	B-L P.B-&B D.Ful P.B-&B D.B-L P.B-L P.B-L D.B-L	B-L 55 Ful R U16 B-L 60 Max B-L 51 B-L 314 B-L 314 B-L B-L 60 B-L 51 Own B-L 60 Max Own	UAUUUAUUNAA AAUUUUUUUUU AAAAUUU	~4444775575457444875847444214445444448445	NOO AA 2 ANO NNO NNO NNO NNO NNO NNO NNO NNO NNO	Spi	Tim 65720 Wia Tim65706 HP Wis 6700DP Tim 65706D Tim 55200 Own 55200 Tim 55200H Own U Tim 65706 HP Tim 55200H Own U Tim 65700 HP Tim 55200H Own U Tim 65720H Tim 55200H Tim 55200H Tim 55200H Tim 55200H Tim 55200H Tim 55200H Tim 5670H Tim 5670H Tim 5670H Tim 56200H Tim 6570H Tim 56200H Tim 6570H Tim 56200H Tim 6670DP Tim 56200H Tim 5670H Tim 570H Tim 5720H Tim 55200H	WFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	RH RHHRRAH HHRRARARAHHRHRHRHRRARAH HHRRARARARA	7. 75 8. 8. 9 9. 95 8. 10 . 3 6 . 57 7. 7. 25 16 . 3 8. 90 9. 95 8. 90 9. 95 9	73.6 98.2 98.2 98.2 98.2 98.2 98.2 98.2 98.2	Tim 16302 Tim 15300 Tim 33000H Own Tim 33000H Own Own Tim 3300H Own		471 520 660 660 660 767 767 768 768 768 768 420 471 710 665 665 666 650 576 660 660 660 471 760 660 660 660 660 660 660 660	CD TTD TTX TX TX TX TX TX TX TX TX TX TX TX TX	Ros	7x2 1/4 x 1/4 8 1/4 x 3/4 x 1/4 7x3 1/4 x 1/4 7x3 1/4 x 1/4 7x3 1/4 x 1/4 7x3 1/4 x 1/4 6	THE CHILDRE STREET THE CHILD COCCCC C	113 ¼ 156 144 Opt 144 172 172 172 136 142 143 108 Opt Opt Opt 167 109 156 143 Var Var Opt	Opt 84 84 89 94 1/2 Opt 88 97 181	324 334 334 333 336 346 346 347 347 347 347 347 347 347 347	40x2 \(\frac{1}{4}\) 40x2 \(\frac{1}{4}\) 43x4 \(\frac{1}{4}\) 43x4 \(\frac{1}{4}\) 43x4 \(\frac{1}{4}\) 43x4 \(\frac{1}{4}\) 44x3 \(\frac{1}{4}\) 40x2 \(\frac{1}{4}\) 42x2 \(\frac{1}{4}\) 42x2 \(\frac{1}{4}\) 43x2 \(\frac{1}{4}\) 43x2 \(\frac{1}{4}\) 43x2 \(\frac{1}{4}\) 43x2 \(\frac{1}{4}\) 43x2 \(\frac{1}{4}\) 40x2 \(\frac{1}{4}\)		sistes Resistes and established becaused the Control of the Con
09 G&C 11 Per 17 G&C 17 Per 17 G&C 17 Per 17 G&C 17 Per 17	D.B-L D.B-	Fu! MG 14 B-L 51 B-L 55 Cov Cov Cov B-L 55 B-L 55 B-L 55 B-L 55 B-L 55 B-L 60 Max Own	AAAUUUUUAAUUUUAAUUUUAAUAAAAAAU	\$7744444527757444444744555574788247744744748444744444	NO N	Spi 6 Spi 3 Spi 3 Spi 4 Spi 4 Spi 4 Cle Blo 4 Cle Blo 5 Spi Spi Spi Spi Spi Spi Spi Spi Spi Spi	Wis 1237H Tim 66700 Wis Tim 65720 Tim 65720 Til 66720 Eat 2412H Wis 69317 Wis 1552B Tim 65720DI Tim 65702D Tim 65720DI Tim 65720H Own Tin Own Tin Own 74	2F WFF SF 22F SF 2FF WFF ZFF Z	HERRICAL HERRICAL HERRICAL GERGERARIES TRRESTED FOR THE FRANCE OF THE FR	7 22 8 7 2 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	5 38 88 80 52 37 36 56 56 58 38 27 00 127 7 58 42 38 38 35 56 57 40 127 7 58 42 38 38 38 38 38 38 38 38 38 38 38 38 38	Film 35000 Shu 5572 Film 13002 Film 13002 Film 13002 Film 13002 Film 16302 Fi	B4IM B4IM B4IM B4IM B4IM B4IM B4IM L4IHV L4IHV	5000 53477 4934 2233 7637 7637 7637 7637 7637 7637 7640 7640 7650 7677 7777 7366 6666 6666 6667 7500	3 TD	Ros Ros Ros Ros Ros Ros Ros Ros Ros	8x3x 14 7x2 14x 14 9 16x 2 14x 14 10x3x 14 7x3x 14 7x3x 14 12x3 14x 14 12x3 14x 14 12x3 14x 14 12x3 14x 14 12x3 14x 14 14x3 14x 14 14x3 14x 14	PTOTT OTPPPPPOOCO PFFFFFF OFFITTIFFFFFF GOROOGHTO O OHI	1693 1694 1695 1696	Sat	314 34 34 34 34 34 34 34 34 34 34 34 34 34	42½ x2½ 38x2½ 38x2½ 38x2½ 38x2⅓ 38x2⅓ 38x2⅓ 40x3 40x3 40x3 40x3 40x3 40x3 40x2⅓ 42x2⅓ 40x2⅓ 42x2⅓ 4x2⅓ 4	56x3 ½ 56x3 ½ 54x3 54x3 52¼ x2 ½ 50x3 50x3 50x3 50x3 50x3 50x3 50x3	R : WER IN : PERSONAL : RELEASE : R : RESENTABLE SERVICES

			Ge	neral			Tire	Size				En	ngine							Fu		Elect		
Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)		Chassis Wt. (Stripped)	Front	S e a s	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.		Valve Arrangement		-	Length Main Bearings	No. Main Bearings Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
4 Ton—Cont' Witt-Will	4440 4600 4960 3595	159 159 190 168	Or Or 18:	216 216 2175	00	8000 7200	P9.75/20 P9.75/20 B 9.75/20 P 36x8	DP9.75/20 DP9.75/20 DB9.75/20 DP36x8	Con 20R Con 21R Her YXC 3 Lyc HD	6-4 1/4 x 4 3/4 6-4 3/4 x 4 3/4 6-4 5/4 x 4 3/4 8-3 1/4 x 4 1/2	381 427 479 298.6	40.8 45.9 51.2 33.8	88-2200 100-2600 104-2200 115-3300	HOLL	NNCC	234 234 3 238	13 Å 13 Å 15	7 FP 7 FP 7 PC 5 PC	No No Ha Ha	Zen Zen Str Zen	E M M	D-R D-R R-Bo A-L	D-R D-R A-L A-L	1 2 3 4
4 ½ 1 On 5 Gotf dson RD,RW96A 6 Larrabee 85				240	00	6960 6950 7700	B9.75/20 B9.75/20 B 9.00/20 B 9.00/20 B 9.75/20 B 9.00/20 P 36x8	DB9.75/20 DB9.00/20 DB9.00/20 DB9.75/20	Buda K479 Con 21R Her WXC Her WXC3 Her WXC Her WXC2 Wau SRL	6-4 % x4 34 6-4 % x4 34 6-4 x4 34 6-4 x4 34 6-4 x4 34 6-4 x4 34 6-4 36 x5 36	$383.0 \\ 339.0 \\ 360.8$	51.2 45.9 38.4 43.3 38.4 40.3 45.9	92-2400 73-2200 80-2200	LOLLOLLOLLOLLOLLOLLOLLOLLOLLOLLOLLOLLOL	CCCCCCC	3 234 25% 25% 25% 25% 25% 25% 25% 3	11 ½ 13 ¼ 13 ¼ 13 ¼ 13 ¼ 13 ¼ 13 ¼	7 FP 7 FP 7 PC 7 PC 7 PC 7 PC 7 FP	Ha No Mo Mo Wa	Zen Zen Zen Zen Zen Zen Str	G M G G	D-R D-R A-L A-L A-L A-L D-R	D-R D-R A-L A-L A-L A-L D-R	5 6 7 8 9 10
S Ton	5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5500 5615 5615 5615 5775 5775 5760	192 194 224 192 192 192 192 192 192 192 192 193 193 193 193 193 193 193 193 193 193	2 Opt	235:22 235:45 23	000 1000 1000 1000 1000 1000 1000 1000	9400 9400 9400 9100 9100 9100 9400 9100 9400 9400 9500	B10.50/20 B10.50/20 P 40x8 B10.50/20 P 40x8 B10.50/20 P 36x8 B10.50/20 P 38x9 B 10.50/20 B 10.50/20	DB10.50/20 DB10.50/20 DB10.50/20 DP40x8 DP36x8 DB10.50/20 DP42x9 DP38x9 DB10.50/20 DP42x9 DP38x9 B 10.50/20 DP40x8 DS40x7 DS40x7 DS40x7 DS40x7 DS40x7 DS40x7 DS40x7 DS9.00/20 DB9.00/20 DP38x9 DB9.75/22 DB9.75/28 S 40x12 DB9.75/28 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DP36x9 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DB9.00/20 DP36x8 DP36x8 DP36x9 DP36x8 DB9.00/20 DB9.00/20 DB9.00/20 DB9.00/20 DB9.00/20 DB9.75/20 DB9.75/20 DB9.75/22	Con 21R Con 15H Own Con 15H Own Con 15H Own Con 21R Own Own Wau 6RB Con Bud BTU Bud BA6 Bud GF-6 Bud GF-6 Bud BA6 Con 16H Con 21R Con 21R Con 21R Con 21R Her YXC4 Bud BBU Bud GL6 Con 21R Bud BA6 Own 331 Own 331 Own 331 Her YXC3 Bud BA6 Own 23R Con 21R Con 21R Con 21R Con 21R Con 21R Con 21R Her YXC3 Bud GF6 Wau 68RL Her YXC3 Bud GF6 Wau SRL Wau GRB Own GRB	6641/26244444444444444444444444444444444	428. 4 548. 6 572. 5 6 6 11. 4 427. 5 462. 4 11. 4 478. 4 411. 4 428. 4 411. 4 428. 4	45.96 48.66 48.66 48.66 48.66 49.00 40	100-2200 105-2001 115-1600 80-2200 101-2400 101-2400 101-2400 101-2400 101-2400 100-2400 61-1400 105-2200 831-2400 100-2200 831-2400 100-2200 102-2400 102-2400 102-2400 103-2200 90-2200 90-2200 90-2200 90-2200 102-2400 105-2200 102-2400 105-2200 102-2400 105-2200 102-2400 105-200 102-2400 105-200 102-2400 105-200 107-100-200 107-100-200 107-100-200 107-100-200 107-100-200 107-100-200 108-200 108-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 109-200 1100-200 109-200 109-200 1100-200 109-200 1100-200 109-200 1100-200 109-200	CTHEFT COLORS OF THE STATE OF T	0.000.0000.0000.0000.0000.0000.0000.0000	THE TAX AND THE TA	13 to 10 to	77PFP 77FFP 77FF 77FFP 77FF 77F 77F 77FF 77FF 77F 77	Haa Peo On Haa Haa Haa Haa Haa Haa Haa Haa Haa Ha	Str Str Zen Zen Zen Zen Zen Str Zen	MMVVVVVVMMVVVMMMMMMMMMMMMMMMMMMMMMMMMM	A-L L D-R A-L D-R A-L D-R A-L D-R Spl Spl R A-L D-R Spl D-R A-L D-R B-R B-B-B B-B B-B-B B-B	A-L L D-R A-L L D-R A-L L D-R A-L L D-R A-L N D-R R D-D D-R R R D-D D-R R D-	12 13 14 15 16 17 17 18 19 20 12 12 23 24 12 25 26 27 28 33 33 34 33 36 33 36 33 36 33 36 36 36 36 36 36

=		Clutch	Gear	Set		, o N	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Mour	nting	Spi	ings	
Line Number	Radiator Make	Type and Make	Make and Model	ation	No. of Forward Speeds	ersals Make and	Make and Model	Final Drive and Type	Drive and Torque	Reduc. in High		Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Pront	Roar	Auxiliary Type
3	Per Per Chi Mod	D.B-L D.B-L D.B-L DP.Lon	B-L 55 B-L 55 B-L 615 Ful MGU	UUUU	4 No 4 No 5 No 4 No	Spi Spi Blo 5 Spi 3	Tim 65720H Tim 65720H Tim 75720 H Tim 58200H	WF WF 2F SF	RRR	7.25 6.8 Opt 7.8	38.8 38.8 Opt 50.7	Tim 35000H Tim 35000H Tim 35000 H Shu 5572	LAIHV LAIHV LAIH LAIH	768 768	CD FD	Ros Ros Ros Ros	7x2 ½ x ¼ 7x2 ½ x ¼ 7x3 ½ x % 8x3x ¼	PPPT	Var Var Opt Opt	76 76 Opt Opt	32	Ton C 41x21/4 41x21/4 411/4x21/4 42x3	54x3 54x3 53x3 56x3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
6 7 8 9 10	McC Per Lon Lon You You Own	D.B-L D.B-L P.B-L P.B-L D.Ful D.Ful P.B-L	B-L 60-7 B-L 55 B-L 314 B-L 51-4 Ful MG U Ful MG U B-L 615	A A U U U U U A	7 No 7 No 4 4 No 4 No 4 Op	Pet 3	Tim 66720dh Tim66702DE Tim 58200 H Tim 58200 H Wis 8837AL Own Tim	SF	FRRRRR	9.5 9.0 6.13 6.13 7.14 8.00 Opt	85.8 40.5 32.9 46.4	Tim 26450H Tim 16702H Tim 33020 H Tim 33020 H Tim 33020 H Tim 33020 H Shu 5572 Shu 615	LAIH LAIH LAIH LAIH IAIHV LAIHV T2IMV	659 659 658 893	TX TD	Ros Ros Ros Ros Ros Ros Ros	8x3 ½x ½ 8x3 ½x ¼ 9 ½ x3 ½x ½ 9 ¾ x3 ½ x ½ 7x3x ¼ 8 ½ x3x ¼ 7x3 ½ x ¾	12	Opt 156 156 Opt Opt Opt	Opt 101 995% Opt Opt Opt Opt.	311/2	40x2 ½ 40x2 ½ 40x2 ½ 41 ½ x2 ½ 40x2 ½	1½ To 54x4 56x3 54x3 50x3 50x3 56x3 5 To	N
11456711171199011111111111111111111111111111	Per Per Per Per Own Own R-T Fer Lon Own Lon Lon Lon Lon Lon Lon Lon Lon Lon Lo	P. Own D.B-L D.B-L D.B-L D.B-L B-L P. Own P. Own P. Own P. Own P. Own P. D.B-L	Ful MG U Ful V UO B-L60 Ma Own Own Own Own Own Own Own Own Own Own	AU AAUU AAAAA JAAA JUU AUU AU AAAAAA AAAA JAAA JUU AU AU AAAAAAAA	127 4 NNA ANNAN NNNNNNNNNNNNNNNNNNNNNNNNNN	Spi Sp		WF WF PP PP 2FFFF WWWWWW 2FFFF WWW WWW 2FFFF WWW WWW	RRHRHHRRREHH HELLERRRRH RILLER HELLER	8 . 5 10	85 1	Wis 122F O Tim 16302 2 Tim 1660 Tim 26450H Shu 678 Shu 615 4 Shu 650 Shu 650 Shu 650 Shu 650 O Tim 35020 H 9 Tim 35020 H 9 Tim 350020 O Tim 350020 O Tim 16302 6 Own 5 Own O Own O Own	041A L41HV L41H L041H 002IM L041H L041H L041H T21H W2/41M W2/41M W2/41M W1/41H W2/41M W2/41M W2/41M W2/41M W2/41M W2/41M W2/41HV W2/41H W2/41HV W2/41H W4/1A L41HV U4/1A L41HV	921 793 864 502 441 502 441 602 441 522 543 544 775 544 777 801 602 649 449 449 449 449 449 449 449	TD TD CD	Han Ros Ros Ros Ros Ros Ros Ros Ros Ros Ros	9x3x 1/4 8x3x 1/4 8x3x 1/4 9x3x 1/4 9x3x 1/4 18 1/4 1/2 1/4 1/4 18 1/4 1/2 1/4 1/4 18 1/4 18 1/4	C. COPPTTOC. COTOPTTOCOPOCO PREFERENCE CONTINUE TO COLOR TO CONTINUE TO COLOR TO COL	221 158 ½ 175 ½ 175 ½ 175 ½ 175 ½ 175 ½ 175 ½ 175 ½ 175 ½ 168 168 168 168 168 168 168 168 168 168	105 105 105 105 105 105 105 105 105 105 105 105 105 105 105 105 107 105 107 107 108	34 1 34 4 34 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 4 3 34 3	40x3 40x3 40x3 40x3 40x3 40x3 40x2 46x3 40x2 44x3 412x3 412x3 42x2 44x3 42x3 42x2 44x3 42x3 42x3 42x3 42x3 42x3 42x3 42x3 42x3 42x3 42x3 42x3 44x3 42x3 44x3	54x3 ½ 54x3 ½ 56x3 3 56x4 54½ x4 54½ x4 55½ x4 55½ x4 55½ x4 55½ x4 56x3 ½ 60x3	KIN : ::XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
	6 Lon 17 Lon 18 Lon 19 G&C 10 Lon 19 G&C 10 Lon 10 William 19 G&C 10 Lon 10 William 19 G&C 10 Lon 10	dp. Lo D. B-L D. B-L D. B-L D.	D B-L Own B Own B B-L 70 B-L B-L B-L 60 B L 714 B-L-60 M B-L 60 B-L 714 B-L-60 M B-L 714 B-L-60 M Own Own Own Own B-L-60 M Ful MHU	AX AAX AX	4 CO	ppt spi 6 50 Own ppt spi 6 50 Own ppt spi 6 50 Spi 3 50 Spi 4 50 Spi 8 50 Spi 8 50 Spi 8 50 Spi 9 50 S	Tim 76730 Own 16R Own C Tim 68720 Tim 68702D Wis HD Tim 68702D Tim 68702I Tim 68702I Wis HD Own	DP W W W W W W W W W W W W W W W W W W W	THE POINT OF THE P	R 8.3 R 10 R 8 10 R 11 H 8 10 R 8 10 R 11 H 8 10 R 8 R 11 R 11 R 11 R 11 R 11 R 11 R	13 33 35 7 52 0 94 75 63 0 95 8 83 5 1 85 1 95 95 95 7 40 95 5 7 40 95 95 95 95 95 95 95 95 95 95 95 95 95	7 Tim 27451 7 Tim 27451 8 Tim 27451 0 Own 16R 5 Own CL 0 Tim 27450 0 Shu 0 Shu 0 Shu 17 Shu 0 Wis HD 0 Tim 16302 0 Tim 16302 16 Own 13 Own 14 Tim 17302 15 Tim 17302 16 Tim 17302 17 Tim 17302 18 Tim 17302 18 Tim 17302 19 Tim 17302 19 Tim 17302 10 Tim 17302 10 Tim 17302 10 Tim 17302 11 Tim 17302 11 Tim 17302	B4IM B4IM B4IM B4IM B4IM B4IM B4IM B4IM	72 97 67 67 66 22 7 67 44 7 5 5 6 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	20 CE	Ros Ros Ros Own Ros Ros	Sx3	4	C 172C 172C 172C 172C 172C 172C 172C 172	102 139 34 88 99 99 t Opt t Opt 109 109 87 18 18	33 33 33 33 33 34 34 34 34 34 34 34 34 3	42 ½ x3 40x3 40x3 43 ½ x3 48x4 46x3 44x3 44x3	56x4 56x4 56x4 56x4 55 \(\) x 4 54 \(\) x 4 55 \(\) x 4 55 \(\) x 4 56x3 \(\) 56x3 \(\) 56x3 \(\) 52x4 50x3 \(\) 50x3 50x3 \(\) 54x3 54x3 54x3	Link North State Control of the Cont

Line Number

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Line Number	Make, Model and Capacity	Chassis Price	Standard W.B.	1 00	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	Valve Arrangement	Camshaft Drive	Dia. Main Bearings	Length Main Bearings	No. Main Bearings	1 6	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
1123344455	Mack AC. Mack AP. Moreland H7 Netco K Pierce-Arrow PZ Relay 100B, 7½ Ton Schacht 40HA Schacht 40HB Schacht 66HA Service 100ZB Standard 5-7 Sterling FC140-6, 7½ Sterling FC145-6, 7½ Sterling FC145-7½ Sterling FC145-6, 7½ Sterling FC145-6, 7½ Sterling FC145-7½ Sterling FC145-	5500 6550 66500 6900 6900 55200 6900 55700 6975	182 182 174 156 191 191 191 191 191 191 191 191 191 19	2242 2122 2122 2132 2132 2132 2132 2132	27800 27800 25000 30000 24000 24000 32000 34000 29200 31000 28000 28000 28000 28000 28000 28000 28000 27000	8000 110000 10750 9250 11000 11200 11200 10350 10350 10350 10350 10050 1	P 40x8 P 38x7 P 38x9 S 36x6 B 10,50/24 S 36x7 P 36x8 B 10,50/40 B 9.75/24 B 9.75/24 B 9.75/24 B 10.50/20 B 10.50/20	DP40x8 8 40x14 DP38x9 D840x6 DB10.50/24 D840x7 D840x8 DB10.50/20 DB10.50/20 DB10.50/20 DB10.50/20 DB10.50/20 DB10.50/20 DB10.50/24 8 40x14 DP42x9 DP40x8	Con Con Con Con Wau 6AB Own AC Own BK Own AP Her YXC Lyc AC Lyc AC Lyc AC Her RXC Her RXC Her RXC Her RXC Her RXC Wau SRL Wau SRL Wau SRL Wau AB Wau RB Wau RB Wau RB Own 6 Wau RB Own 6 Wau RB Own 6 Wau RB Own GRB	2.6	611 427 5 549 0 549 0 525 5 611 427 5 525 5 611 428 4 420 6 612 5 428 4 428 4 428 4 428 4 428 4 429 4 62 4 429 6 677 326 6 770 326 7 770 6	45.9 48.6 64.2 45.9 448.6 651.2 45.9 448.6 651.2 45.9 448.6 651.2 45.9 46.0 660.2 45.6 6	127-2300 100-2400 116-1800 98-1850 77-1800 126-2200 77-1800 130-2000 130-2000 115-2000 115-2200 115-2200 115-2200 102-2400 99-2000 99-2000 99-2000 105-2000 115-2000	HELLELLELLELLELLELLELLELLELLELLEL	ANGCOSSSSSSCCACCCCCCCCCCCCCCCCCCCCCCCCCCCC		1331100554	7 CC 7 FF 4 PC 3 PS 3 PS 3 PS 7 PC 7 PC 7 PC 7 PC 4 PC 4 PC 4 PC 4 PC	KPPPe Was On Own On	Str Str Str Str Zen	ME MG V G V V M M M M M V V P M M M M M M M M M M	A-L L-N R-Bo R-Bo A-L D-R A-L D-R A-L D-R D-R D-R D-R D-R R-Bo D-R D-R D-R D-R D-R D-R D-R D-R D-R D-R	A-L L-N N-E A-L L-N-E A-L L-D-R A-L L-N-E	1 2 2 3 4 4 5 6 6 7 7 8 9 9 10 0 11 1 12 13 1 15 1 15 1 15 1 12 2 2 2 3 2 4 4 2 9 3 0 0 3 1 3 2 3 3 3 3 3 3 3 3 3 3 4 0 4 1 1
4444455555555555	2 Day Elder 345 10 Too 3 Day Elder 402 12 Too 4 Diamond T . 801 4T 5 Diamond T . 1200 6T 5 Diamond T . 1200 6T 5 Diamond T . 1601 8T 6 Diamond T . 1601 8T 7 Diamond T . 1601 8T 8 Douglas . F66 5T 8 Engel . 6-26	8100 1350 1450	0 188 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	28500 34500 21000 21000 36000 36000 36000 12500 12500 12500 12500 12500 28000 28000 24000 24000 28000 36000 36000 36000 36000 36000 36000 37600 38000 40500 28000 38000 40500 38000 40500 38000 38000 40500 38000	12500 12500 12500 12500 12500 12000 13000 13000 13000 11000 11100 11200 11100 11200 11100 11200 11100 11200 11100 11200 11100 11200 11100 11200 11100 11200 11100 11200 11100 11200	B8.25/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.00/20 B9.75/20 B9.00/20	DB8.25/20 DB9.00/20 DB9.00/20 DB9.75/20 P 36x8 DP34x7 DP36x8 DP36x8 DP36x8 DP36x8 DP39.00/20 DB9.00/20 DB9.75/20 BB1.25/20 BB1.25/20 BB1.25/20 BB1.25/20 BB1.25/20 DB9.75/20 DB9.00/20 DB9.00/20 DB9.00/20	Wau SRL Wau AB Con Wio Con 17E Con 16C Con Wio Con 17E Con 20R Wau 68RL Wau 6RB Her YXC 3 Con 16H Wau 6RB Her YXC 3 Con 16H Bud DW6 Bud BA6 Wau MK Wau MK Wau MK Wau MK Wau AB	6-4 % x5 ; 6-4 % x4 ; 6-3 % x4 ; 6-3 % x4 ; 6-4 % x4 ; 6-4 % x4 ; 6-4 % x5 ; 6-3 % x5 ; 6-4 % x5 ;	462 462 200 215 248 380 4 462 2462 462 462 462 462 462 462 462	466 466 448 488 488 488 488 488 488 488	98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 98 - 200 200 48 - 250 60 - 260 64 - 250 48 - 250 60 - 260 90 - 220 102 - 220 102 - 220 102 - 220 102 - 200 115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 210 3115 - 310 311	LLLLLLLLLLLLLLLLLLLLLLLLLLLLLLHHHHHLLLLL	$\begin{array}{c} G G G G G G C C C C C C C C C C C C C $	aaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaa	13 11 15 15 16 17 18 18 18 18 18 18 18 18 18 18 18 18 18	7777747477777744377737777747777744377737774777777	COC	zen	MMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMM	D-R A-L L-N L-N D-R	D-R A-L L-N-L L-N-R D-R D-R D-R D-R D-R D-R D-R D-R D-R D	423 444 444 445 446 447 488 446 447 488 446 477 488 446 477 488 478 488 488 488 488 488 488 488

	Clutch	Gear S	1			No.		Cear	Axl	e	Ţ.		Front Axle	Bra	kes			Frame		Body	Moun	ting	Spr	ings	
Radiator Make	Type and Make	Make and Model	ition	of Forward	Aux. Locat. and Speeds	Universals Make and	Make and Model	Wheels Driven	Final Drive and Type	Drive and Torque	Reduc. in High	Reduc. in Low	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxillary Type
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KEY OF REFERENCES

GENERAL

Gross Vehicte Weight—Chassis weight, plus body and cab, plus pay load.

Chassis Price is for truck with standard wheelbase listed and with tires listed F.O.B. factory, unless otherwise specified.

b—Price of Mack AC 7-10 ton, \$4,950, tires, S 36x5, DS 40x5: 11-14 ton, \$5,500, tires, S 36x6, DS 40x5: 15 ton, \$6,000, tires S 36x7, DS 40x7.

(U)—Gotfredson-Rear Axle Model B800 also provided with 2412 EA-Car.

(V)—Hug 87M has wheelbase of 120 in. C87 has wheelbase of 146, 154, 171 and 181.

(Y)—Chevrolet utility model with dual 30x5 rear tires lists at \$545.00.

(Z)—Larger engines and corresponding transmissions provided on all models of Corbit trucks when type of service requires them.

TIRES

-Dual Balloons standard equipment. P—High Pressure Pneumatics standard equipment.

equipment.

DP—Dual High Pressure Pneumatics
standard equipment.

S—Solids.

DS—Dual Solids.

--Pneumatics furnished at extra cost.

ENGINE

Bud—Buda Company.

Con—Continental Motors Corp.

HaS—American Car & Fdy. Co.

Her—Hercules Motor Corp.

Lyc—Lycoming Motor Corp.

Wau—Waukesha Motor Co.

Wis—Wisconsin Motor Mfg. Co.

Valve Arrangement

H—In head. L—"L" Head. S—Sleeve. T—"T" Head.

Camshaft Drive

C—Chain G—Gear.

Piston Material

A—Aluminum alloy.
B—Semi-steel.
C—Cast iron. -Aluminum alloy with strut.

-Rear main bearing.

Oiling System

CC—Pressure to main, connecting rod and camshaft bearings.
FP—Pressure to main, connecting rcd. camshaft bearings and piston pins.
PC—Pressure to mains and connecting rod bearings.

PG—Pump, gravity and splash. PS—Pressure with splash.

SP—Circulating with splash

Bf-Bethlehem Fabricators, Inc. Bu-Buda Co-Continental.

Co—Continental,
Ha—Handy Governor Co.
HS—Amer, Car & Fdy, Co,
KP—Handy Governor Co.
Mo—Monarch,
No—Not supplied.
On—Own
Op—Optional.
Pe—Pierce Governor Co.
Si—Simplex (Eisemann Magneto Corp.)
St—Sterling.
Wa—Waukesha,

Radiator

Rac Bus—Bush Mfg. Co. Chi—Chicago Mfg. Co. Fed—Fedders Mfg. Co. G&O—G & O Mfg. Co. Har—Harrison Rad. Corp. Hex—Hexcel Rad. Co. Lon—Long Mfg. Company. McC—McCord Rad. & Mfg. Co. Mod—Modine Mfg. Co. Per—Perfex Corp. R-T—Rome-Turney Rad. Co. You—Young Rad. Company.

FUEL SYSTEM

Carburetor Make

-Carter Carburetor Co. Mar—Marvel Carburetor Co. Sch—Wheeler Schebler Co. Ste-Detroit Lubricator Str—Detroit Lubricator. Str—Stromberg Motor Dev. Co. Stw—Stewart.

Til—Tillotson Mfg. Co. Zen—Zenith-Detroit Corp.

Fuel Feed

--Electric Pump. --Gravity. --Mechanica! Pump. --Pressure. --Vacuum.

ELECTRICAL SYSTEMS

A-Bo—Amer. Bosch Magneto Co.
A-Bo—Robert Bosch Magneto Co.
Apo—Apollo Magneto Corp.
D-R—Delco Remy Company.
Eis—Eiseman: Magneto Corp.
L-N—Lecce-Neville Co.
N-E—North East Elec. Co.
Spi—Splitdorf Electrical Co.
i—Generator and Starter at extra cost.
2—Starter not supplied. Generator at extra cost.
3—Starter at extra cost. Make

CLUTCH Type

D—Multiple disk.
dp—Double Plate,
O—Plate in oil.
P—Single plate.

Make

B&B—Borg & Beck Co.
B-L—Brown-Lipe Gear Co.
Cla—Clark Equipment Co.
Cov—Covert Gear Co. Cov—Covert Gear Co.
D-G—Detroit Gear & Mach. Co.
P-II—Fuler & Sons Mfg. Co.
H-S—Merchant & Evans Co.
Jon—Jones Clutch & Gear Co.
Lon—Long Mfg. Company.
M-E—Merchant & Evans.
M. M.—Mechanics Mach. Co.
Mun—Muncle Products Div.
General Motors Corp.
Roc—Rockford Drill Machine Co.
W-G—Warner Gear Co.

Main Bearings GEARSET

W-G-Warner Gear Co.

B-L—Brown-Lipe Gear Co.
Cla—Clark Equipment Co.
Cov—Covert Gear Co.
D-G—Detroit Gear & Mach. Co.
Ful—Fuller & Sons Mfg. Co.
M. M.—Mechanics Mach. Co.
Mun—Muncle Products-Div.
Motors Corp.
W-G—Warner Gear Co.
War—Warner Corp.

Location

Make

Governor J—Unit with jackshaft.
U—Unit with engine.

Auxiliary, Location

No—Not furnished.

Op—Optional at extra cost.

A—Amidships.

R—Rear of amidships main transmission.

UNIVERSAL JOINTS

UNIVERSAL JOINTS
BIO—Blood Bros. Mach. Co.
B-C—Blood and Cleveland.
Cle—Cleveland Steel Prod. Corp.
Har—Spicer Mfg. Co.
M.M.—Mechanics Machine Cc.
PeS—Peters and Spicer.
Pet—Peters.
P-S—Pezers and Snead.
S-C—Spicer and Cleveland.
Spi—Spicer Mfg. Co.
S-P—Superior Universal Products Co.
SpB—Spicer and Blood Bros.
S-P—Superior Universal Products Co.
SpB—Spicer and Pick.
S-T—Spicer & Thermoid.
U-M—Universal Machine Co.
U-P—Universal Products Co.

REAR AXLE

Cla—Clark Equip. Co.
Col—Columbia Axle Co.
Con—Continental Axle Co.
Eat—Eaton Axle Co.
Sal—Salisbury Axle Co.
Tim—Timken Det. Axle Co.
Wis—Wisconsin Axle Co.

C—Chain.
D—Dead.
P—Full Floating.
H—Hypoid
I—Internal Gear.
2—Double Reduction.
R—Relay—Pendulum Drive.
S—Spiral Bevel.
W—Worm.
W/2—Worm or Double Reduction
Optional
2—Semi-Floating.
34—Three-Quarter Floating.

Drive and Torque

Make

Radius Rods and Torque Arm.

Hotohkiss.

Radius Rods.

Torque Arm.

Torque Tube.

Radius Rods Optional.

WHEELS DRIVEN

-Forward pair of rear wheels. -Front and forward pair of rear wheels. -Six wheels.

FRONT AXLE

Shu—Shuler Axle Co., Inc.
Cla—Clark Equipment Co.
Coi—Columbia Axle Co.
Con—Continental Axle Co.
Eat—Eaton Axle Co.
Sal—Salisbury Axle Co.
She—Sheldon.
Tim—Timken Det. Axle Co.
Wis—Wisconsin Axle Co.

BRAKES—Service Make

B—Bendix, Be—Bendix front, Eaton rear. BO—Bendix front, Own rear. C—Columbia. Coumbia.
K—Clark
L—Lockheed
LO—Lockheed front, Own rear.
O—Own.
OE—Own front, Eaton rear.
OW—Own front, Wisconsin rear.
S—Steeldraulic.
T—Timken.
W—Wisconsin.
Ws—Westinghouse.

Make

2—Two Wheel.
4—Four Wheel.
5—Six Wheel.
2/4—Two wheel brakes effective on all four wheels through driveshaft.
F—Driveshaft effective on four wheels.
J—Jackshaft.
P/4—Propeller shaft effective on four wheels.
The shaft of the shaft effective on four wheels.

Final Drive and Type -Four rear wheels.

Type

Location

l—Internal.
Y—Internal front and external rear

Method of Operation

-Air. -Hydraulic and mechanical. -Hydraulic. -Mechanical. -Vacuum.

BRAKES-Hand Location

C—Center of double propeller shaft 2—Rear wheels. 4—Four wheels. R—Worm or bevel gear shaft. Transmission.
 Driveshaft.

Type

D—Disk. I—Internal. X—External. Y—Internal front and external rear.

STEERING GEAR Make

CAS—Columbus G. & P. Co.
Gem—Gemmer Mfg. Co.
Han—Hannum Mfg. Co.
Jac—Saginaw Steering Gear
Div. General Motors Corp.
Lav—Hannum Mfg. Co.
Ros—Ross Gear & Tool Co.
Woh—Wohlrab Gear Co.

FRAME

Type C—Channel.
I—"I" Beam.
P—Channel reinforced with plate.
T—Side rails tapered front and rear.

SPRINGS—Auxiliary Type

4—Semi-elliptic above or below main springs.
4—Quarter elliptic.
C—Coll spring.

(X) General Motors Trucks. Gross vehicle weight indicated for each model in table is the Straight Rating (combined weight of chassis, body, equipment and payload) for which chassis is designed and guaranteed to satisfactorily operate under average conditions. The size of the tires used does not affect this Straight Rating, but to secure conditions. The size of the tires used does not affect this Straight Rating, but to secure maximum the mileage it is suggested that the total gross weight be limited to a "recommended gross weight" for each thre equipment (type number) based on tire capacity. Chassis prices vary with wheelbase and tire combinations. The range of "recommended gross weights," type numbers and resulting payload range (assuming nominal body allowance) for each model follow.

Note: Models T-15 to T-60 inclusive, as well as Models TX and WX, are available

for Export only as coach chassis.

MODEL	RANGE OF RECOMMENDED GROSS WEIGHTS (LBS.)	TYPE NUMBERS	RANGE OF PAYLOAD (TONS)			
T-11	3800	1001	16			
T-15	4500 to 6500	1501 to 1708	1/2-1 1/2			
T-18	7500 to 8200	1801 to 1803	11/4-2			
T-19	7500 to 10000	2201 to 2223	11/2-21/2			
T-25	6800 to 9000	2501 to 2518	11/4-2			
T-26	8500 to 11000	261-1 to 2618-18	2-3			
T-30	10000 to 12500	3201 to 3215	2-3			
T-31	11000 to 14000	311-1 to 315-9	214-4			
TX-1861/2	14000	Export Coach				
WX-185	14500	Export Coach				
T-42	12000 to 15000	4201 to 4212	21/4-4			
T-44	12000 to 16000	4401 to 4412	3-414			
T-45	13500 to 16000	451-1 to 455-10	3-416			
WX-215	17000	Export Coach	*****			
T-51	16500 to 19000	511-1 to 517-13	4-514			
T-55	16500 to 19000	551-1 to 557-13	4-51/2			
T-60	18500 to 22000	6201 to 6218	5-61/2			
T-61	19500 to 22000	611-1 to 619-8	5-61/2			
T-82	19000 to 24000	8201 to 8212	5-7			
T-83	20000 to 24000	831-1 to 837-8	5-7			
T-85	25000 to 30000	851-1 to 859-9	6-8			
T-90	22000 to 28000	9001 to 9007	5 to 7 1/2			
T-95	30000 to 40000	951-1 to 956-9	7-11			
T-96	28000 to 34000	961-1 to 965-8	7-9			